## **METRO**

## **Themed Special Sections**

"Plug-and-Play Solutions That Work for Your Customers While Saving You Time and Money" - Wesner Publications, Texas



### Ready to run in print or online!



"The quality content, artwork, and low cost make Metro's themed special sections a no-brainer."

– West Volusia Beacon, Florida

### **SECTION SPECS**

- 20-page layouts with ad spots in place
- 12 to 15 professionally written articles
- 10.5" x 11.25" tab or 8.25" x 10.75" magazine
- InDesign® or Quark® formats
- Free Google font links

### WHAT'S INCLUDED

- · Cover design
- Copyright-free editorial features
- Photos and art
- · Content-based advertiser suggestions
- Rate card and promotional materials

### **UNLIMITED** or **A LA CARTE**

• Purchase by subscription for unlimited section access, or buy per section at the lowest price in the industry.

### "LOCALIZE" IT

- · Unbranded, copyright-free editorial features can be edited to match your legacy titles or "localize" any way you like
- Completely customizable for alternate page counts and printing requirements

### **SELL IT**

- Rate sheet
- Promotional ads (print & web versions)
- Social media posts

### + GO DIGITAL

 Coordinated Themed Websites & Digital Directories are available to pair with print sections.

### **PUBLISH IT**

· Ready to print or post online as a PDF

- Clinton Herald, Iowa

### "We have used Metro's themed sections to generate thousands of dollars of local revenue." 🤊 🤊

### **2025 THEMED SECTIONS, WEBSITES & DIRECTORIES SCHEDULE**

Health & Wellness 11/5/2024

**Brides Today** 11/20/2024

**Spring Home** 12/5/2024

Living 50 Plus 12/20/2024

Children's Health 1/3/2025

On the Road 1/17/2025

Home Interiors 2/5/2025

Confetti 2/20/2025

Senior Living 3/5/2025

**How To** 3/20/2025

**Weddings** 4/4/2025

Summer Fun & Games 4/18/2025

**Outdoor Living** 5/5/2025

Our Neighborhood 5/20/2025

Back to School 6/5/2025

**Emergency** 6/20/2025

Fall Home 7/3/2025

Senior Health 7/18/2025

**Breast Cancer Awareness** 8/20/2025

Holiday Lifestyle 9/5/2025

Modern Parenting 9/19/2025

**Holiday Gift Guide 8/5/2025** 

Winter Fun & Games 10/6/2025

**Money Matters** 10/20/2025

"Metro themed sections provide a yearly dose of new, broad copy and art to supplement our own local content, and are easily customizable to fit our unique needs."

– Pulaski Citizen, Tennessee



**SCAN CODE** 

to read section summaries and learn more



# **Special Section Selling Tips**

to maximize ad revenue



### Run sections online.

If printing is too costly, it's easy to run a PDF of your special section on your website. You can even offer to include advertiser URLs for driving readers to advertiser websites. If you run your section in print, an online companion gives you the option to promote print and digital package rates.

### Create a call list.

Themed sections are a great way to approach new advertiser prospects with a niche product. Metro's Themed Special Sections have advertiser suggestions in place to help you jump-start a call list. Metro's online planning calendar is another helpful resource for brainstorming prospects.

### Show and sell.

Present the ready-made section to prospects in person or by email, so they can visualize their ad in the finished product. Offer the option to choose the available ad spot that best complements their business offerings.

### Market to advertisers and readers.

Metro's Themed Special Sections include rate card and promotional ad layouts, as well as social media posts, geared toward both readers and advertisers for print and online promotion.

### Present a spec ad.

It's a fact that spec ads help close more sales, and your Metro subscription provides access to thousands of spec ads that are ready to personalize and present for virtually every type of advertiser. Sales reps can also use Metro's site tools to personalize their spec ad presentations online, and email them directly to prospects.

## Collaborate to overcome objections.

By sharing the most commonly heard reasons why businesses don't want to advertise, your sales team can work together in developing responses to overcome those objections.

### Offer package deals.

The diversity of titles in Metro's Themed Special Section program helps you develop advertising and sponsorship package deals for local businesses, giving them the opportunity reach a wider audience.

### Localize articles.

All of the features in Metro's Themed Special Sections are unsponsored and copyright-free, so you can edit them any way you like to incorporate native advertising with tips, advice or even events from local businesses.

### Evaluate your current sections program.

Figure out which sections are performing well, and which sections you should consider replacing. Metro's Themed Special Sections program offers 24 titles, giving you ideas and options for trying something new.

### Think outside the section.

If you're short on prospects for a particular section, consider publishing single pages within your paper for a targeted group of small advertisers, or sell pages as a series for a single large-scale sponsor.