



ON THE COVER: N1611P20007C

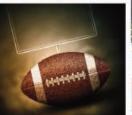
Team up with almost leam up with almost any type of advertiser, from sports bars to retailers to service providers, and create eye-catching promotions for Super Sales, Big Game Specials, Party Zones, Fan Favorites & more.

Capitalize on the excitement leading up to the Big Game on February 5 with revenue-scoring football-themed promotions.

- Tackle support from multiple food and beverage advertisers in a contest giveaway for a 'super spread" of party provisions (10).
- Sell a premium placement opportunity to a local sports bar with a shaped Specialty Ad promoting "unbeatable Big Game specials" (40).
- Use "The Big Save" to promote a furniture store's sale as demonstrated, or adapt it for an electronics or grocery advertiser promoting special offers in conjunction with the Big Game (19).
- Grocery advertisers can promote "Big Savings for the Big Game" with an ad layout focused on snacks, chili fixings and other game day fan favorites (67).













Marry ads, images, section covers and more to capture wedding season sales.

- Close sales from a florist, salon, wedding gift shop and jewelry store with fresh and elegant ad designs (25).
- Approach small-budget advertisers with space in a "wedding vendor showcase" directory or banner ads for a dress shop as well as a reception venue (12, 24).
- Use a Themed Event Package or this month's Templated Special Section to generate moneymaking wedding-themed sections
- Additional ads abound throughout January's MIAD Spec Ad Library (MSAL) (74-79).
- Create even more ads with a beautiful selection of bridal headings and images (20-23).





Scoop up your fill of dining advertisers with a variety of featured images and spec ads.

- Showcase made-to-order ads for diners, Italian restaurants, brunch spots and bars in an "indie eats" Marketplace layout (13).
- Help deli advertisers promote lunch deals, quality cold cut specials or even catering services with ads and additional image options (64, 65).
- Encourage takeout advertisers to reserve a spot in your publication's Takeout Guide with this month's Themed Event Package (33).
- A full-page layout featuring "local deals every day of the week" is a great way for restaurants to promote events like "twofer Tuesdays" or "thirsty Thursdays" (43).
- Cook up other ads with photos for sushi, salads, breakfast and more (36, 60, 62, 66).







Watch winter sales pile up with seasonal ads and images to target a wide range of advertisers.

- Invite multiple sponsors to participate in a "WINter fun giveaway guide" showcasing activities like snowmobile rentals, ice skating, skiing, tubing, ice hockey and more (10).
- Seasonable ads for top advertisers featured this month cover car wash services, propane delivery, ski and snowboard shops, hockey equipment and storm damage restoration (18, 19).
- Use banner-style ads to attract sales from snowmobile dealers, ski resorts, skating rinks and sporting goods stores (12, 17).
- Find winter activity and scenic images to create more seasonable ads for a variety of local advertisers (26, 61).





Find all you need to close sales with health, wellness, nutrition and fitness advertisers.

- A Themed Event Package and Health & Wellness TSS provide the framework for two moneymaking special sections (32, 47).
- Find a variety of ready-to-present-and-sell spec ads to fill these sections, including ads for a weight-loss center and pharmacy, both of which are top advertiser prospects in January (18, 19)
- Ads for a medical center and community health clinic incorporate this month's selection of healthcare images (58, 59).
- Single Sheet ads are designed for a dentist diagnostic imaging center and urgent care (41),
- January MSAL features additional ads for a variety of fitness, healthcare and wellness. advertisers (75-80).







Kick off 2017 with a fresh crop of new moneymaking sales opportunities.

- The Chinese New Year begins on January 28. Find images and ads to close sales from restaurants, shops and event advertisers (12, 49, 71).
- Mark the dawn of Canada's 150th anniversary with a Therned Event Package and additional mages to create related promotions (35, 37, 68, 69). Also, be sure to get your FREE Canada at 150 Special Section online at metrocreativeconnection.com.
- Target travel advertisers with a wealth of image content as well as ads (17, 18, 19, 48, 49).
- Find images for business, progress and manufacturing advertisers, as well as ads for machinery repair and executive recruitment (12, 14-16).
- Finally, remember to honor the life and memory of Dr. Martin Luther King, Jr. with tribute images, or use the content provided to encourage a day of service within your community (29).















FIND THIS MONTH'S CUSTOMER-REQUESTED ART ON PAGE 721



N1701P72019C





N1601F2300BC

As always, all of Metro's images and ads remain available in the cumulative online MCC Libraries. We track the trends of what you are downloading and try to provide more of the popular photo and ad categories you are using daily.

These are the most downloaded to date from the JANUARY '16 issue of MNS.

January's TSSs in Print & Online:

- WEDDINGS
- HEALTH, MIND & BODY

TSS are available by separate purchase. View them online in the MCC Editorial Library. Start growing sections revenue today: Call 800-223-1600 or e-mail service@metro-email.com to order!





METRO

CREATE, SELL, PROFIT.



ike Us on Facebook facebook.com/ MetroCreativeConnection



Metro Creative Graphics, Inc.

519 Eighth Avenue, New York, NY 10018 Voice 212.947.5100 Toll-free 800.223.1600 www.metrocreativeconnection.com

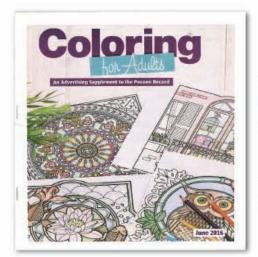
Make Money With Metro!



Follow Us on Instagram @metrocreativeconnection



Get Web ads in the MCC Creative Library. Click the Web button to limit your search to only ads that have a Web component. Click the "W" below each thumbnail and download the Metro Web ad as a layered Photoshop file (.psd).



The Pocono Record of Stroudsburg, Pennsylvania generated revenue and reader engagement with its first-ever coloring contest for adults, which was inspired by Metro's coloring pages.



CREATE. SELL. PROFIT.

Create a combined print and online promotion featuring coloring pages for adults and a contest offering prizes for both artists and voters.

Sell both major sponsorships and individual ads that run both in the print section and online.

Profit from ad sales, but also from prize donations and incentives from sponsors, which boost both reader engagement and visibility for the publication.

> For more information, contact Stephanie Fairbanks, Digital Sales Manager, Pocono Record, Stroudsburg, Pennsylvania at sfairbanks@poconorecord.com.

Coloring Contest for Adults Generates Creativity and Profits

Pocono Record STROUDSBURG, PENNSYLVANIA

■ Some ideas call out for immediate action. When Brad Bailey, associate publisher of the Pocono Record of Stroudsburg, Pennsylvania, heard about Metro's coloring pages for adults at a meeting of the Interstate Advertising Association, he knew they could be combined into a winning special section and coloring contest. Back at his office, Bailey shared the idea with digital sales manager, Stephanie Fairbanks, who jumped on board.

Eager to attract sponsors and prize donations for the section and contest, Fairbanks' first call was to Crayola, whose corporate office and Crayola Experience a 65,000-square-foot Crayolathemed adventure center - are both in Easton, Pennsylvania, 32 miles south of Stroudsburg.

"Crayola doesn't advertise with us, but we were able to establish a relationship with its advertising agency that led to a trade of advertising exposure in our print section for 26 four-packs of tickets and four annual passes to Crayola Experience," says Fairbanks. "The company also supplied us with one of their Hallmark coloring pages, which could only be found in our book. That page became the center spread.

In addition to the annual passes to Crayola Experience, the grand prize included an overnight stay at Cove Haven, an adults-only resort in Lakeville, Pennsylvania. The four-packs of Crayola Experience tickets were given away to five runners-up and 15 people who registered to vote in the contest and were chosen at random.

Once Crayola was on board, Fairbanks approached American Ribbon and Craft Outlet of Stroudsburg, which joined in by

giving away Crayola coloring pencils to the first 150 people who brought in the sticker that was placed on the front page of the newspaper on the day the coloring book was published. Readers could also access the coloring pages online or use coloring pages of their own. To submit their works of art, readers simply took photos of their completed works of art and submitted them online. Both Bailey and Fairbanks were extremely pleased with the turnout for the Pocono Record's first-ever coloring contest for adults. The newspaper received 58 submissions and 208 individuals registered to vote.

"The prizes for voters served as an incentive to get people to go online and see the ads, which also ran in the print section," Bailey says. "The promotion attracted a lot of advertisers, from an oil company and retirement center to a local McDonald's, It was great to get so many infrequent advertisers involved and we ended up making about \$6,000, which doesn't include the value of the prizes that were donated. Bailey was also pleased that the Pocono Record saw a hefty 8 percent increase in single-copy sales on the day the coloring book published and that 110 people visited American Ribbon and Craft Outlet to claim their colored pencils.

"We were very happy with the way the whole thing came together," says Bailey. "Metro sparked the idea and brought it to our attention, and then Stephanie ran with it and made it a success."

M (P1701B02001C)



With its eyecatching Art Deco-inspired cover, the Tulsa World's 2016 Best in the World" winners' edition made an attractive addition to any decor all year long.



CREATE. SELL. PROFIT.

Create a readers' choice contest that engages both businesses and readers.

Sell advertising packages that include print products and the potential for year-long online exposure.

Profit by building the promotion's popularity over time, thereby ensuring that advertisers will not want to be left out.

"Best in the World": A Superlative Promotion for All Involved

Tulsa World TULSA, OKLAHOMA

■ What is 84 pages long, leads off with a glossy cover, is filled with page after page of eyecatching, colorful ads, is a favorite of Tulsa, Oklahoma residents and businesses, and is one of the high points of the year for the Tulsa World? The answer is none other than "Best in the World" 2016, an annual readers' choice section and contest that shows off the best that Tulsa has to offer in 12 different categories — beauty and wellness, children, financial, food and drink, fun and leisure, health care, house, learning, pets, quality of life, shopping and transportation.

The colossal section, which was published on Sunday, September 25, 2016 and featured multiple winners in each category, was only one facet of the multipronged promotion.

"Our 'Best in the World' reader contest continues to provide revenue gains through a combination of print and digital advertising opportunities before, during and after the contest, says Tulsa World special sales manager, Amanda Boyaci. "It kicks off in July with a ballot edition that is printed as part of our weekly entertainment tabloid and offers readers the opportunity to vote for their favorite local businesses in the 12 categories and 138 subcategories."

During the weeks-long voting period, businesses can also elect to run ads online on a special "Best in the World" website which remains live for a full year - and winners are prominently

featured in the 84-page winners' edition as well as on the website. Additional promotional opportunities linked to the contest exist for the winning businesses.

"Winners and finalists continue to advertise throughout the year, touting their 'Best of' title and corresponding logo in print and online ads," says Boyaci. "Winners and finalists also receive a window cling and a special certificate in addition to the 'Best in the World' logo to utilize in their marketing and communications."

Advertisers include businesses in all 12 of the contest categories and range from auto repair services and plastic surgery practices to bowling alleys and kid-friendly restaurants. During the voting period, advertisers not only receive print and digital advertising, but also get a stack of "Vote for Me" cards to personalize with their business name that can be passed out to customers to promote their participation in the contest. In addition, reader favorites in each of the 138 categories are assured of additional print and online exposure for the entire year in which they win.

"Selling advertising packages that include all elements of the program in advance of the voting is the key to the contest's success," Boyaci adds. "And the contest is also a great way to introduce all that we offer to new businesses. We know that this is the case because 2016 'Best in the World' revenue was up over 2015 by more than 21 percent."

M (P1701B03001C)

For more information, contact Amanda Boyaci, Special Sales Manager, Tulsa World Media Company, at Amanda.Boyaci@tulsaworld.com.



Joey Young, owner of Kansas Publishing Ventures in Hillsboro, Kansas, believes that high-quality design is key to helping newspapers old and new gain traction in the communities they serve.



CREATE. SELL. PROFIT.

Create a group of weekly newspapers that feature high-quality design and community-oriented content.

Sell a variety of publishing and design services in addition to advertising.

Profit from investing in diverse revenue streams and growing the newspapers with content and advertising that address community needs.

> For more information, contact Joey Young, Owner and Publisher, Kansas Publishing Ventures, Hillsboro, Kansas at joey@kspublishingventures.com.

Opportunity Knocked and Joey Young Answered

Kansas Publishing Ventures HILLSBORO, KANSAS

Joey Young, owner of Kansas Publishing Ventures in Hillsboro, Kansas, never imagined that, at the age of 31, he would be the majority owner of a media company with four weekly newspapers, a monthly TMC and an all-glossy quarterly magazine. When he purchased his first newspaper -The Clarion - in 2012, he was 27 and had worked his way up the ladder at a few local newspapers after two years at Hutchinson (Kansas) Community College. One of those local newspapers was The Clarion, where he served as managing editor for two years before leaving to accept a design position with the Hutchinson News.

"After a few years with these newspapers, I realized that it would probably take another 25 years to work up to a position with decision-making authority," Young said. "So when we found out that The Clarion was on the market, we decided to look into buying it. And we did."

On his first night as the newspaper's new owner, Young and his wife, Lindsey, a high school teacher, worked through the night to give the publication a totally revamped design.

"We wanted to give it a completely fresh look and were able to bring it up several notches from a design standpoint," says Young. "Over the past four years, we've built up the newspaper substantially and the community has rewarded us by buying subscriptions and advertising. We've also been named best weekly newspaper in its division at the Kansas Press Association's annual awards banquet, and we're very proud of that." Just two years after purchasing The Clarion, opportunity knocked again. In those two years, Young had gotten to know a fellow publisher in the region, who he calls "one of the most innovative people in Kansas." When the publisher decided to sell his business — Kansas Publishing Ventures, home of the Hillsboro Free Press - he handpicked Young as his successor.

"I told him, 'We don't have that kind of money,' and his response was 'We'll make it work,' Young recalls. "Overnight, we went from having one paper and one employee to having a company with 12

employees. It's a position I never imagined myself in. I imagined we'd be country editors and then ended up owning a company."

Since taking over Kansas Publishing Ventures, Young has launched a weekly newspaper in a neighboring community and bought another area weekly, which brought the company's total to four weekly newspapers with a combined circulation of 11,400 and a staff of 16. And Young reports that circulation is climbing weekly as the publications gain traction and attract subscribers. In addition to its publications, Kansas Publishing Ventures offers complete design services, website creation and custom print products. A book publishing division is also in the fold.

Over the last five years, Young has learned a considerable amount about publishing and entrepreneurship while retaining a sense of youthful energy and enthusiasm. He believes that now is a great time to invest in community publications and is optimistic about the future of his company.

"While newspaper industry revenue overall goes up and down, it will always be stable in communities," he says. "We're not trying to do what the metro dailies are doing. I caution people all the time not to get caught up in what the dailies are doing because the business models are completely different. The fact is that most newspapers remain profitable, but are just not seeing the 40-percent margins they were used to. Today, most business owners aren't under the illusion that success means that kind of margin. You can run very successful papers that are cornerstones of their communities on 5 to 8 percent margins."

So far, Young's wisdom, energy and enthusiasm have served the company well and he looks forward to a bright future.

"I'm overwhelmingly positive and feel that newspapers are strong, " says Young. "At this point, we're looking for growth rather than expansion, but who knows? When opportunity knocks, you're supposed to answer."

M (P1701B04001C)



CREATE. SELL. PROFIT.

Create opportunities to generate data that point to key patterns and trends.

Sell advertising in products that reflect customers' desired outcomes and preferred delivery methods.

Profit by using data to help set advertising rates for special products, justify premium pricing and create products that advertisers want and need.

> For more information, contact Client Services at 800-223-1600 or e-mail service@metro-email.com

A New Year, A New Chance to **Rethink What We Know**

By Jo-Ann Johnson Sales Consultant Metro Creative Graphics

■ The 2016 presidential election will be remembered for many things, among them a poignant lesson in the importance of distinguishing between what we know and what we think we know. Without a doubt, this lesson will continue to find its way into conversations in boardrooms, living rooms, locker rooms and break rooms from Maine to California. In 2017, this lesson has the potential to inspire all manner of businesses to explore both new and old ways to create, sell and profit.

For publications, the distinction between what we know and what we think we know is the difference between treading water and making waves. In the coming year, smaller publications can benefit from taking cues from several of the "big kahunas" in two important and interconnected areas: making good use of data and enhancing audience engagement.

While "big data"— enormous data sets that can be mined and analyzed to reveal patterns, trends and associations, particularly in the area of human behavior and interactions drives many of today's most prominent and visible businesses, small publications are just beginning to use the data that they generate from day-to-day transactions to boost both revenue and revenue retention. For example, a successful promotion — be it a special section, event, contest or giveaway - that produces both revenue and high reader engagement also generates personal and demographic data on participants that not only expand the publication's database, but can be transformed into mailing lists and used as the basis for analyzing

patterns and trends. Though smaller publications collect and retain this kind of "passive" data, they frequently don't use it - or use it ineffectively. And that is a major oversight.

In addition to collecting "passive"

data, publications need to go after

"active" data — the actual opinions

of actual readers and advertisers on particular topics. This kind of information is generally collected via surveys or focus groups that allow the publication to pose key questions and mine the data they collect. By analyzing data from multiple perspectives, it is possible to gain insights that can be used to boost reader engagement, increase revenue and/or cut unnecessary costs. This kind of data is the key to determining not just the kinds of products that readers want, but also how they want to experience them

Once publications get a statistical "feel" for their readers' interests and preferences, they can begin to schedule targeted print and digital themed sections throughout the year that rely on readers' preferred delivery mechanisms - print, online or mobile. Data can also be used to determine advertising rates for special products and justify premium pricing on some of them.

and how they want them delivered.

Many online resources are available to aid in developing surveys and convening focus groups and, in many locations, local colleges may be able to assist in the process. The takeaway? Collecting data is great, but don't forget to use it.

M (P1701805001C)



Plus Business welcomes your comments and feedback. Please send comments to: plusbiz@metro-email.com. Plus Business is a registered trademark of Metro Creative Graphics, Inc. and is published monthly. Entire contents ©2016 Metro Creative Graphics, Inc. No part may be reproduced or published in any form without prior written consent.



Create, Sell & Profit With **Print & Digital Sections**

If you are looking for ways to grow both print and digital ad revenue, then Metro's fully templated print and online special sections are a great solution that provide an exceptional return.

PRINT TEMPLATED SECTIONS

These beautifully designed, 24-page print templated sections come complete with eye-catching cover designs and page layouts filled with timely editorial content, dynamic imagery and designated ad positions. All are available with or without in-position spec ads and a ready-to-go sell sheet. Each month we release new titles, two of which coordinate with Metro's online e-Sections. This complete package gives you what you need to sell in combination, expanding your ad sales options and revenue.

- Two or more complete 24-page, professionally-designed layouts
- Templates available with or without spec ads for key advertiser targets
- · Downloadable PDF available for presentation
- Online e-Edition for viewing and presenting
- Marketing support materials, including a rate sheet and ads, to promote your sections to readers and advertisers
- QuarkXPress® and InDesign® file options
- · Ready-to-sell advertising opportunities in full-, half- and quarter-page increments
- Customizable templates accommodate black and white or combination printing

ONLINE e-SECTIONS

Metro e-Sections are a key component of Metro's multimedia e-Connect program (visit the e-Connect area of MCC for further info). These timely and highly marketable themed online e-Sections are ready to sell and present live on your site. For a combination sales opportunity, two of the three monthly e-Sections coordinate with a print templated section's design and content. To assist in your sales efforts, print and online marketing materials are provided for each e-Section.

- Three mobile-responsive themed sites delivered each month
- · Co-branded with your logo and information
- Sales support materials for each e-Section
- Print and Web ads to promote your e-Section to advertisers and readers
- Ready-to-sell advertising opportunities
- User-friendly Content Management System (CMS)
- Ability to add your own content
- · Easy to market and sell with multiple ad positions and sizes
- Photo, video, social sharing, mapping and special offers options
- Ability to customize titles, articles and images

P1701B06001C



Print Templated Special Sections come complete with cover design, relevant feature articles and inposition ad spaces. A version with suggested spec ads is also available.





Every Print Templated Special Section has a companion e-Section available

2017 Templated Special Sections Schedule

JANUARY

Weddings Health, Mind & Body The New Year

FEBRUARY

Spring Home Green Living Valentine's Day*

MARCH

Living 50 Plus Spring ... On the Road Healthcare Profiles St. Patrick's Day*

Lawn & Garden Guide All About Pets Graduates Prom & Graduation*

MAY

Family Life Women Today Communions & Confirmations*

JUNE

How-To Health & Wellness Coloring for Adults Summer Fun*

School Year Bridal Guide Fun & Games On the Grill*

AUGUST

Fall Home & Garden Healthy Lifestyle Best of the Best Think Pink

SEPTEMBER

Holiday Gift Guide Cancer Awareness & Prevention Fall/Winter Sports Hispanic Heritage*

Drive & Ride Holiday Gifts & Lifestyle Halloweer Local Professionals Guide

NOVEMBER

Giving Back Dining & Entertaining Pet Friendly*

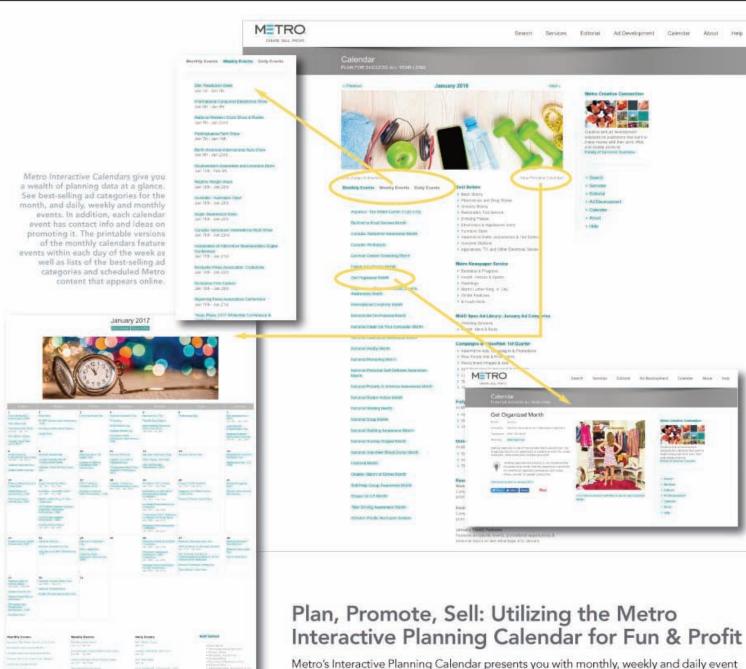
DECEMBER

Financial Planning Resolutions Distinctive Properties

*Online #-Section only







Metro's Interactive Planning Calendar presents you with monthly, weekly and daily event tie-in possibilities and best-selling ad categories for the month. Each month includes listings of timely events that you can use to entice advertisers and increase your ad base.

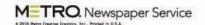
Best sellers help you plan your monthly prospect list by naming the advertiser categories that spend a large percentage of their annual ad budget within that month. Metro Top Ad Prospects coordinate with these best seller ad categories in your current material. Daily, weekly and monthly events expand your selling options. Calendar events have contact information or links to the event sponsor's website for more information, and many contain suggestions on using the theme with Metro content as well as links to relevant content in MCC.

Monthly calendars can be printed to use offline in the office as a convenient, go-to reference in meetings. You also can add further notes or post sales staff assignment notifications, deadlines and more. Click the Printable View button to print the pages.

Access monthly calendars from the top menu of the Metro CreativeConnection (MCC) homepage. The Metro Interactive Calendar pages are accessible anytime, anywhere, from most smartphones or tablets as well as all popular browsers on desktop and laptop computers a great sales tool when meeting with advertisers.

Metro Interactive Calendars can assist in your planning, help to organize your sales strategy and expand your sales possibilities every month with event tie-ins and seasonal reminders. Don't miss this valuable resource! M

P1701B07001C



societies, business organizations and your readers to chronicle the year that just ended, and their hopes for the

coming year.





broadsheet full-page version of N1701A08005C - 5 col x 13 the Quick-Sell layout. N1701A08006C - 6 col x 21





with winter-related editorial, such

as the feature in the Quick-Sell

here, or sell the Quick-Sell as a page within the section. There is a full-page broadsheet version of the Quick-Sell layout available in MCC.

twice-a-year moneymaker on your

schedule. See the complete Themed Event Package for corresponding

self-promotion print, Web and mobile

ads for your readers and advertisers.

the relationship our two countries

have enjoyed. There are also readyto-sell print and digital templated special section options available.

(MCC Creative Library / Print Ad Type: Quick Sell Page or Bonus Ideas/Covers)



N1701A32004C - 10x13

As evidenced by the annual resolutions people make, health is among consumers' foremost concerns at the dawn of a new year. A Health Outlook section or pages can serve as a guide to all the health happenings in your area, right down to personal wellness choices. This makes it the perfect advertising vehicle for your prospects. Sell the Quick-Sell layout for the section or to run in separate ROP editions, and duplicate the layout to accommodate additional sales.



N1701A32005C - 5 col x 13 N1701A32006C - 6 col x 21



N1701A33005C - 5 col x 13

N1701A33006C - 6 col x 21





N1701A35006C - 6 col x 21

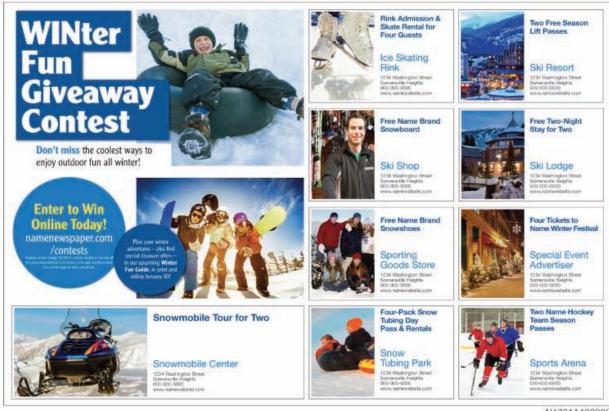




Usage Note:

The Super Bowl, which this year will be played Feb. 5 in Houston, TX, has become a worldwide spectacle. It's also become a massive bonanza for a variety of advertisers, especially those in the food industry. Last year, more than \$15 billion was spent on food in the U.S. alone. This Win a Super Spread Contest should be a big draw for your readers and advertisers. Keep in mind that use of the words "Super Bowl" or "Super Sunday" are forbidden in advertising unless there is a prior licensing agreement with the NFL. As always, if you have questions, consult legal counsel.

N1701A10001C



Usage Note:

The post-holiday season is prime time for winter activities. Sell this WINter Fun Giveaway Contest to keep your readers engaged with advertisers that specialize in winter merchandise and services. Set it up any way that works for you. We're suggesting that you have each sponsor offer a prize that directly relates to their business. Readers can enter online, which will drive traffic to your website.

N1701A10002C



Nearly 40 newspapers in 13 states reported revenue surges over a six-month period

has already delivered proven profits for hundreds of customers like you.

Ogden publications charges team to generate and present more spec ads to new and inactive accounts

CREATE a program that requires ad reps to generate and present spec ads to new and inactive advertisers every week.

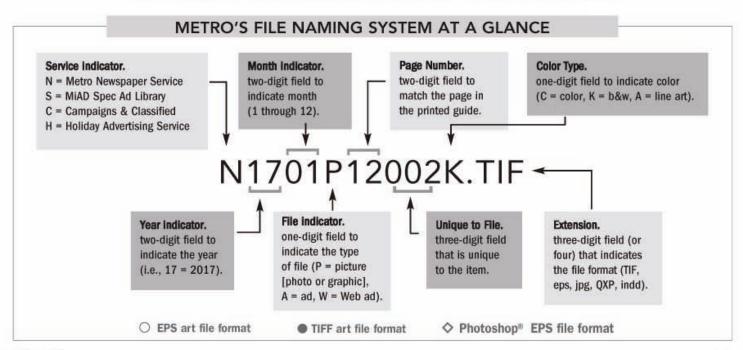
SELL more spec ads with a "Back to Basics" strategy that includes in-person presentations, ready-to-roll spec ads and old-fashioned presentation boards.

PROFIT from producing high-quality spec ads in minutes with Metro's MiAD Wizard.



"The increased revenue we're seeing comes from our staff going out and selling, but Metro provides the tools — and the speed. Before, it took a lot of time to generate spec ads using our creative teams. But now, in 90 seconds, you're done! The staff can come in 15 minutes early and knock out 10 spec ads, do it from home or create ads instantaneously in front of the advertiser." Lori Figurski, Ogden Regional Advertising Director

MiAD Wizard is a FREE upgrade for current MiAD subscribers! If you, too, would like to instantly conjure up targeted spec ads for sales calls that will practically close themselves, then go to miadwizard.com and set up a FREE Trial. You will see for yourself how the Wizard can make your sales soar!







Core Staffing
1234 Washington Street | Somersville Heights
000-000-0000 | www.namewebsite.com

AD# N1701A12001C PASS 6 COL x 1

N1701P14008C-

N1203P46009C*-O

Keep Your Operation Moving

Fast & Reliable Industrial Machinery Expertise repair | rebuilding | refurbishi maintenance | parts

Hanson Machine Repair

facebook

AD# N1701A12002C PASS 6 COL x 1

N1701P22036C*-O



"We Do" **Exceptional Receptions**

Limited spring dates still available! Contact our wedding coordinator today for details, tours, tastings

Celebration Chateau 1234 Washington Street | Somersville Heights 000-000-0000 | www.namewebsite.com



AD# N1701A12003C

PASS 6 COL x 1

N1701P23006C-



AD# N1701A12004C PASS 6 COL x 1



Designer bridal gowns | Veils & accessories Elegant footwear | Bridal foundations Expert on-site fitting | Plus size collections Shop an extensive selection of broathtaking head-to-toe fashions for brides, bridemaids, flower girls and m

Epoch Bridals

1234 Washington Street | Somersville Heights 000-000-0000 | www.namewebsite.com



N1701P26012C-



Powder Up Your Winter! Snowmobile Tours & Rentals Maintenance & Repair Services Factory Parts & Accessories

Midweek Rental Specials Call or go online for details and reservation Motorsports Depot

1234 Washington Street | Somersville Heights 000-000-0000 | www.namewebsite.com



AD# N1701A12005C PASS 6 COL x 1



Snow better place for winter fun!

Pine Mountain Tourism 1234 Washington Street | Somersville Heights 000-000-0000 | www.namewebsite.com



AD# N1701A12006C PASS 6 COL x 1

N1701P26007C-

You Deserve a Snow Day!



Weekday Lift Ticket Special Only \$25* Enjoy happy hour at the lodge, 4-6pm daily! *Monday-Friday Only

Mount Cary Ski Resort

1234 Washington Street | Somersville Heights 000-000-0000 | www.namewebsite.com



AD# N1701A12007C PASS 6 COL x 1

N1701P26005C-

It's Skate Season!

Ice Rink Open
Daily 10am-9pm
Through Fibruary 00
\$3 Skate Rentals

Plaza Ice Rink

1234 Washington Street | Somersville Heights 000-000-0000 | www.namewebsite.com



N1203P46009C*-O

AD# N1701A12008C PASS 6 COL x 1

Everything to Celebrate the New Year

Tam's Asian Market 1234 Washington Street | Somersville Heights 000-000-0000 | www.namewebsite.com

AD# N1701A12009C PASS 6 COL x 1

N1701P49011C-0

Auspicious & Delicious



Chinese New Year Family-Style Feast Saturday, January 28 \$29 uduli | \$14 12 & under Reserve your table today!

Shanghai Bistro 1234 Washington Street | Somersville Heights 000-000-0000 | www.namewebsite.com



AD# N1701A12010C PASS 6 COL x 1

N1701P49012C-





China Grill

Healthy & authentic Szechwan cuisine 1234 Washington Street + Someraville Heights 000-000-0000 www.namewebsite.com

China Grill

China Grill

Healthy & authentic Szechwan culsine 234 Washington Street • Somersville Heights 000-000-0000 www.namewebsite.com

Healthy & authentic Szechwan cuisine 234 Washington Street • Somersville Heights 000-000-0000 www.namewebsite.com

Healthy & authentic Szechwan cuisine 234 Washington Street • Someroville Heights 000-000-0000 www.namewebsite.com

Healthy & authentic Szechwan cuisine 234 Washington Street * Someraville Heighta 000-000-0000 www.namewebsite.com

Tapas Española
Try our specially house sangrias!
1234 Washington Stree * Somersville Heights
000-000-000
www.namewebsite.com

Tapas Española

Try our specialty house sangrias! 1234 Washington Street * Somersville Heights 000-000-0000 www.namewebsite.com

Tapas Española
Try our specially house sangrias!
4 Washington Street * Somersville Heights
00-000-000
www.namewebsite.com

Tapas Española

Try our specially house sangrias! 4 Washington Street • Somersville Heights 000-000-0000 www.namewebsite.com

Tapas Española

Try our specially house sangrias! Washington Street • Somersville Heights 000-000-0000 www.namewebsite.com 1234

Tapas Española

Try our specialty house sangrias!
4 Washington Street • Somersville Heights
000-000
www.namewebsite.com

The Breakfast Nook

A local tradition since 19XX 1234 Washington Street • Someraville Heights 000-000-0000 www.namewebsite.com

The Breakfast Nook

A local tradition since 19XX
1234 Washington Street + Somersville Heights
000-000-0000
www.namewebsite.com

A local tradition since 19XX 1234 Washington Street • Somersville Heights 000-000-0000 www.namewebsite.com

The Breakfast Nook

A local tradition since 19XX 1234 Washington Street • Somersville Heights 000-000-0000 www.namewebsite.com

The Breakfast No.

A local tradition since 19XX 1234 Washington Street + Semeraville Heights 000-000-0000 www.namewebsite.com

The Breakfast Nook

A local tradition since 19XX 1234 Washington Street • Somersville Height 000-000-0000 www.namewebsite.com

Usage Note:

The purpose of this "Indie Eats" Marketplace layout is to give you the opportunity to promote local independent restaurant advertisers by offering a variety of price points to include even the smallest budgets. They can benefit from the association with fellow advertisers while you reap the rewards of a full-color page. Use this Marketplace layout for a variety of sponsors as part of a multiple-run campaign. For your convenience, a tabsized version of the page is available in the MCC Creative Library.





Marjoram Cafe

1234 Washington Street | Somersville Height 000-000-0000 | www.namewebsite.com

Bloody-Good Brunch Sunday



Sidewalk

Bistro 1234 Weshington St Somersville Reights 000-000-0000

Brunch Specials \$5.99 & up Add a Bottomlest Bloody Mary or Mimosa Only \$4.99







Homemade pasta classics Fresh antipasto & salad bar Authentic Italian specialties

Enjoy Our Famous House Garlie Bread Complementary Weth Your Meal!

Mariano's

1234 Washington Street | Somerwille Heights 000-000-0000 | www.namewebsite.com

PASS 2 COL x 5 AD# N1701A13003C N1701P66013C-

N1701P66020C-

N1701P62004C-

AD# N1701A13006C

N1701P66028C-<>





AD# N1701A13002C

PASS 2 COL. x 5

AD# N1701A13005C PASS 2 COL. x 5



Burgers

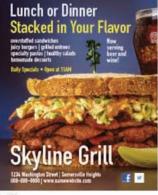
\$5 Craft Beer Tasting Flights

Choose from our mouthwatering menu of healthy ground specialty burgers, or build a custom create

Blake's Bar & Grill El

1234 Washington Str Someraville Heights 000-000-0000

AD# N1701A18001C PASS 6 COL x 21 AD# N1701A13008C 10 x 13





down foliated bread & bread & beverage Lunch \$9.95 Dinner \$11.95

Somersville Diner

t234 Washington Street | Somersville Heights 000-000-0000 | www.namewebsite.com











N1701P14010C-

N1701P14008C-







N1701P14007C-

N1701P14009C-

N1701P14006C-





N1701P14003C-

N1701P14002C-







N1701P14005C-

N1701P14001C-





N1701P15006C-





















N1701P15001C-

N1701P15002C-





N1701P16003C*-O







N1701P16005C*-O N1701P16006C*-O



N1701P16008C-









N1701P16009C-

N1701P17002C*-O

N1701P17001C*-O

**** I HAVE A DREAM

Community Calendar

6

26

Enter to Win an All-Expenses-Paid Cruise Vacation *From* Name Cruise Line!

Somersville

Travel Expo

1234 Washington Street | Somersville Heights 000-000-0000 | www.namewebsite.com



Wine & Culinary Tours & So Much More

Group Tours Student Programs Senior Travel Family Resorts All-Inclusive Packages Active Adventures

January 00 10AM-6PM FREE Admission & Parking

Convention Center



January 00

Name Event Here
Event details here. Event
details here. Event details
here. Event details
here. Event details
here. Event details
here. Vent details
here. Vent details
here. Vent Location
0.00am-0.00pm
www.namewebsite.com

January 00

Name Event Here
Event details here. Event details here. Event details here. Event details here. Event details here.
Event details here.
Event details here.
Name Event Location
0:00am-0:00pm
www.namewebsite.com

January 00

Name Event Here
Event details here. Event
details here. Event details
here. Event details
here. Event details
here. Event details
here. Event Location
0.00am-0.00pm
www.namewebsite.com

January 00

Name Event Here
Event details here. Event details here. Event details here.
Event details here.
Event details here.
Event details here.
Event details here.
Event Coation
Co0am-0:00pm
www.namewebsite.com

January 00

Name Event Here Event details here. Event details here. Event details here. Event details here. Name Event details nere. Name Event Location 0:00am-0:00pm www.namewebsite.com

January 00

Name Event Here Event details here. Name Event Location Name Even. C. 0:00am-0:00pm 0:00am-0:00pm

January 00

Blood Drive Donate to save a life Somersville Blood Bank Sam-8pm www.namewebsite.com

January 00

Name Event Here Event details here. Event details here. Event details here. Event details here. Name Event Location 0:00am-0:00pm www.namewebsite.com

January 00

Name Event Here Event details here. Name Event Location 0:00am-0:00pm www.name.website.com

January 00

Name Event Here
Event details here. Event
details here. Event details
here. Event details here.
Event details here.
Event details here.
Name Event Location
0:00am-0:00pm
www.namewebsite.com

January 00

Name Event Here

Event details here. Name Event Location 0:00am-0:00pm www.namewebsite.com

N1701P58007C-

January 23

Celebreat National Pie Day Free Slice of Pie With Any Entree Somersville Diner Somersville Land. 11am-11pm namewebsite.com

January 00

Name Event Here Event details here. Name Event Location 0:00am-0:00pm www.namewebsite.com

January 28

Chinese New Year Festival Free fun & entertainn for the whole family! Somersville Somersville
Cultural Center
12 noon-8pm
www.namewebsite.com

January 00

Name Event Here Event details here. Even details here. Name Event Location 0:00am-0:00pm www.namewebsite.com

January 00

Name Event Here Event details here. Name Event Location 0:00am-0:00pm www.namewebsite.com

> WEB ADS available on MCC

N1701P48001C-N1701P36003C-N1701P30002C-



30 31

January 4

Trivia Night Food & drink specials all night! Bill's Bar & Grill 7pm-10pm www.name

January 00

Name Event Here Event details here. Event details here. Event details here. Event details here. Name Event Location 0:00am-0:00pm www.namewebsite.com

January 00

Name Event Here
Event details here. Event
details here. Event
details here. Event
details here. Event
details here.
Event details here.
Event details here.
Event details here.
Name Event details
here. Event



25

January 00

Worldwide Travel Expo Free parking, admission & givenway Somersville Convention Center 10am-6pm

January 00

Name Event Here Event details here. Event details here. Event details here. Event details here. Name Event Location 0:00am-0:00pm www.namewebsite.com

January 00

Name Event Here Event details here. Name Event Location 0:00am-0:00pm www.namewebsite.com

7pm www.namewebsite.com

January 00

Free Self-Defense Workshop Register online today to learn the basics of self-defensel Somersville Dojo

January 00 Name Event Here Event details here. Event Event details here. Event details here. Event details here. Event details here. Name Event Location 0:00am-0:00pm www.namewebsite.com

January 00

Name Event Here Name Event Here
Event dotails here. Event dotails
here. Event dotails
here. Event dotails
here. Event dotails
here.
Event dotails here.
Name Event Location
0:00am-0:00pm
www.namewebsite.com

Here It Comes!

All-Season Sports

Chills & Thrills Winter Fun Sale

Starting This Saturday Deep discounts on outerwoods, sieds, snowshoes, sequipment and so much m Doors open at 9 a.m. Shop for the best selection. Sale runs January 00-00, 2017. List details, terms and conditions

1234 Washington Street I Somersville Heights 000-000-0000 I www.namewebsite.com

f

8 AD# N1701A17003C PASS 6 COL. x 3



PASS 6 COL x 21



N1701P26003C-





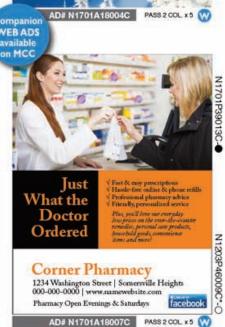








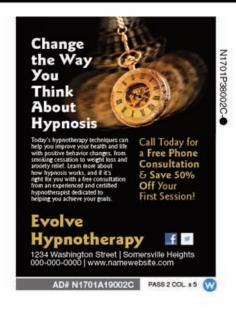


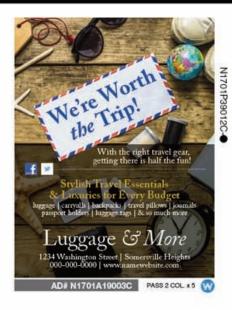






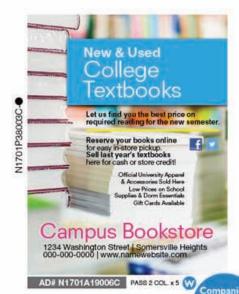


















WEB ADS





N1701P20004C*-O



N1701P20002C*-O



N1701P20007C*-O



N1701P20003C*-O



N1701P20006C*-O

















N1701P21012C-

N1701P21007C-







N1701P21005C-



N1701P21008C-



N1701P21011C-

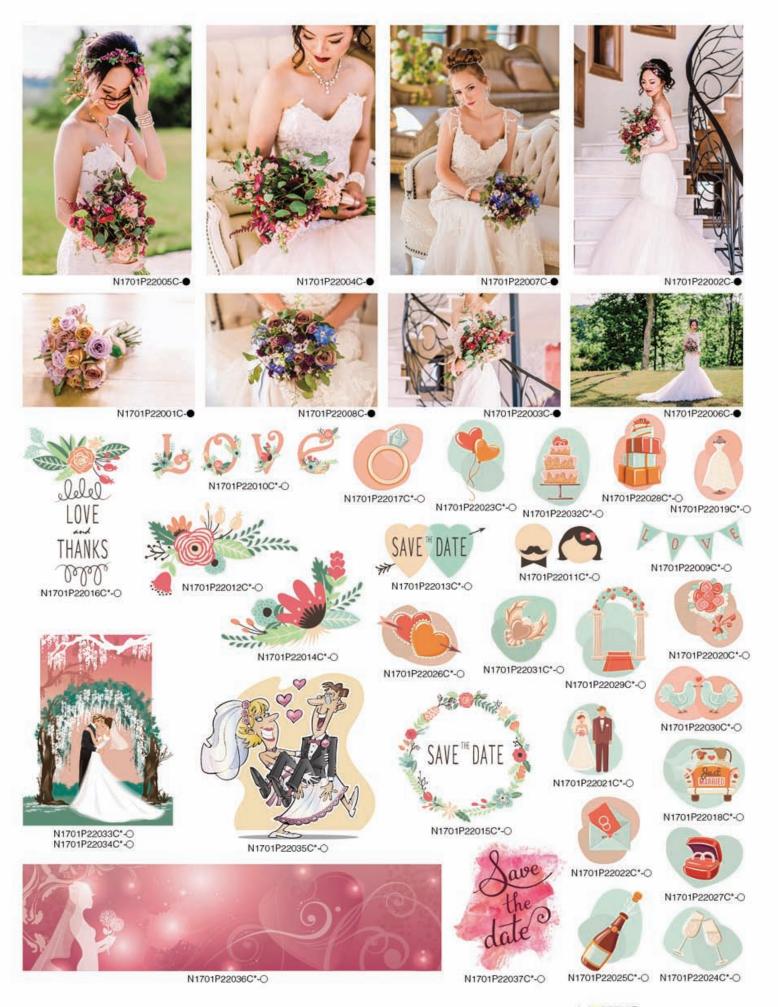






N1701P21001C-

N1701P21006C-





N1701P23001C-



N1701P23002C-



N1701P23003C-



N1701P23005C-





N1701P23007C-



N1701P23009C-



N1701P23004C-



N1701P23008C-





Usage Suggestion:

Multiple-advertiser, double truck layouts present unique opportunities for advertisers to gain more exposure while sharing the cost of appearing in color in a prime position.

At the same time, they give you a fullcolor spread. Use the alternative headings on this page to change the focus of the layout, and don't forget to repurpose the content for your Web site.

(MCC Creative Library / Print Ad Size: Doubletruck / Print Ad Type: Multiple Advertiser or Directory)

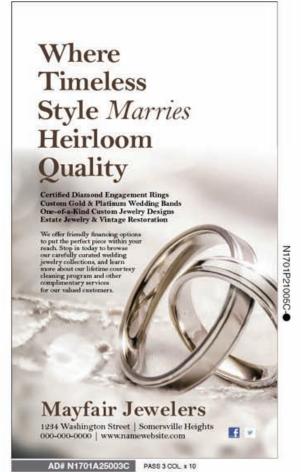
The Wedding Planner Wedding Announcements

N1701P24005C*-O

N1701P24006C*-O











N1701P26008C-









N1701P26003C-

N1701P26011C-

N1701P26001C-







N1701P26009C-



N1701P26002C-



N1701P26012C-







N1701P26006C-





N1701P27010C-







N1701P27002C-

N1701P27007C-

N1701P27009C-





N1701P27001C-

N1701P27005C-











N1701P28003C-

N1701P28007C-



N1701P28002C-



N1701P28011C-



N1701P28004C-



N1701P28006C-



N1701P28009C-



N1701P28001C-



N1701P28010C-



N1701P28005C-





N1701P28008C-



N1701P29004C-



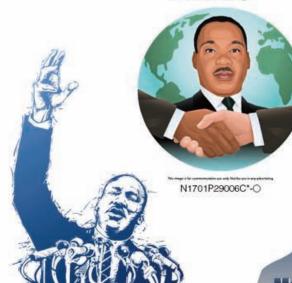
N1701P29002C-



N1701P29001C-



N1701P29003C-



N1701P29012C*-O



Remembering His Life. Celebrating His Legacy. ther King, Jr. Day

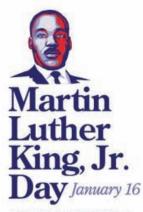
N1701P29010C*-O



N1701P29005C*-O

The ultimate tragedy is not the brutality of the bad people but the silence of the good people Martin Luther King, J 1929-1968

N1701P29011C*-O



N1701P29008C*-O N1701P29009C*-O



N1701P29013C*-O

This message proudly sponsored by:

Name Business

1234 Washington Street Somersville Heights 000-000-0000 www.namewebsite.com

AD# N1701A29001C PASS 6 COL. x 3



A World of Difference **Begins With You**

"Life's most persistent and urgent question is,

What are you doing for others?
- Martin Luther King, Jr.

Monday, January 16 • MLK Day of Service

We invite you to honor the life and legacy of Dr. King with a day of service to your community. For ideas, inspiration and local volunteer opportunities, please go to namenewspaper.com/mlkdayofservice.









N1701P30004C-

N1701P30012C-

N1701P30003C-







N1701P30006C-

N1701P30002C-0

N1701P30008C-







N1701P30007C-



N1701P30005C-



N1701P30001C-



N1701P30010C-

Rethink Your Fitness Routine

Martial arto training io more than just a great calorie-burning total body workout. It's also a highly effective way to improve focus and relieve stress while building strength, flexibility and self-defense skills.

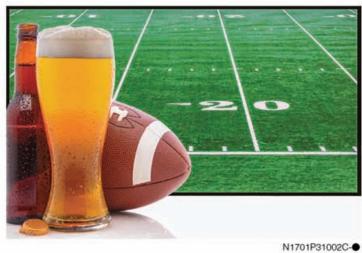


Call, come in or visit us online today to register for your free class, and receive 50% off

Champion Martial Arta

1234 Washington Street Somersville Heights 000-000-0000 www.namewebsite.com

AD# N1701A30001C PASS 6 COL x 3











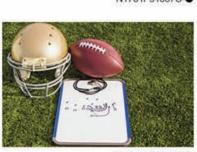
N1701P31006C-



N1701P31004C-



N1701P31007C-

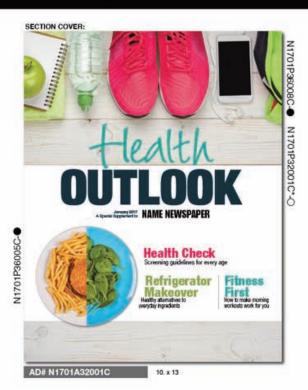


N1701P31003C-



N1701P31005C-

TRO. Themed Event Package CREATE. SELL. PROFIT.









PASS 6 COL x 21











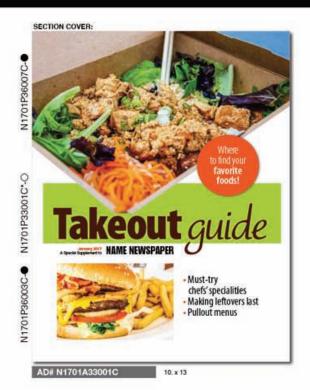
PASS 2 COL. x 5

AD# N1701A32006C





(MCC Creative Library / Print Ad Type: ThemedEventPackage)

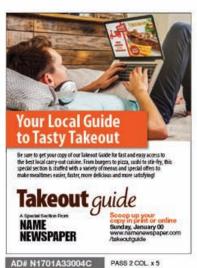


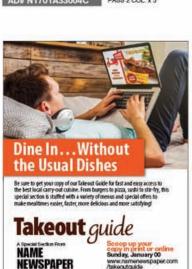
HEADING: N1701P33001C*-O

Takeout guide









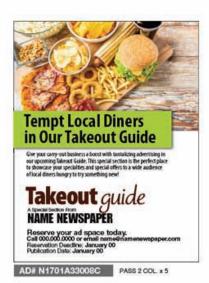


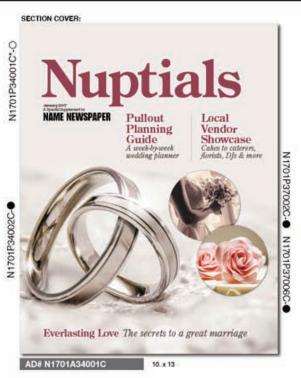
PASS 2 COL x 5

AD# N1701A33005C

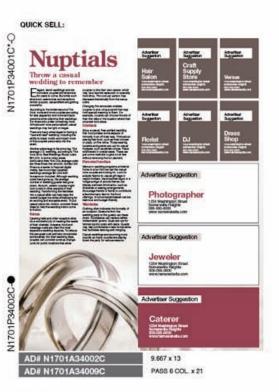


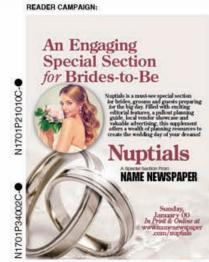


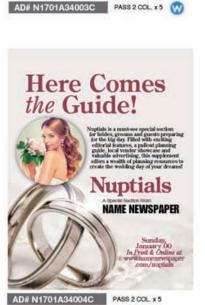






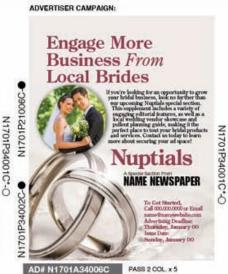




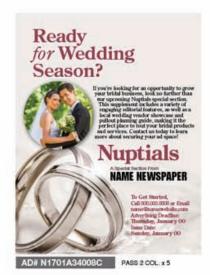




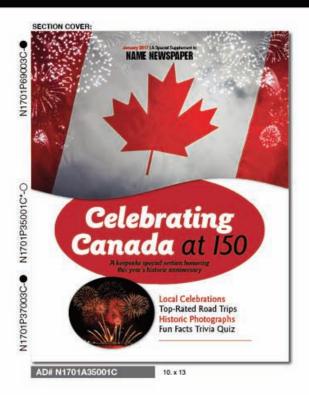








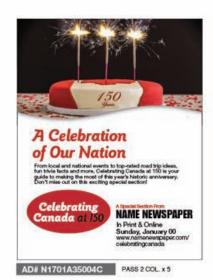
(MCC Creative Library / Print Ad Type: ThemedEventPackage)











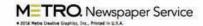














N1701P36008C-







N1701P36003C-

N1701P36004C-

N1701P36005C-

N1701P36006C-







N1701P36010C-

N1701P36009C-

N1701P36007C-





N1701P36001C-



N1701P36002C-

N1701P36012C-









N1701P37002C-



N1701P37003C-



N1701P37004C-



N1701P37007C-



N1701P37010C-



N1701P37001C-



N1701P37006C-



N1701P37009C-



N1701P37005C-



METRO. Newspaper Service

• 7016 Metro Creditor, Tric., Printed in U.S.A.





N1701P38011C-















N1701P38007C-

N1701P38006C-

N1701P38004C-









N1701P38013C-

N1701P38002C-

N1701P38003C-

N1701P38015C*-O







N1701P38012C-

N1701P38005C-

N1701P38016C*-O





N1701P39016C-

N1701P39015C-

























N1701P39008C-

N1701P39002C-

N1701P39004C-

N1701P39001C-





N1701P39012C-

N1701P39011C-



Promote Premium Placement Opportunities With Metro AdScapes

Usage Note:

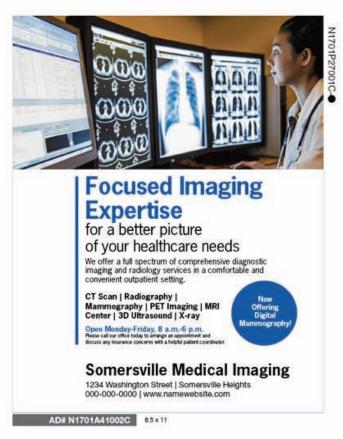
Use this Adscapes shaped specialty ad to draw attention to a football "Big Game" promotion for a sports bar or other venues that can use the football theme. The ad's unique positioning and shape are sure to draw extra attention for your advertiser while gaining premium pricing for you. Introduce a new advertiser with the shaped ad and sell additional smallerspace ads to publish throughout your edition to keep the advertiser's name topof-mind for readers.















🕽 Shop Local



N1701P42006C-



N1701P42005C-



N1701P42001C-



N1701P42002C-

N1701P42004C-



Local Cra-

N1701P42007C*-O



N1701P42008C*-O



N1701P42009C*-O



N1701P42010C*-O



N1701P42018C-



N1701P42012C*-O

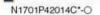


N1701P42019C*-O

N1701P42017C*-O











N1701P42011C*-O



N1701P42013C*-O

Local Deals

Every Day of the Week

Check out this month's collection of daily deals, and stay taxed for new offers starting in February!

Mega Mondays

Free Toppings Get up to two free toppings with your ice cream purchase

The Scoop Ice Cream

Free Workout

Come in for a free commu workout 4-7 p.m.

Level X Fitness

1234 Washington Street Somersville Heights 000-000-0000 www.namewebsite.com

Buy 2, Get 1 FREE Mix and match from our Wines of the Week collection.

Pour House Liquors

1234 Washington Street Somersville Heights 000-000-0000

Wild Card Wednesdays

New Mystery Offer

Every Week Stop in or follow us on social media for details!

Runway Boutique

New Half-Price Special Every Week

good every Wednesday during business hours to Central Hardware

& Garden Center 1234 Washington Street Somersville Heights 000-000-0000 www.namewebsite.com

New Mystery Gift Giveaway Every Week Text PEEK to 00000

The Beauty Spot 1234 Washington Stree Somersville Heights 000-000-0000

10% Off Your Total

N1701P38007C

N1701P42002C-

N1701P36003C-

Purchase The good way from curry business have firms (CTO) - List sweek, word and conditions have

Classy Consignments

1234 Washington Stree Somersville Heights 000-000-0000

\$18 Oil Change

Service
Regular price \$24.95.
Appointments preferred.

Service Station

Two-for-One Tacos

Choose from bea chicken or fish! a good every Tuestey during business hours 05.26) / Like thesis, sering and conditions t

La Cantina Mexican Restaurant

1234 Washington Str Somersville Heights 000-000-0000

Two-for-One

Slices With Purchase of Bo

Roma Pizza

1234 Washington Stre-Somersville Heights 000-000-0000

Two-for-One

Games
Tuesdays just got twice as fun!
Offer good market carry before continued to the continued of the conti

GameTime Arcade

\$1 Domestic Drafts

Trophy Sports Bar & Grill

1234 Washington S Somersville Heigh 000-000-0000

Soda Pitcher With Large Pizza Purchase

Carlo's Italian Restaurant

1234 Washington Stre Somersville Heights 000-000-0000

Free Large

Beverage With Movie Ticket Purcha

Marquis Theater

1234 Washington Stre Somersville Heights 000-000-0000

Savoy Saturdays

\$5 Lunch Specials
Your choice of five delicious

The

Overlook Cafe

1234 Washington Street Somersville Heights 000-000-0000

Weekly Doorbuster Deal 9-10am

PriceRight Discounters

1234 Washington Stre Somersville Heights 000-000-0000

Free Samples

All Day Make Saturday shopping the highlight of your week! good every flatterday during busing

Harvest Gourmet Market

1234 Washington Stre Somersville Heights 000-000-0000

Weekly Gift Card Giveaway

Promenade Plaza Shops

1234 Washington Stre Somersville Heights 000-000-0000 www.namewebsite.co

BOGO 50% Off

Games 9 a.m.-12 noon Sundays processly tank the second to ac

Thunder Bowling

Happy Hour All Day Enjoy happy hour food and drink specials all day Sundays!

or good areay flundey during busin of 50 yr. Life model, berned and or

Palm Shade Restaurant

Free Kids' Craft Register online for a free kid craft activity every Sunday!

Stitches **Craft Supply**

1254 Washington Street Somersville Heights 000-000-0000 www.namewebsite.com

AD# N1701A43001C AD# N1701A43002C PASS 6 COL x 21



"SHOP

LOCAL"

SUPPORT This month, see a full page devoted to

"Local Deals Every Day of the Week to demonstrate consumer savings

when they shop local

merchants. There is also an alternative tab size available in MCC.

Promoting local

patronage is more

than an economic

necessity in many areas; it has become a source of community

pride. Look for two

month for a variety of advertiser categories,

local campaign going.

Many have companion

so you can keep a

Web ads ready to

present for combo

package buys, too.

additional "shop local" pages each







TRO. Templated Special Sections CREATE. SELL. PROFIT.

Bonus images available in the MCC Creative Library:







N1701P46004C-

N1701P46001C-







N1701P46002C-

Fully Templated Special Sections & Collateral Material Present. Sell. Print.

Want to grow your special sections program and ad sales, starting now? With Metro's fully templated print sections, you can (online versions also available). These beautifully designed 24-page sections come complete with professionally written articles and eye-catching imagery surrounded by a wealth of ad positions. PLUS, a sales sheet and self-promotion ads to invite advertisers to

participate in your section are also included in the package. Adapt the ads for online use to promote the upcoming online version of the section. View this month's Weddings Templated Special Sections package in the MCC Editorial Library. If you like what you see, call 800-223-1600 or email service@metro-email.com to order and grow your special sections revenue!



Advertise in the Ultimate Local Wedding Guide 8.5 x 11 SALES SHEET





M=TRO. Newspaper Service

(MCC Editorial Library / Search Source: Templated Print Sections)

Bonus images available in the MCC Creative Library:





N1701P47005C-









Fully Templated Special Sections & Collateral Material Present. Sell. Print.

N1701P47006C-

Want to grow your special sections program and ad sales, starting now? With Metro's fully templated print sections, you can (online versions also available).

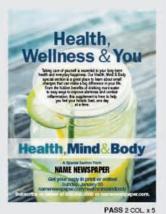
These beautifully designed 24-page sections come complete with professionally written articles and eye-catching imagery surrounded by a wealth of ad positions. PLUS, a sales sheet and self-promotion ads to invite advertisers to participate in your section are also included in the package. Adapt the ads for online use to promote the upcoming online version of the section.

View this month's Health, Mind & Body Templated Special Sections package in the MCC Editorial Library. Like what you see? Call 800-223-1600 or email service@metro-email.com to order and grow your special sections revenue!













N1701P48005C-









N1701P48007C-



N1701P48006C-



N1701P48008C-



N1701P48004C-



N1701P48010C-



N1701P48003C-



N1701P48001C-







N1701P49008C-





















N1701P49004C-



N1701P50003C-



Use these backgrounds to help promote services and merchandise for first-of-the-year sales, winter and clearance sales, weddings and bridal, build-up to the Big Game in football, and more, for individual retail ads and campaigns, full-page directories, multiple-item merchandise ads, event schedules or cover designs.

(MCC Creative Library / Image Type: Background)



N1701P50007C-



N1701P50006C-



N1701P50002C-



N1701P50004C-



N1701P50009C-



N1701P50001C-

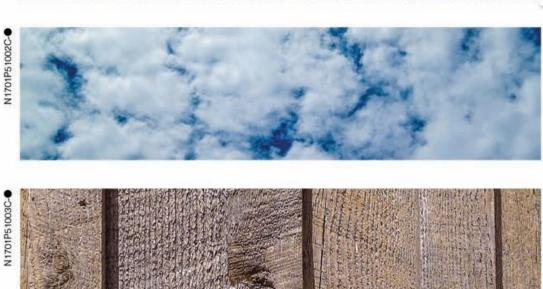


N1701P50008C-

N1701P51001C-

Usage Suggestions:

These banner-style photos can be employed as a background or page header for all types of ads and pages in print and online. Try them for winter sales, weddings and bridal, financial and estate planning, antiques ... and more.















N1701P52003C*-O



And they lived happily ever after

N1701P52005C*-O



N1701P52001C*-O



N1701P52016C*-O



N1701P52006C*-O



N1701P52004C*-O





N1701P52007C*-O



N1701P52015C*-O



N1701P52019C*-O



N1701P52010C*-O

N1701P52008C*-O



N1701P52009C*-O



N1701P52020C*-O



N1701P52011C*-O



N1701P52014C*-O



N1701P52013C*-O



N1701P52012C*-O





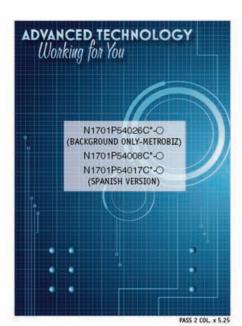
Usage Note:

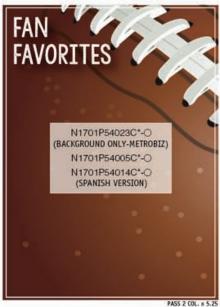
These frameand-heading ad starters are also presented as frames without headings for you to use in your pages and ads. They can also be used as background letterhead templates for customers of your printing business. Plus, you can repurpose them to use in HTML e-mail for newsletters and messages that require extra attention.

MCC Creative Library / Image Type: Ad Starter or Image Type: Background / Keyword: MetroBiz













PASS 2 COL. x 5.25



PASS 1 COL. x 5.25





Winter





MCC KEYWORD HINT: Sweet Shop N1701P55007C-



MCC KEYWORD HINT: Meat Market N1701P55008C-



MCC KEYWORD HINT: Personal Trainer N1701P55009C-



MCC KEYWORD HINT: Travel Agent N1701P55010C-





MCC KEYWORD HINT: Florist N1701P55011C-0



MCC KEYWORD HINT: Dentist N1701P55012C-

Usage Note:

MCC Creative Library / Image Type: frame, background, photo or MetroBiz, where applicable

Use these business card photo backgrounds to help you expand your printing business. You can also employ these timely frames in print inserts, ads or online ads and pages. The banner-style frames can be used for top- or bottom-of-the-page print ads or repurposed for Web banners. Look for more seasonal and timely subjects throughout the year.



N1701P55005C*-O

N1701P55006C*-O







MCC KEYWORDS: ICON SET, WINTER N1701S56006C*-O



N1701S56001C*-O



MCC KEYWORDS: ICON SET, BRIDAL N1701S56002C*-○



MCC KEYWORDS: ICON SET, MEDICAL N1701S56005C*-O



MCC KEYWORDS: ICON SET, HOME N1701S56004C*-O



MCC KEYWORDS: ICON SET, FOOD N1701S56003C*-O









N1701P57016C*-O

N1701P57014C*-O

N1701P57015C*-O

MCC KEYWORDS: ICON SET, BRIDAL

N1701S57040C*-O





N1701P58007C-



N1701P58001C-







STAFF Nikki Smith

N1701P58003C-N1701P58006C-



N1701P58005C-

Get to Know Us

We believe in primary care that's all about you. Call or visit us online today to find a physician, and let us create an individualized care plan that addresses your health concerns with a personal touch.

- · family medicine
- · specialized care
- · on-time appointments
- · friendly physicians

Somersville Medical Center 🖪 🔽



1234 Washington Street | Somersville Heights | 000-000-0000 | www.namewebsite.com









N1701P59008C-



N1701P59007C-



N1701P59006C-



N1701P59003C-



N1701P59002C-



N1701P59001 C-



Healthcare With Heart

Compassionate, convenient and understanding care from an expert medical team dedicated to your total health and well-being.

Community
Health Clinic

1234 Washington Street | Somersville Heights 000-000-0000 | www.namewebsite.com
Now Open Saturdays | Same-Day Appointments Available

adult medicine | pediatrics geriatrics | physicals immunizations | prenatal care | health screenings insurance assistance

facebook

N1203P46009C*-C













N1701P60001C-

N1701P60011C-

N1701P60002C-







N1701P60003C-

N1701P60008C-

N1701P60006C-







N1701P60007C-

N1701P60010C-

N1701P60009C-



N1701P61002C-























N1701P61008C-





N1701P62008C-





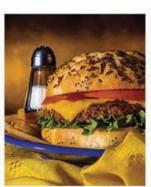


N1701P62001C-















N1701P62002C-

















N1701P63004C-

N1701P63003C-

N1701P63001C-





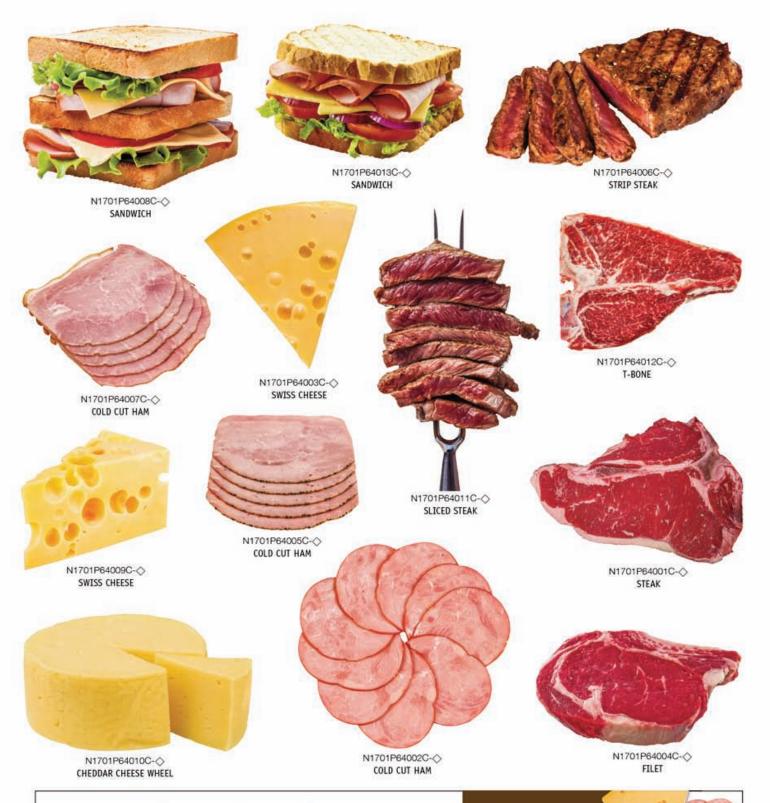


N1701P63006C-



N1701P63002C-

N1701P63005C-





Market Deli

AD# N1701A64001C PASS 6 COL x 3

On Sale This Wee

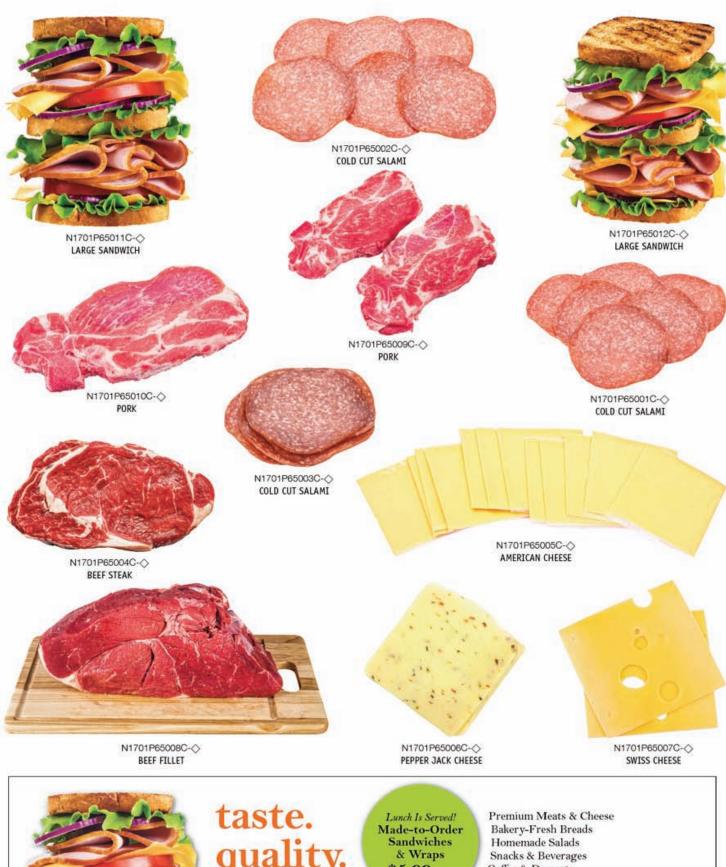
Name Brand Turkey Breast \$5.89 lb.

Name Brand Swiss Cheese \$3.79 lb.

Name Brand Honey Ham \$4.99 lb.

Name Brand American \$2.99 lb.

1234 Washington Street | Somersville Heights 000-000-0000 | www.namewebsite.com





quality. value.

Any way you slice it!

\$5.99 & up

Coffee & Desserts

Rustica 1234 Washington Street Somersville Heights 000-000-0000 www.namewebsite.com



N1701P66021C-MIMOSA



N1701P66025C-CHAMPAGNE



N1701P66020C-**BLOODY MARY**



N1701P66016C-CROISSANT



N1701P66010C-CREAM SOUP



N1701P66013C-STACK OF PANCAKES



N1701P66014C-PANCAKES



N1701P66006C-BEANS



N1701P66018C-HOT TEA



N1701P66012C-OATMEAL



N1701P66004C-CANDY



N1701P66019C-**BLOODY MARY**



N1701P66015C-CROSSIANT



N1701P66005C-♦ SPAGHETTI

N1701P66029C-◊



N1701P66026C-Q CANDY

N1701P66030C-◊ RAW MEAT



N1701P66027C- ◊ JAR OF CANDY



N1701P66001C-CHOPPED MEAT



N1701P66002C-JAR OF CANDY



RAW MEAT



N1701P66037C-<> CREAM SOUP



N1701P66005C-SPAGHETTI



N1701P66017C-HOT TEA



N1701P66031C-0 LONDON BROIL



N1701P66033C-<> **BLOODY MARY**



N1701P66032C-◊ HOT TEA



N1701P66007C-SNOW PEA



N1701P66009C-FRENCH ONION SOUP



N1701P66035C-◊ CHOCOLATE BUNDT CAKE



N1701P66034C-◊ MIMOSA



N1701P66036C-◊ CHOCOLATE CAKE



N1701P66023C-CHOCOLATE CAKE



N1701P66011C-CREAM SOUP



N1701P66008C-RAW STEAK



N1701P66024C-EGGS



N1701P66003C-MARSHMALLOW TWISTS



N1701P66022C-CHOCOLATE CAKE









TRO: Canada CREATE, SELL, PROFIT.



N1701P68019C*-O



N1701P68018C*-O (Maple Syrup on Snow Candy)



N1701P68016C*-O (Sleigh Ride)



N1701P68013C*-O (Church of Frontenac Hotel)



ATTEN. N1701P68015C*-O (Saint Joseph's Oratory)

N1701P68008C*-O



N1701P68010C*-O



N1701P68011C*-O



N1701P68020C*-O



N1701P68017C*-O (Ice Fishing)





N1701P68009C*-O



N1701P68022C*-O











N1701P68005C*-O



N1701P68006C*-O



N1701P68021C*-O



(FLY SOUTH) N1701P68004C*-O



(TIE YOUR WINTER HAT!) N1701P68003C*-O



(I'M TAKING CARE OF MYSELF) N1701P68002C*-O



(AN AVALANCHE OF LOW PRICES) N1701P68001C*-O





N1701P69008C
CANADA FLAG



N1701P69009C-● CANADIAN FLAG BALLOON



N1701P69006C-● CELEBRATING 150 YEARS



N1701P69004C
CANADA BALLONS



N1701P69007C150 YEARS



N1701P69002C-● N1701P69003C-● CANADA CELEBRATION



N1701P69001C
CANADIAN FLAG



N1701P69010C-● CANADIAN FLAG CUPCAKES



N1701P69011C-● CANADIAN FLAG CAKE



N1701P69012C-● CANADIAN FLAG CAKE



N1701P69005C-● CANADIAN FLAG BUTTON



N1701P69013C-● CANADIAN FLAG CAKE W/SPARKLERS



MCC KEYWORD HINT: week2

This is your illustration and copy for January 12, 2017.



N1701P70007C*-O N1701P70003C*-O

MCC KEYWORD HINT: week3

This is your illustration and copy for January 19, 2017.



MCC KEYWORD HINT: week4

This is your illustration and copy for January 26, 2017.



AD# N1701A70002C

PASS 2 COL. x 5.25



AD# N1701A70003C





N1701P70014C*-O



N1701P70009C*-O

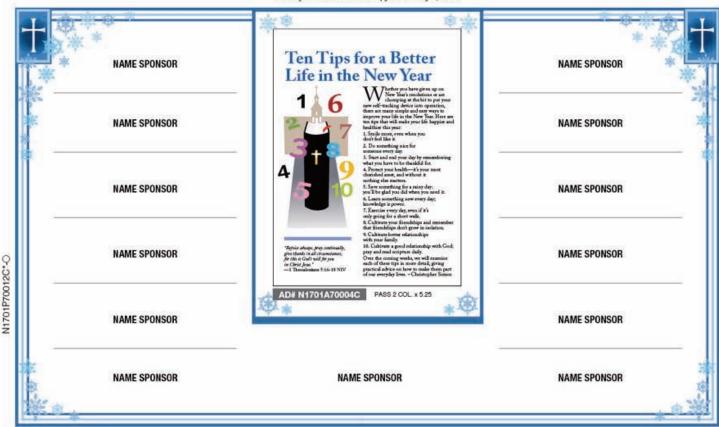


N1701P70010C*-O N1701P70011C*-O

N1701P70008C*-O N1701P70004C*-O

MCC KEYWORD HINT: week1

This is your illustration and copy for January 5, 2017.



AD# N1701A70005C

Cada mes Metro ofrece una variedad de titulos en español, estos pueden ser encontrados en labiblioteca de imagenes de MetroCreativeConnection, usando "Spanish" como palabra clave. (Each month Metro presents a selection of Spanish headings.) (MCC Creative Library / Keyword: Spanish / Image Type: heading)



(CELEBRATING MARTIN LUTHER KING, JR. JANUARY 16TH) N1701P71001C*-O N1701P71002C*-O





N1701P71011C*-O



(HAPPY KINGS' DAY!) N1701P71004C*-O



(HEALTH AND WELLNESS) N1701P71003C*-O



N1701P71010C*-Ó



(FINANCIAL SERVICES) N1701P71008C*-O



N1701P71005C*-Ó





(BRIDAL PLANNER) N1701P71007C*-O



Use special event headings to launch or expand promotional opportunities for your advertisers. Use them in ads as a springboard to larger promotions, sections or full-page developments. (MCC Creative Library / Keyword: Event / Image Type: heading).



N1701P71027C*-O



N1701P71022C*-O N1701P71023C*-O



N1701P71026C*-O



N1701P71028C*-O



N1701P71014C*-O



N1701P71020C*-O



N1701P71029C*-O





N1701P71018C*-O





National Month N1701P71025C*-O



N1701P71019C*-O



N1701P71016C*-O





N1701P71013C*-O

N1701P72002C*-O (Spatula)

N1701P72005C*-O (Skillet)



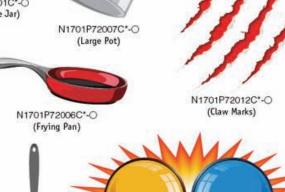


(Magician's Wand)



N1701P72017C-(Deflated Basketball)







N1701P72013C-(Squash the Competition)



N1701P72011C*-O (Pot)

(Large Pot with Lid)



N1701P72015C*-O (Football Helmets Crashing)



N1701P72024C*-O N1701P72025C*-O (Man Buying Wine)



N1701P72022C*-O N1701P72023C*-O (Fish Fry)



N1701P72021C*-O (Fish Fry)



N1701P72014C*-O (Bartender)

2017 THEME SCHEDULE

FULLY-TEMPLATED ONLINE AND PRINT SPECIAL SECTIONS

Expand your print and digital ad sales with a coordinated sections program. Each month, Metro delivers new section opportunities filled with fresh content and ready-to-sell ad positions. Contact us today to get started with Metro's fully-templated print and online sections: 800.223.1600, service@metro-email.com.



JANUARY PACKAGE | Available 11/21/16

Weddings Health, Mind & Body The New Year*



JULY PACKAGE | Available 5/19/17

School Year Bridal Guide Fun & Games** On the Grill*



FEBRUARY PACKAGE | Available 12/20/16

Spring Home Green Living Valentine's Day*



AUGUST PACKAGE | Available 6/20/17

Fall Home & Garden Healthy Lifestyle Think Pink Best of the Best**



MARCH PACKAGE | Available 1/20/17

Living 50 Plus Spring...On the Road Healthcare Profiles** St. Patrick's Day*



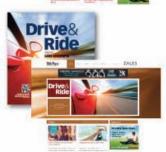
SEPTEMBER PACKAGE | Available 7/20/17

Holiday Gift Guide Cancer Awareness & Prevention Fall/Winter Sports** Hispanic Heritage*



APRIL PACKAGE | Available 2/21/17

Lawn & Garden Guide All About Pets Graduates** Prom & Graduation*



OCTOBER PACKAGE | Available 8/21/17

Drive & Ride
Holiday Gifts & Lifestyle
Halloween
Local Professionals Guide**



MAY PACKAGE | Available 3/20/17

Family Life Women Today Communions & Confirmations*



NOVEMBER PACKAGE | Available 9/20/17

Giving Back Dining & Entertaining Pet Friendly*



JUNE PACKAGE | Available 4/20/17

How-To
Health & Wellness
Coloring for Adults/All Ages**
Summer Fun*



DECEMBER PACKAGE | Available 10/20/17

Financial Planning Resolutions Distinctive Properties



PP. 01-72

METRO NEWSPAPER SERVICE



PRSRT STD US POSTAGE PAID SOUTHERN, MD PERMIT 4205

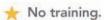


PP. 73-80

MIAD SPEC **AD LIBRARY**



A new revenue tool, MiAD Wizard generates targeted print, online and mobile spec ads in seconds to close more sales with every appointment.



No time wasted.

No more tough sells.





CAMPAIGNS & CLASSIFIED



One Big Anniversary. One Huge Sales Opportunity!

Create, sell, profit, and celebrate Canada's 150th anniversary with a free Special Section that's loaded with exciting content and creative ways to connect with local advertisers. In addition to 12 pages of flexible formats and ad sizes featured in this beautifully templated magazine, access readyto-present-and-sell ad, contest, directory and sponsorship designs to immediately start closing section sales and making money.

Download your FREE Canada at 150 special section today at metrocreativeconnection.com, e-mail service@metro-email.com or call 800,223,1600.







800.223.1600 metrocreativeconnection.com service@metro-email.com