Creating KICK-A\$\$ ADS





Darrell Davis - VP of Creative Services
Laura Koch - Senior Graphic Designer
Bethany Weidenhammer - Client Services





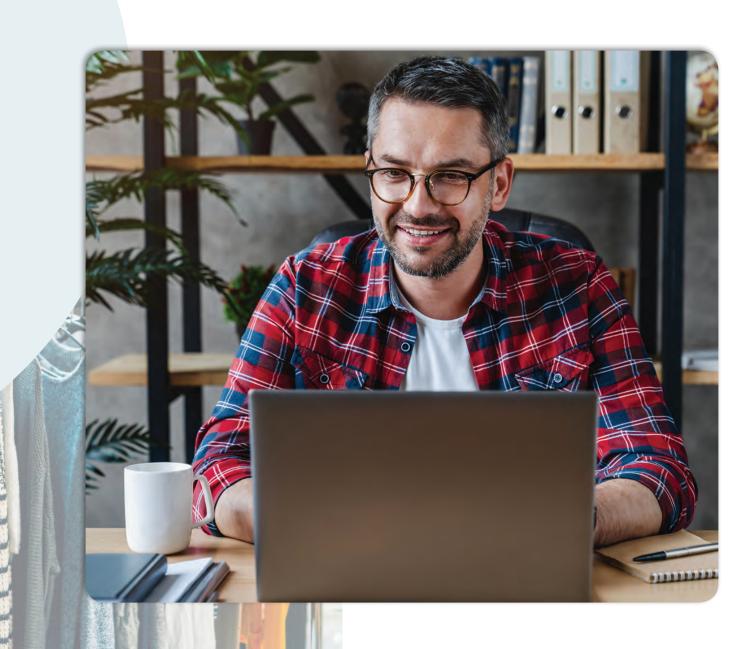
ON SOCIAL MEDIA



Who are we designing for?

Small businesses with tight budgets and often little advertising knowledge.





Who are we designing for?







Where will the ad appear?







LANDSCAPING WE SELL PROPANE YEAR ROUND! WE DELIVER . Dark Mulch, Red Mulch, Topsoil,

Stone Dust, Round Stone, Crusher Run

Lawn Mower Special

kup Charge \$50.00 • Extra Charge for Riding Movems and Trucks MOWING I AWN Pasidontial & Commercial

in the Park Series

BALLSTON SPA - The Balls

JNETEENTH

LOCAL FBT & HE ADE RTBE R

DISPLAY and CLASSIFIED

AN EARLY DEADLINE

DISPLAY: 4:00PM - WEDNESDAY, JUNE 14TH

900 PO - 8 12484 22 26 24

Railston Sna UMC Fond Pantry

Classified Marketplace











To Place A Classified Ad

CAT JOHN STILL JOHN SON.

MANDONIN'S SINVESS.
All Compares march & repair. Fig.
or small, no. do 1 al., Front selfmates, 3/16 552-1675.

PLS COMMITTEE TOM

Mindlean, Sont, Senderly, sold, for
parties one Opening of the
parties one Opening of the
parties one Opening of the
parties one Opening one opening

The Committee one opening

The

Vacation Bible School Registration

Cat Adoption Center Save A Life!

GLENS FALLS - All cats for adoption have been rescord locally.

REAL ESTATE / HOUSE OF THE WEEK









4 BR 2 full bath 1 half bath



Designing ads that work!

- Goals of any ad
- Ad design & trends
- Web & Social Media







1. Attract attention

LOOK HERE

BUSINESS LOGO

Attract attention with image and copy.









Missing strong headline

Image and copy working together

2. Communicate a benefit or important information

LOOK HERE

50% off

BUSINESS LOGO

Why will the consumer care about what is being advertised? What information is needed?

Registration Opens at >

Ticket Price Includes: Green Fee • Catered Lunch Cart Rental • Raffle Ticket

Ticket proceeds benefit Name Charity Organization.

Enjoy Live Music & Drink Specials at the Clubhouse Bar!



3. Get the consumer to act

LOOK HERE

50% off

while supplies last

BUSINESS LOGO

Limited time to act and how to act.





- 1. Attact attention
- 2. Communicate a benefit
- 3. Get the consumer to act

LOOK HERE

50% off

while supplies last

BUSINESS LOGO

Ad Design

Grab attention and show personality

- Image
- Clear message
- Font

Direct the reader through the information

- Eye flow
- Text hierarchy
- White space

How do you want the to consumer respond?

Take action

Image



13 milliseconds

for the human brain to process images.

60K times faster

The brain processes images 60,000 times faster than text.

Images create an emotional response.

Image

Image should represent the purpose of the ad and the text should work with it for quicker comprehension.



- Mowing & Maintenance
- Tree Trimming Weed Control
- Irrigation & Drainage
- Yard Cleanups

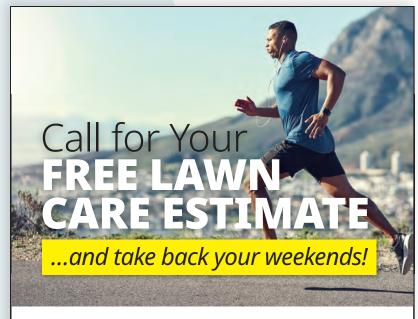
Fully Insured Local References Satisfaction Guaranteed



TLC Lawn Care

Image

If the image and message don't immediately fit together the reader will be confused and have to spend time figuring out what the ad is for.



- Mowing & Maintenance
- Tree Trimming Weed Control
- Irrigation & Drainage
- Yard Cleanups

Fully Insured Local References Satisfaction Guaranteed



TLC Lawn Care

Clear Message

What is the purpose of the ad?

What information can be passed along in the headline?



If outdoor FUN floats your boat, you've come to the right place!



- Tube Rentals
- Shuttle Service
- · Safety Gear

Offer applies to tube rental fee only.

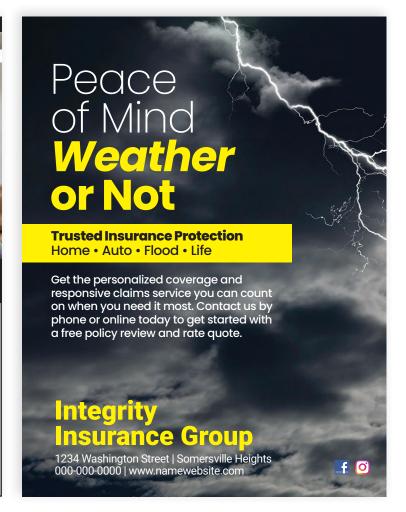
Details and reservations online or by phone.

River's Edge Rentals









Your Local CBD Superstore

BARBERSHOP

Peace of Mind

Clear & Catchy Message

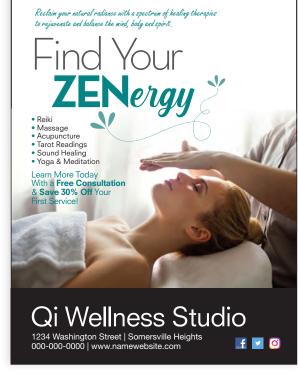
Humor feels good!
It creates an emotional response and increases recall. Clever content is more likely to be shared resulting in greater audience reach.











Font

A font should be legible, work well with the image and copy and represent the advertiser.

Use a minimal number of fonts, *instead use* **fonts with many styles.**

Script & DECORATIVE FONTS add personality but should be used sparingly.

AVOID USING ALL CAPS FOR LARGE BLOCKS OF TEXT. IT IS VISUALLY MONOTONOUS AND TIRING TO READ.

Caps should be used to emphasize or stress the words you want to STAND OUT.

- ALL THE INGREDIENTS FOR-**Your Dream Kitchen**



Finance Your Complete Kitchen Package **Interest-Free** for 36 Months

Limited-time offer with credit approval. List details, terms and conditions here.

- Appliances · CabinetsCountertops · Tile · Fixtures
- · Accessories · & More

GET STARTED WITH A FREE DESIGN CONSULTATION!

Stop in or visit us online today.

Kellar Hardware & Building Supply

1234 Washington Street | Somersville Heights 000-000-0000 | www.namewebsite.com





Sans Serif font - Asap

- Clear font
- 4 font styles used

Asap SemiBold

Asap Regular

Asap Bold

Asap Italic

Handwritten font - Amatic SC

- Works with the headline
- Adds personalization



4Paws **Pet Insurance**

1234 Washington Street | Somersville Heights 000-000-0000 | www.namewebsite.com







1234 Washington Street | Somersville Heights 000-000-0000 | www.namewebsite.com





Sans Serif - Source Sans Pro

- Modern and trendy
- Bold enough for reverse type
- Matches the image advertiser



CARE & COMFORT for Senior Pets

In addition to comprehensive preventive, illness, injury and surgical care, we provide a host of treatments, therapies and end-of-life services to keep aging pets comfortable, calm and happy.

Wellness Support Pain Management Massage & Reiki Laser Therapy In-Home Euthanasia

Horizons Veterinary Clinic



Serif font - EB Garamond

- Older and traditional style
- Trusted Italics add interest











Adoptable & Adorable Pet of

"Paws" for a cause, and get to know our pet of the week!

the Week

Name **Sponsor** or Animal Rescue

1234 Washington Street Somersville Heights 000-000-0000 www.namewebsite.com



Name Pet

Pet information and bio here. Pet information and bio here.

Apply or share this pet's bio at namewebsite.com/namepet!







Handwritten font - Indie Flower

- Cute and adds personalization
- Matches art style

Fonts

We exclusively use Google Fonts in ads beginning in 2023.

Pdf of fonts used with links and installation instructions.



File Fonts

Download the fonts used in this ad package with the links below.

In order to ensure all of our customers can access the fonts used in our spec ads, METRO has exclusively used open source Google Fonts beginning with our February 2023 content. All of these fonts can be downloaded for free directly from fonts.google.com. Additionally, many of the fonts we use are also available in the Adobe Creative Cloud.

Fonts used in this ad package:

- Alegreya https://fonts.google.com/specimen/Alegreya
- Roboto https://fonts.google.com/specimen/Roboto

If you need need help installing the fonts please refer to the instructions on the next page.

Fonts

Trending, most popular and newest fonts available. Roboto 12 styles Christian Robertson

Trending Font Styles

Protest Riot 1 style Octavio Pardo

Trending Font Styles

Protest Strike 1 style Octavio Pardo

Trending Font Styles

Protest Guerrilla 1 style Octavio Pardo

Trending Font Styles

Lato 10 styles Łukasz Dziedzic

Trending Font Styles

Sixtyfour Variable (2 axes) Jens Kutilek

Trending Font Style

Poppins 18 styles Indian Type Foundry, Jonny Pinhorn

Trending Font Styles

Inter Variable (2 axes) Rasmus Andersson

Trending Font Styles

Rubik Maps 1 style NaN, Luke Prowse

Newest Font Styles

Rubik Lines 1 style NaN, Luke Prowse

Newest Font Styles

Rubik Doodle Triangles 1 style NaN, Luke Prowse

Newest Font Styles

Rubik Doodle Shadow 1 style NaN, Luke Prowse

Newest Font Styles

Sixtyfour Variable (2 axes) Jens Kutilek

Newest Font Styles

Rubik Glitch Pop 1 style NaN, Luke Prowse

Newest Font Styles

Honk Variable (2 axes) Ek Type

Newest Font Styles

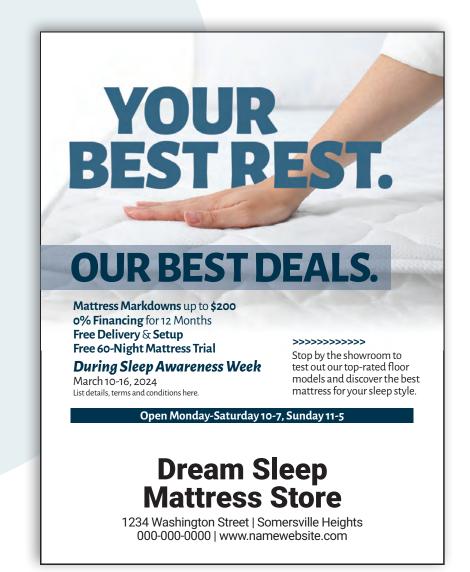
Rubik Scribble 1 style NaN, Luke Prowse

Newest Font Styles

Eye flow

How you visually direct your reader through the information in an ad.

Use text size and image direction to subconsciously guide the reader.

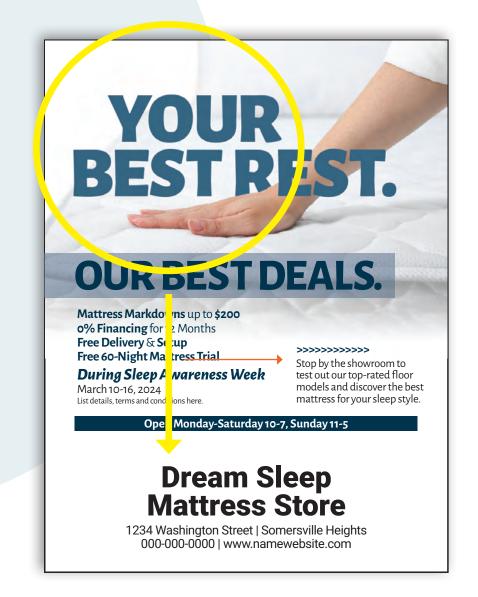


Eye flow

Upper left corner is the starting place.

Left to right, top to bottom.

Your hierarchy of text importance should flow downward.



YOUR BEST DEALS.

Mattress Markdowns up to \$200 o% Financing for 12 Months Free Delivery & Setup Free 60-Night Mattress Trial

During Sleep Awareness Week

March 10-16, 2024
List details, terms and conditions here.

>>>>>>

Stop by the showroom to test out our top-rated floor models and discover the best mattress for your sleep style.

Open Monday-Saturday 10-7, Sunday 11-5

Dream Sleep Mattress Store

1234 Washington Street | Somersville Heights 000-000-0000 | www.namewebsite.com

YOUR BEST REST, OUR BEST DEALS.

Mattress Markdowns up to \$200 o% Financing for 12 Months Free Delivery & Setup Free 60-Night Mattress Trial

During Sleep Awareness Week

March 10-16, 2024
List details, terms and conditions here.

>>>>>>

Stop by the sharoom to test out our top-rated floor models and discover the best mattress for your sleep style.

Open Monday-Saturday 10-7, Sunday 11-5

Dream Sleep Mattress Store

Text Hierarchy

Even without an image, text size and font style can subconsciously guide the reader.

And you will read this last

You will read this first

And then you will read this

Then this one

Text Hierarchy

What is the most important information?

All of the text is about the same size.



LOW LANDSCAPING and SUPPLY STORE WE SELL PROPANE YEAR ROUND!

WE DELIVER ... Dark Mulch, Red Mulch, Topsoil, Stone Dust, Round Stone, Crusher Run

Lawn Mower Special

Clean Air Filter, New Plug, \$7995
Change Oil and Sharpen Blade

Pickup Charge \$50.00 • Extra Charge for Riding Mowers and Tractors

MOWING LAWN Residential & Commerical Landscape Estimate • Versa-Lok Retaining Wall & Paver Paver, Sidewalk & Patio

206 Troy-Schenectady Rd • Latham • 518-783-8928 Mon.-Fri. 7:30am-5pm; Sat. 7:30am-4:00pm; Closed Sundays June, July & August • Insurance Estimate: \$75

Text Hierarchy

One main focus.

Text size gets smaller with additional text.

Callout used special announcement.





CONTINUED IMON 4

CHIPS

HORAL ACCIDITION CONTROLLED TO THE ACCIDITION CONTROLLED TO THE WAY OF THE ACCIDITION CONTROLLED TO THE ACCIDITION CONTROLLED TO THE ACCIDITION CONTROLLED TO THE ACCIDITION CONTROLLED TO THE ACCIDITATION CONTROLLED TO

where the set obtaining to a least water group and produced trains.

Si H = M y 224 or 21 C C R 200 H = C

508 FO-6 1248- 22 JB 24

The Thorn offered to entirely a control of the migration of the state of the state

your prospects and zero in on-your facilities features. L BRA - Sept 230 123 You may sumit to know what exciting person in threshing but short want to purse off into points. Libra. If you gives the suseristin ther right way. It won't leave like an interso-Name Kolmer, 21 21 Two Post, Astor (64) sini, Arthre (36) JW 23 Amoretis Transal, State

apotale New York than here," Schumer said.

JUNETEENTH

IN HONOR OF Juneteenth LOCAL FET & HE ADE RTSE R DISPLAY and CLASSIFIED ADS WILL HAVE AN EARLY DEADLINE

DISPLAY: 2:00PM - WEDNESDAY, JUNE 14TH AN Editions

All Edisons
CLASSIFIEDS:
4:00PM - THURSDAY, JUNE 15TH
Tein Bridge Edition
3:00PM - FFEDAY, JUNE 15TH
Serritoga Note Edition & The Advention

FOR OUR JUNE & d EDITIONS

WE SELL PROPANE YEAR ROUND! WE DELIVER .. Dark Mulch, Red Mulch, Topsoil, Stone Dust, Round Stone, Crusher Run Lawn Mower Special Clean Air Filter, New Plug, \$7995 Change Oil and Sharpen Blade

sup Charge \$50.03 • Extra Charge for Riding Movem and Tractors MOWING LAWN Residential & Commerical Landscape Estimate • Versa-Lok Retaining Wall & Paver Payer, Sidewalk & Patio

206 Troy-Schenectady Rd • Latham • 518-783-8928 Mon.-Fri, 7:30am-Spm; Sat, 7:30am-4:00pm; Closed Sundays June, July & August • Insurance Estimate: \$75



Fully Insured • 518-858-9831

metricke of Washington, D.C.

The an accommission that this will hispapen in NovThe Date of a commission of the St. In the St. In

EA.

is a tradition to our community, othering free outdoor concerts and family-friendly emertainment in the heart of Ballaton Spa.

The Concerts in the Park serior will take place every

o enjoy.

The 2023 Concerts in the Park series will showcase.

Ballston Spa UMC Food Pantry

BALLSTON SPA-The Balleton Spa United Methodist Crurch Food Fantry is open each Wedstaday from 9-30 to noon and ferrors all of Sentologa Coasty. We are located at 100 Million Avenue in Belleton Spa.







CHIPS

Geeks Geeks

We Service All Brands of Sump Pumps

Basement Waterproofing - Crawl Space Solutions

Sump Pumps/Battery Backups - Moisture Control/Dehumidifiers

Foundation Crack Repair - Bilco Door Replacement

Egress Windows - Window Wells/Gutter Lines Buried Peace of Mind For Anyone's Budgetl

and Dehumidifiers

ndergarten to the universi

for 500

HOPEUSCHER

Note 1 2715 - 78

TS 9 - A r 21M y 21 Trigon role to a socialistic control of the socialist is one you and your teams. Source, Source of the one of the social socialistico social social social social social social social social so

common which are posting to com-versely consumer and the consumer and the consumer and the Post will reduce survey from the consumer and the

ton trans otherwise to average to the control of th Places, Transport of the Transport of Transp

Muchimon JE 20 Long Kohner, Admin (M) you prospects and seek first Machierram, Rispons (IC) to 16 Medice Teach, Rispons (IC) at 16 Medice Teach, Affrons (IC) at 16 Medice Teach, Affrons (IC) and the control seems to involving field short word to control of the thinking to the model in the register of the control of the thinking to the model in the register of the thinking to the model in the register of the thinking to the thinking pelon (10 SCB FO - 0 1248- 22 JB 24 Var attended and emotional Lived Make.

apatale New York than here," Schomer said.

JUNETEENTH

Juneteenth

LOCAL FET AT HE ADE RISER

DISPLAY and CLASSIFIED ADS WILL HAVE AN EARLY DEADLINE

DISPLAY: &:00PM - WEDNESDAY, JUNE 14TH AN Editions

AF Editions
CLASSIFIEDS:
COSPM - THURSDAY, JUNE 15TH
Tech Bridge Edition
3:00PM - FFEDAY, JUNE 15TH
Baretoga North Edition & The Advention

WLLB CLOSED JUNE

metide of Weshington, D.C.

"The real accordinate that this will happen in New Johnson and Manager of the Section of the Secti

Ballston Spa UMC Food Pantry

BALLSTON SPA - The Ballston Sya Unite Church Food Pantry is open each Wedned to noon and serves all of Saratoga County. et 101 Million Avenue in Balliston Sps. FOR OUR JUNE 8 d EDITIONS

White Space

The breathing room in an ad. There should be sufficient white space around the borders and between blocks of information.

Heart disease is the #1 cause of death worldwide.

World Health Organization



Black Americans are 30% more likely to die from heart disease than non-Hispanic white Americans.

U.S. Department of Health and Human Services

Nearly 45% of women ages 20 and over are living with some form of cardiovascular disease.

American Heart Association

CALL OR GO
ONLINE TO
SCHEDULE
YOUR LOW-COST
SCREENING

During American Hearth Month This February.

Somersville Hospital Systems

White Space

15pt border.

Breaks in text.

Heart disease is the #1 cause of death worldwide.

World Health Organization



Black Americans are 30% more likely to die from heart disease than non-Hispanic white Americans.

U.S. Department of Health and Human Services

Nearly 45% of women ages 20 and over are living with some form of cardiovascular disease.

American Heart Association

CALL OR GO
ONLINE TO
SCHEDULE
YOUR LOW-COST
SCREENING

During American Hearth Month This February.

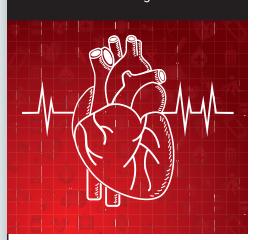
Somersville Hospital Systems

White Space

If we take away the white space the text seems overwhelming.

Heart disease is the #1 cause of death worldwide.

World Health Organization



Black Americans are 30% more likely to die from heart disease than non-Hispanic white Americans.

U.S. Department of Health and Human Services

Nearly 45% of women ages 20 and over are living with some form of cardiovascular disease.

American Heart Association

CALL OR GO ONLINE TO SCHEDULE YOUR LOW-COST SCREENING

During American Hearth Month This February.

Somersville Hospital Systems

CHIPS

CONTINUED FROM 1

students from kindergarten to the university level for high-tech jobs in chip manufacturing and other sectors.

The NIIT is not a federal agency but is a workforce development nonprofit that was awarded a four-year \$9.6 million grant from the federal DOL to create high-tech apprenticeship programs. Mike Russo, the former head of government relations for Global Foundries and a former senior staffer for U.S. Sen, Kirsten Gillibrand of New York, started the NIIT in 2021. The nonprofit is based

HOROSCOPE Week Of June 18, 2023

R IE -M r 214 r 20 Aries, sometimes you do not have to take action to fix problems. Certain issues will work themselves out on their own. Don't feel the need to rush in and find a quick

TR 8 -A r 21M v 21 Right now the spotlight is on you and your talents. Taurus. You have a large group of admirers who are looking to see what you can produce next.

M N - M y 224 un 21 You will recover quickly from disagreements with others. Gemini. These situations may give you a new perspective and compel you to change a

few things for the better CE B - Jun 224 ul 22 Confide in a friend about something that is troubling you, Cancer Talking about the issue could start you down a path toward a solution. Thank others for lending

B - Jul 23A g 23 Leo, on the autside everything may seem to be going along fine with a friend. But things may be different on the inside. Treat others tenderly to avoid piling on.

V RQ - A g 245 ept 22 Vacation vibes are high this week, Virgo. You are daydreaming about potential destinations. Narrow down your prospects and zero in on your favorite features.

L BRA - Sept 236 t 23 You may want to know what another person is thinking but Chris Pratt. Actor (44) don't want to come off too pushy, Libra. If you phrase the question the right way, it won't seem like an interro-

SCB PO-0 t 248v 22 JB 24 Your physical and emotional Lionel Messi, Athlete (36)

health may be a focal point this week, Scorpio, Book some time for reflection, rest and relaxation. Soiltude car

help you clear your mind. SE TR 18 -W 23D ec 21

lagittarius, you are staying on top of your responsibili ties and have good energy moving through this week. However by the time the weekend arrives you may be

running on empty. Dec 228 an 20

Try having some fun outside of your comfort zone, Capricorn, it is good to try new things from time to time and push the boundaries you have set up for yourself.

Jan 215b 18 Aquanus, this week you may find yourself meeting. new people and fitting into groups you had not imagined letwork as much as possible while having fun along the

P SCB - Fb 19M r 20 been on your mind and you are eager to pay off some debt. It could take a while,

BIRM AYS Blake Shelton, Singer (47) Macklemore, Rapper (40)

JW 20 Nicole Kidman, Actress (56) JB 21

JB 22 Danny Green, Athlete (36) JB 23 Alexandra Trusova, Skater

outside of Washington, D.C.

"It's not a coincidence that this will happen in New York," Russo said.

Schumer said Monday that the new Career Opportunity Hub will help companies like Micron, Wolfspeed and GlobalFoundries to fill jobs at new chip factories being built or recently built across unstate. The program would also train future workers for companies like Plug Power, which makes hydrogen-powered fuel cells used in industrial vehicles

Micron is planning a \$100 billion chip manufacturing campus outside of Syracuse. Wolfspeed has built a \$1 billion chip factory just outside Utica, and Global Foundries has Fab 8 with Fab 8.2 being considered. The CHIPS and Science Act will help fund those projects, which will need thousands of new, qualified semiconductor workers. The new Career Opportunity Hub will train those workers at Albany Nanotech and sites across the state.

"It is one of the key ways we can ensure those jobs are being filled by upstate New Yorkers," Schumer said at the Albany Nanotech event.

The new workforce training hub will also help Albany Nanotech's quest to be designated as the headquarters of the National Semiconductor Training Center that is

The new workforce training hub will also help Albany Nanotech's quest to be designated as the headquarters of the National Semiconductor Training Center that is also going to be funded by the CHIPS and Science Act, Schumer added

"There's no better place in the country to supercharge upstate New York than here," Schumer said.



Black Americans are 30% more likely to die from heart disease than non-Hispanic white Americans.

Nearly 45% of women ages 20 and over are living with some form of cardiovascular disease American Heart Associati

CALL OR GO ONLINE TO SCHEDULE YOUR LOW-COST SCRFFNING During American Hearth Month This

Somersville Hospital Systems

1234 Washington Street | Somersville Heights 000-000-0000 | www.namewebsite.com

MOVIES

CONTINUED FROM 1

SillyCar Design, DB Trends, Canty Financial, Kormos & Co., Ballston Smiles Dental, Southern Saratoga County Chamber of Commerce, BARC Youth Theater Group and David M. and Donna C. Dardaris.

The Ballston Spa Business and Professional Association, established in 1983, is a non-profit organization committed to making the Village of Ballston Spa a great place to live, work and visit. To learn more, visit at www.ballston.org.

Ballston Spa Business and Professional Association Presents the 2023 Concerts in the Park Series

BALLSTON SPA - The Ballston Spa Business and Professional Association (BSBPA) is thrilled to announce the highly anticipated return of the Concerts in the Park series for the summer of 2023. This annual event is a tradition in our community, offering free outdoor concerts and family-friendly entertainment in the heart of Ballston Spa.

The Concerts in the Park series will take place every Thursday evening from 6-8pm, June 29 to August 24 at Old Iron Spring Park, located at 198 Front Street in Ballston Spa. This year's lineup promises to be the best one yet, featuring an array of talented artists and bands from various genres, ensuring there's something for everyone

The 2023 Concerts in the Park series will showcase an impressive lineup of local and regional performers. Audiences can expect an eclectic mix of musical styles, including rock, pop, country, jazz, blues, and more...

The BSBPA extends its gratitude to the generous sponsors and community partners whose support has made the Concerts in the Park series possible: Pizza Works, LifeWorks Head Start, Next Door Kitchen & Bar, Front St. Deli, T-Shirt Graphics, Stewart's Shops, VCH Animal Hospital, Edward Jones, Adirondack Cabling & Security, Adirondack Trust, Canty Financial, Iron Roost, Burlingame Orthodontics, David M. & Donna C. Dardaris, Capital Region Chamber, Nani's Indian Kitchen, Saratoga National Bank, BSNB, and Jumper Bean Daycare. Their contributions help ensure that this cherished event remains free and accessible to all, fostering community spirit and showcasing the rich artistic talent present in the Ballston Spa area.

For more information about the Concerts in the Park series, including the complete lineup of artists and activities, please visit the RSRPA website at https://www. ballston.org/category/concerts-in-the-park/. Follow us on social media for the latest updates and be sure to mark your calendars for an unforgettable summer of music in Ballston Spa.

Ballston Spa UMC Food Pantry

BALLSTON SPA - The Ballston Spa United Methodist Church Food Pantry is open each Wednesday from 9:30 to noon and serves all of Saratoga County. We are located at 101 Milton Avenue in Ballston Spa. facebook.com/theanimalleagueadirondackregion/

CHIPS

CONTINUED FROM 1

students from kindergarten to the university level for high-tech jobs in chip manufacturing and other sectors.

The NIIT is not a federal agency but is a workforce development nonprofit that was awarded a four-year \$9.6 million grant from the federal DOL to create high-tech apprenticeship programs. Mike Russo, the former head of government relations for Global Foundries and a former senior staffer for U.S. Sen. Kirsten Gillibrand of New York, started the NIIT in 2021. The nonprofit is based

HOROSCOPE Week Of June 18, 2023

R IS - M r 21A r 20 Aries, sometimes you do not have to take action to fix problems. Certain issues will work themselves out on their own. Don't feel the need to rush in and find a quick

TR 8 -A r 21M v 21 Right now the spotlight is on you and your talents, Taurus. You have a large group of admirers who are looking to see what you can produce next. ■ N - M y 228 un 21

You will recover quickly from disagreements with others, Gemini. These situations may give you a new perspective and compel you to change a few things for the better.

CB B - Jun 22/ ul 22 Confide in a friend about something that is troubling you, Cancer. Talking about the issue could start you down a path toward a solution. Thank others for lending

B - Jul 23A g 23 Leg, on the outside everything may seem to be going along fine with a friend. But things may be different on the inside. Treat others tenderly to avoid piling on. VRQ - A g 245 ept 22

Vacation vibes are high this week, Virgo. You are daydreaming about potential destinations. Narrow down your prospects and zero in on your favorite features. L BRA - Sept 236 t 23

You may want to know what another person is thinking but Chris Pratt. Actor (44) don't want to come off too pushy, Libra. If you phrase the question the right way, it won't seem like an interro-

SCB PO-0 t 24Mv 22 JB 24 Your physical and emotional Lionel Messi, Athlete (36)

health may be a focal point this week, Scorpio, Book some time for reflection, rest and relaxation. Solitude can help you clear your mind.

SB TR 19 -Nv 23D ec 21

Sagittarius, you are staying on top of your responsibili ties and have good energy moving through this week However by the time the weekend arrives you may be running on empty.

CR ICB N-Dec 224 an 20 Try having some fun outside of your comfort zone. Capricorn. It is good to try nev things from time to time and push the boundaries you

have set up for yourself, Jan 215b 18 Aquarius, this week you may find yourself meeting new people and fitting into groups you had not imagined Network as much as possible while having fun along the

P SCB - Fb 19M + 20 been on your mind and you are eager to pay off some debt. It could take a while but you will be successful

BIRT AYS Blake Shelton, Singer (47)

JB 19

Macklemore, Rapper (40) JB 20 Nicole Kidman, Actress (56) JB 21

JB 22 Danny Green, Athlete (36) JS 23 Alexandra Trusova, Skater

outside of Washington, D.C.

industrial vehicles.

"It's not a coincidence that this will happen in New York," Russo said.

Schumer said Monday that the new Career Opportunity Hub will help companies like Micron, Wolfspeed and Global Foundries to fill jobs at new chip factories being built, or recently built, across upstate. The program would also train future workers for companies like Plug Power, which makes hydrogen-powered fuel cells used in

Micron is planning a \$100 billion chip manufacturing campus outside of Syracuse. Wolfspeed has built a \$1 billion chip factory just outside Utica, and Global Foundries has Fab 8 with Fab 8.2 being considered. The CHIPS and Science Act will help fund those projects, which will need thousands of new, qualified semiconductor workers. The new Career Opportunity Hub will train those workers at Albany Nanotech and sites across the state.

"It is one of the key ways we can ensure those jobs are being filled by upstate New Yorkers." Schumer said at the Albany Nanotech event.

The new workforce training hub will also help Albany Nanotech's quest to be designated as the headquarters of the National Semiconductor Training Center that is

The new workforce training hub will also help Albany Nanotech's quest to be designated as the headquarters of the National Semiconductor Training Center that is also going to be funded by the CHIPS and Science Act, Schumer added

"There's no better place in the country to supercharge upstate New York than here," Schumer said.



Black Americans are 30% more likely to die from heart disease white Americans.

Nearly 45% of women ages 20 and over are liv with some form cardiovascular disease.

CALL OR GO ONLINE TO SCHEDULE YOUR LOW-COST SCREENING

Somersville Hospital Systems

1234 Washington Street | Somersville Heights 000-000-0000 | www.namewebsite.com

MOVIES

CONTINUED FROM 1

SillyCar Design, DB Trends, Canty Financial, Kormos & Co., Ballston Smiles Dental, Southern Saratoga County Chamber of Commerce, BARC Youth Theater Group and David M. and Donna C. Dardaris.

The Ballston Spa Business and Professional Association, established in 1983, is a non-profit organization committed to making the Village of Ballston Spa a great place to live, work and visit. To learn more, visit at www.ballston.org.

Ballston Spa Business and Professional Association Presents the 2023 Concerts in the Park Series

BALLSTON SPA - The Ballston Spa Business and Professional Association (BSBPA) is thrilled to announce. the highly anticipated return of the Concerts in the Park series for the summer of 2023. This annual event is a tradition in our community, offering free outdoor concerts and family-friendly entertainment in the heart of Ballston Spa.

The Concerts in the Park series will take place every Thursday evening from 6-8pm, June 29 to August 24 at Old Iron Spring Park, located at 198 Front Street in Ballston Spa. This year's lineup promises to be the best one yet, featuring an array of talented artists and bands from various genres, ensuring there's something for everyone

The 2023 Concerts in the Park series will showcase an impressive lineup of local and regional performers. Audiences can expect an eclectic mix of musical styles, including rock, pop, country, jazz, blues, and more...

The BSBPA extends its gratitude to the generous sponsors and community partners whose support has made the Concerts in the Park series possible: Pizza Works, LifeWorks Head Start, Next Door Kitchen & Bar, Front St. Deli, T-Shirt Graphics, Stewart's Shops, VCH Animal Hospital, Edward Jones, Adirondack Cabling & Security, Adirondack Trust, Canty Financial, Iron Roost, Burlingame Orthodontics, David M. & Donna C. Dardaris, Capital Region Chamber, Nani's Indian Kitchen, Saratoga National Bank, BSNB, and Jumper Bean Daycare, Their contributions help ensure that this cherished event remains free and accessible to all, fostering community spirit and showcasing the rich artistic talent present in the Ballston Spa area.

For more information about the Concerts in the Park series, including the complete lineup of artists and activities, please visit the BSBPA website at https://www ballston.org/category/concerts-in-the-park/, Follow us on social media for the latest updates and be sure to mark your calendars for an unforgettable summer of music in Ballston Spa.

Ballston Spa UMC Food Pantry

BALLSTON SPA - The Ballston Spa United Methodist Church Food Pantry is open each Wednesday from 9:30 to noon and serves all of Saratoga County. We are located at 101 Milton Avenue in Ballston Spa.

facebook.com/theanimalleagueadirondackregion/



Grill Safely This Summer

TED KLONOWSKI Landscape & Lawncare

ALL PHASES OF HARDSCAPES Block Walls • Patio Pavers

 New Plantings Lawn Installation • Mulching



518-703-8862

Our Services Include:

Pumping, Repairs, Jetting, **Grease Traps and Septic Tanks**

I.S. ASPHALT

Driveways

Rotted Wood Replaced

Steps, Flooring, Window Sills, Rails & Posts, Trim-work, Decks, Porch Repairs & Vinyl Replacement Windows

Military & Senior discounts

518-491-8556



Call 1-800-542-5552

or Email CustomerCare@MainCareEnergy.com

What Is BioHeat Home Heating Fuel? Low-Carbon + Renewable + Sustainable













- · Fully Compatible with Existing Oil Heat Systems
- · Reduces Greenhouse Gas Emissions in our Communities
- . Thoroughly Tested & Researched by Industry Professionals
- We Supply & Deliver BioHeat Fuel at NO EXTRA COST.

Millions of Homes Already Use BioHeat, Do Your Part & Join Them Today!

Need another reason to switch to BI@HEAT

NYS CLEAN HEATING FUEL CREDIT

Earn Income Tax Credit on your NYS Tax Return with BioHeat!

For more information, additional resources can be found at: MainCareEnergy.com/BioHeat





Now Scheduling for:

Above Ground & In-Ground Swimming Poo . Car Charging Stations

· Hot Tubs & Spas • Electrical Service Panel Upgrades

Earn Up To a \$600.00 Tax Credit Generator Interlock Systems

SERVING THE CAPITAL DISTRICT FOR OVER 30 YEARS

Available Evenings and Weekends

Residential and Commercial Licensed - Insured - Bonded

www.SandSElectricNY.com

and Commercial

· Retaining Walls

Emergency Sewer Repair/ Replacement

Much More

REMINGTON Blacktop



• Seasonal Bed Cleanups & Fertilization CERTIFIED MASTER GARDENERS THE PLANT KEEPER, LLC

1-855-404-2733

Kevin Kovala

FREE 15 min. consult SERVING THE CAPITAL DISTRICT FOR 23 YEARS!





Adirondack Basemen

- Bouncy Floors



ENERGY -







Plant Health Care

INSPECT BRANCHES Now how

INSPECT TRUNKS

LEAF WATCH

518.320.8777









Grill Safely This Summer

TED KLONOWSKI Landscape & Lawncare

ALL PHASES OF HARDSCAPES Block Walls • Patio Pavers

 New Plantings Lawn Installation



J.S. ASPHALT

Rotted Wood Replaced

Steps, Flooring, Window Sills, Rails & Posts, Trim-work, Decks, Porch Repairs & Vinyl Replacement Windows

5100 OFF

ENERGY

REMINGTON

Now Scheduling for:

. Car Charging Stations

· Hot Tubs & Spas

Available Evenings and Weekends

Residential and Commercial Licensed - Insured - Bonded

www.SandSElectricNY.com

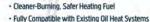
What Is BioHeat Home Heating Fuel?











- · Reduces Greenhouse Gas Emissions in our Communities
- . Thoroughly Tested & Researched by Industry Professionals
- We Supply & Deliver BioHeat Fuel at NO EXTRA COST

Millions of Homes Already Use BioHeat, Do Your Part & Join Them Today!

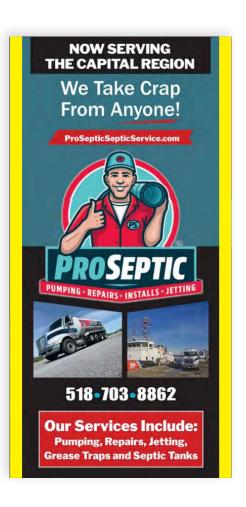
Need another reason to switch to BIOHEAT

NYS Tax Return with BioHeat!

For more information, additional resources can be found at: MainCareEnergy.com/BioHeat



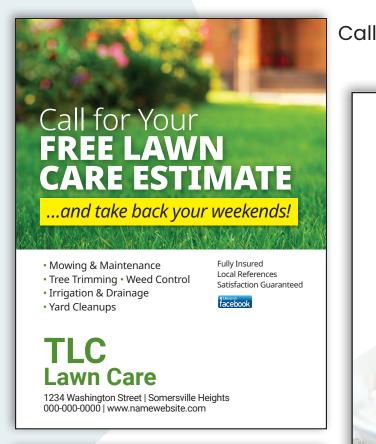




Get the consumer to act

How should a consumer respond to the ad?

Can you track the reader response?







QR Code

Coupon

Get the consumer to act

Examples from *The Forest Review*





Discover heartfelt gifts that will make Mother's Day unforgettable!

5 CHICAGOLAND LOCATIONS SHOPJAYNE.COM









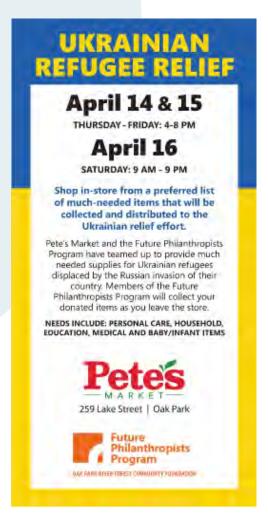
Clear Message

Examples from *The Forest Review*



White Space

Examples from The Forest Review





Print, Web & Social Together

Choose a style and image that works for print and web.

Understand the main message.

Can you help promote your advertisers on social media?













24-Hour Emergency Care

Specialized Veterinary Medicine | Surgical & Injury Care | Cancer Treatment | Palliative Care

LEARN MORE

Valley View Animal Hospital

1234 Washington Street Somersville Heights 000-000-0000 www.namewebsite.com

Better Care for **Pets**



Veterinary Medicine Surgical & Injury Care Cancer Treatment Palliative Care

24-Hour Emergency Care

Learn more about our services, specialists and commitment to caring online, or call to book your pet's consultation today!

Valley View Animal Hospital

1234 Washington Street | Somersville Heights 000-000-0000 | www.namewebsite.com







Valley View Animal Hospital







The **Cooking School**

1234 Washington Street | Somersville Heights



Coming Up This Month...

- · Homemade Pasta
- Spanish Tapas
- French Pastries · Cheese Making
- · Thai Cooking
- · Hand-Rolled Sushi

>>> Learn more and register online today.

The Cooking School

1234 Washington Street | Somersville Heights 000-000-0000 | www.namewebsite.com





The Cooking **School**



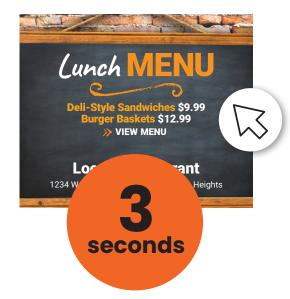


Print + Digital Advertising

Market research has shown that companies have a maximum of 10 seconds to grab a customer's attention. This may vary between print and digital advertising – as digital's general rule is that you must capture a user's attention within the first 3 seconds of the ad presentation or risk losing them completely.

Combining the two formats can lead to greater & more effective penetration for advertisers.





Print Ads Build Trust

Studies show that print ads have high recall rates and a longer lifespan; print ads have also been shown by some research to be kept for up to 17 days! This can offer added repeat exposure and further reach.





Social media has sometimes come under fire for misleading information, leading consumers to trust print ads in newspapers and magazines more (82%) than trusting online pop-up ads (25%), a recent study has shown.

However, the dynamic captured by using both can be a huge advantage for advertisers.

Digital Ads Have Reach

Digital newspaper advertising and digital advertising, in general, allows businesses to reach a wider audience, with the ability to study real-time detailed analytics. Companies can see how well their ads perform immediately and make adjustments accordingly.





Print & Digital Ads Complement Each Other

When print ads are combined with email and digital ads, research shows that companies can experience dramatic growth in both sales and inquiries.

Print and digital ads engage different parts of the brain: digital content stimulates quick decision-making and print engages parts of the brain responsible for emotional processing and deeper comprehension. Companies using both mediums can trigger different responses and enhance consumer engagement and recall.







Digital advertising revenue was up in 2023 and will increase in 2024.



Tips for combining & selling print & digital advertising

- Know your target market
- Brand recognition across all platforms
- Track performance with clicks or QR codes

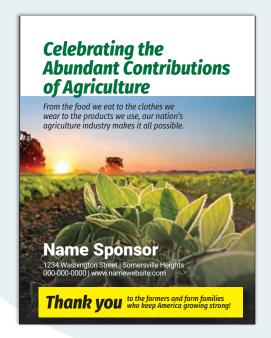


New Features in METRO SearchBook®

- Web Ads for Every Print Ad
- A New Sales Idea of the Week (Print, Digital & Social)
- Email Marketing Tools
- Easy-to-Use Backgrounds
- More Headings Than Ever Before



Web Ads for Every Print Ad







Rectangle 250 x 300 Leaderboard 728 x 90 Mobile Banner 320 x 50











Rectangle 250 x 300 Leaderboard 728 x 90 Mobile Banner 320 x 50









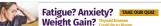
River's Edge Rentals











Midcity Women's Health Center

Sales Idea of the Week



A Fresh, Timely Program to Pitch Local Advertisers for Each Week of the Year

National Dairy Month

Use This Print, Digital and Social Media Collection to Build Sponsorship and Advertising Revenue



Email this image with offers and contact info to capture the attention of prospective advertisers and

CUSTOM E-CARD FORMAT ALSO AVAILABLE Click here to instantly personalize and send this feature as an e-card promotion directly to sales prospects.



SOCIAL MEDIA POST

@Tag sponsors from the Dairy Month salute on the next page, or use these posts to promote Dairy Month specials from local advertisers.



Another dairy fact to caption these posts or expand on the series: Fermented dairy foods like vogurt are linked to reduced inflammation. improved digestive health and immune system health. Source: DairyMAX.org

>> Click here for DAIRY IMAGES

>> Click here for DAIRY ADS



web-ready content to engage your advertisers' target market.

> Click here for DAIRY EDITORIAL FEATURES & RECIPES

METRO NEWSPAPER SERVICE JUNE 2024 07

Sales Idea of the Week #1

A Fresh, Timely Program to Pitch Local Advertisers for Each Week of the Year





NAME

SPONSOR #

PASS 2 col x 5









METRO: NEWSPAPER SERVICE

Sales Idea of the Week #1 ASSOCIATED IMAGES











>> Click here for more DAIRY IMAGES

METRO, NEWSPAPER SERVICE

JUNE 2024 09

08 JUNE 2024

Tab 10" x 13" Broadsheet 6 col x 21"

Email Marketing Tools



Father's Day • Dairy Month • Great Outdoors Month
First Day of Summer • Cancer Survivors Month • Men's Health Week
National Garden Week • D-Day 80th Anniversary
LGBTQ+ Pride Month • Juneteenth
National Donut Day • International Sushi Day

To learn more about these and other upcoming promotional opportunities for your business, contact us today!





Easy-to-Use Backgrounds



Graphic Elements Demo

Use these coordinated elements to build thematic pages and ad campaigns for visual continuity and maxium impact.







PASS 2 col x 5







WE NEED YOUR VOTE









SOCIAL MEDIA POST Link to a local election guide in your e-edition, or list polling locations and hours in your community.

SOCIAL MEDIA POST SOCIAL MEDIA POST Help local representatives running for re-election get the word out

Kick off a series of print, digital and social media developments that help local candidates let readers know where they stand on key issues.

METRO: NEWSPAPER SERVICE

using these print, digital and

WEB ADS W

Rectangle 250 x 300 Leaderboard 728 x 90

Our Office

Is Here to

Help You

MARCH 2024 25

More Headings Than Ever Before





Marketing e-Cards

Sales Ideas of the Week

SearchBooks

Print Ad Templates

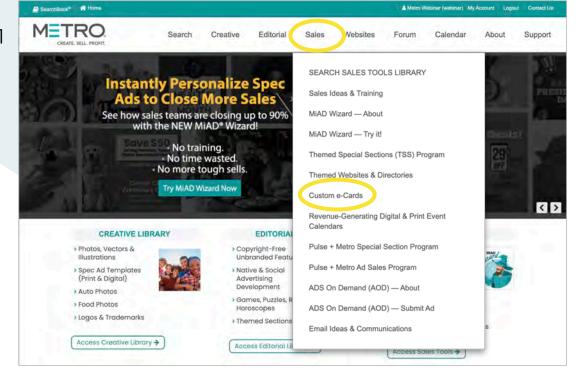
Web Ad Templates

Images

Social Media Images

Marketing e-Cards

Step 1



Step 2



Step 3



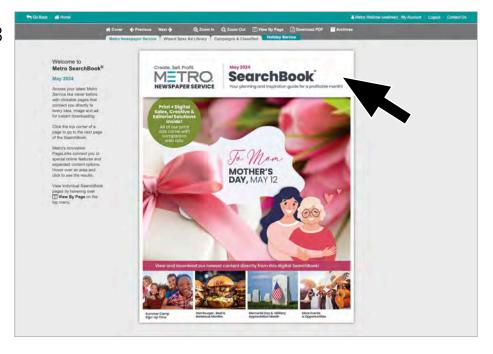
SearchBooks



Step 2

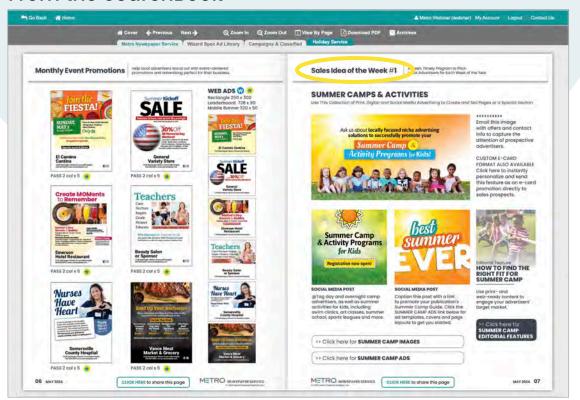


Step 3



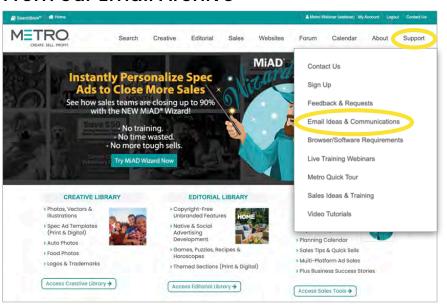
Sales Ideas of the Week

From the SearchBook

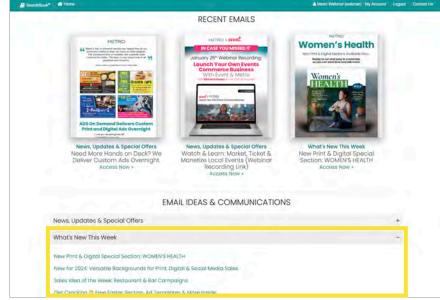


From our Email Archive

Step 1

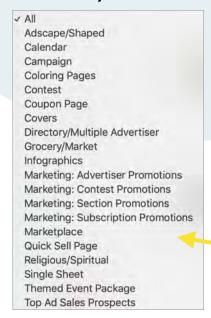


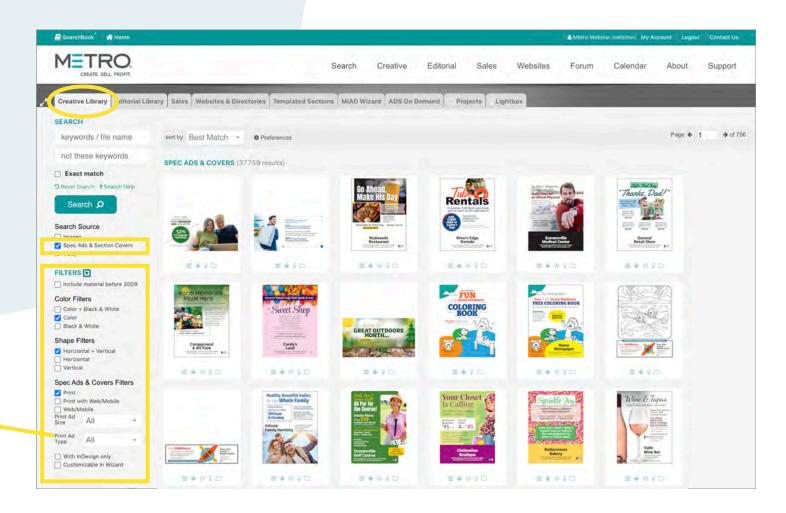
Step 2



Print Ad Templates

Use Filters like the "Print Ad Type" menu to narrow your search

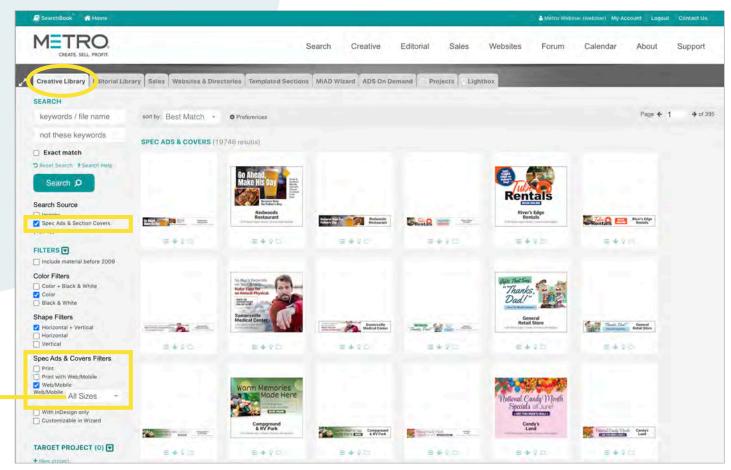




Web Ad Templates

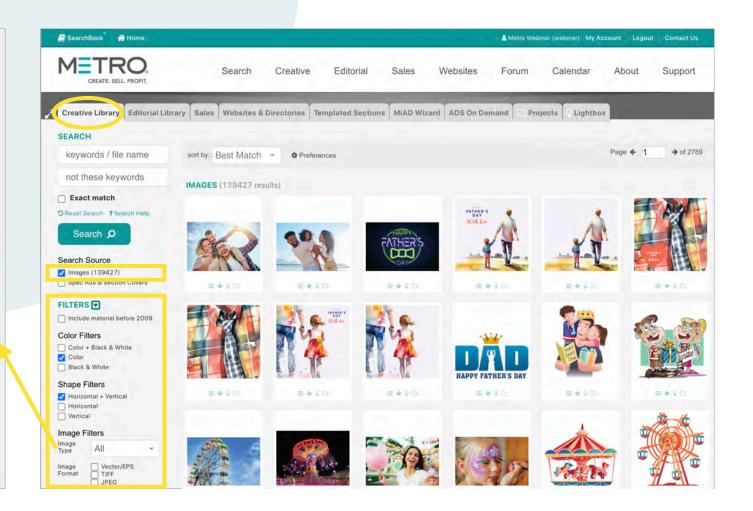
Select "Web/Mobile" from Spec Ads & Covers Filters. Optional: choose a size

✓ All Sizes
Skyscraper (160x600)
Rectangle (300x250)
Leaderboard (728x90)
Mobile Banner (300x50)
Mobile Wide Banner (320x50)



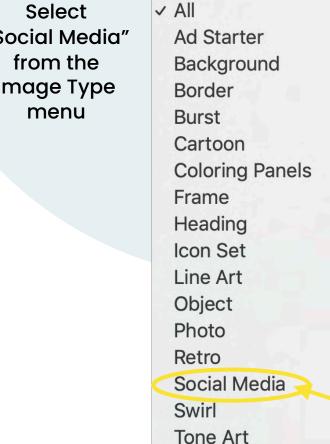
Images

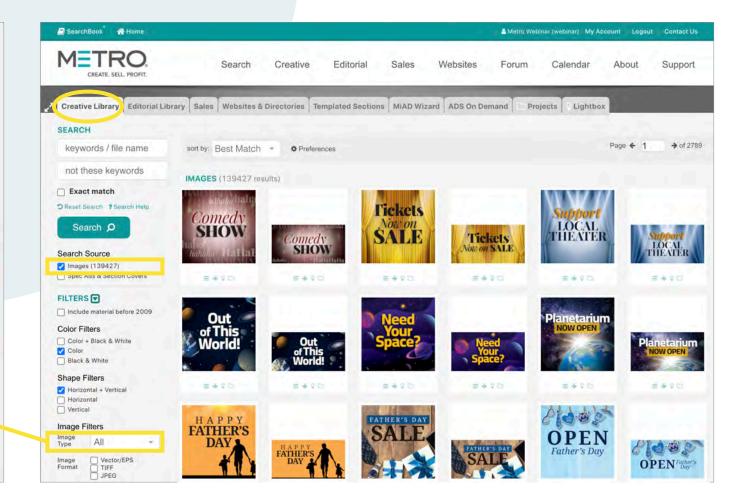
Use Filters like the "Image Type" menu to narrow your search ✓ All Ad Starter Background Border Burst Cartoon **Coloring Panels** Frame Heading Icon Set Line Art Object Photo Retro Social Media Swirl Tone Art



Social Media Images

Select "Social Media" from the Image Type





Mank You!

Darrell Davis - ddavis@metro-email.com

Laura Koch - lkoch@metro-email.com

Bethany Weidenhammer - bethany@metro-email.com

