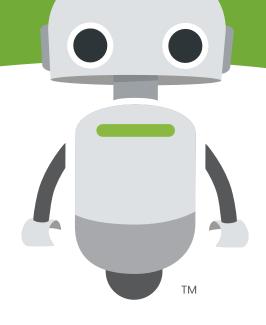
# Digital Marketing Made Simple





#### Meet Your Metro Hosts





**Sonia** DeJesus Account Representative Sales Team **Dan** Perez VP New Media

# What is Digital Marketing



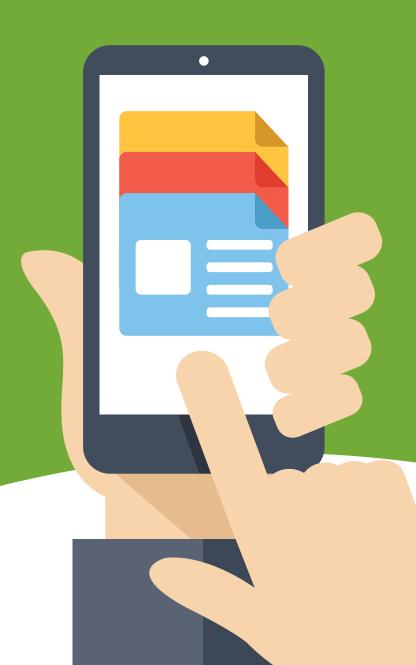
# Digital Marketing

Uses websites, reviews, search engines, advertising and social media to reach potential customers online.



62%

Of all online traffic comes from mobile devices.



Data from 2025 Clutch Research

## Business Website

Enhances your business's credibility and builds trust with potential customers.



## 76%

Of consumers will search for a company's website before visiting their physical location.



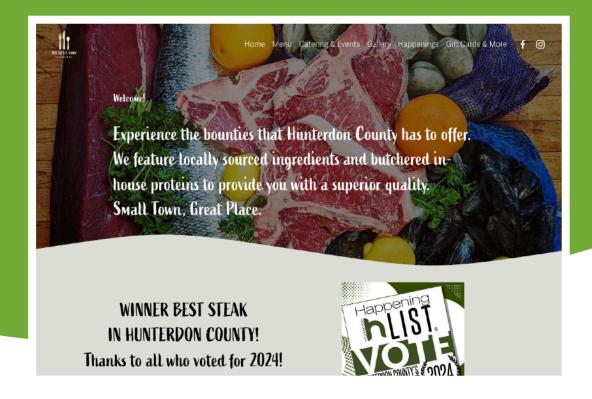
Data from 2025 Clutch Research

# 45%

Among these consumers visit in-person if the business has a strong online presence.



## First Impressions





# What's Inside that counts







# Google Reviews



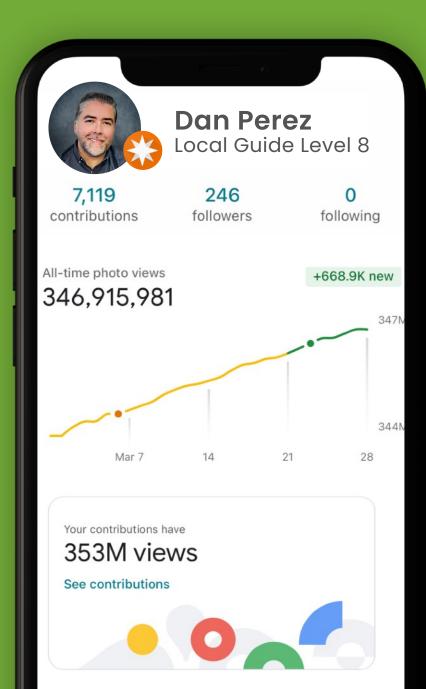
# 44%

Of consumers feel that positive Google reviews help them trust a business more.



### HELP LOCAL BUSINESSES BYPOSTING AREVIEW



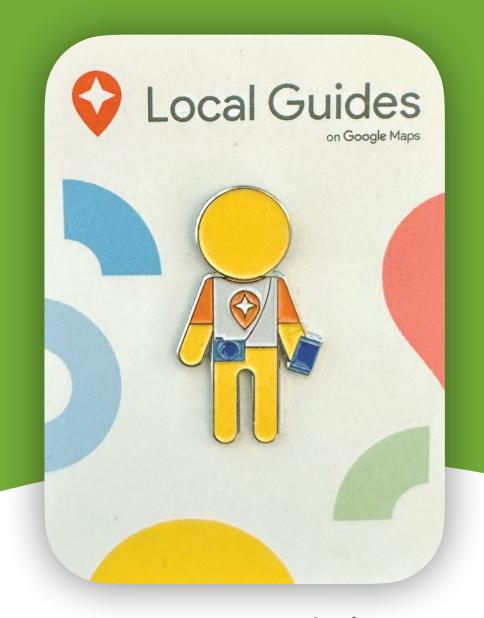


#### Google Local Guide

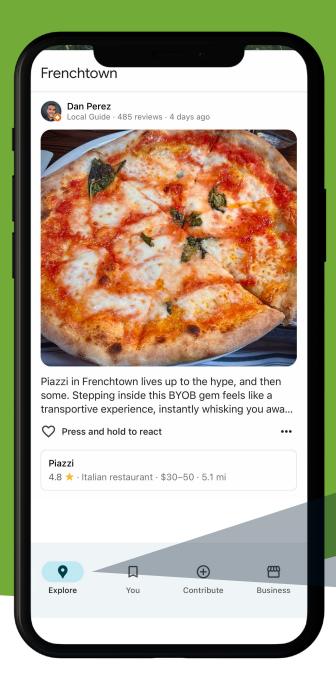


- Level 8
- Top 2% in the Tri-State Area
- 534 Reviews
- 7,119 Contributions
- 353 Million Views

## 353 Million Views

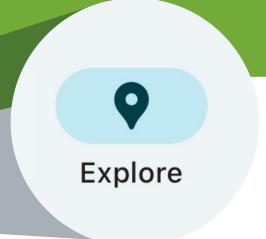


One Enamel Pin



#### Google Maps Explore

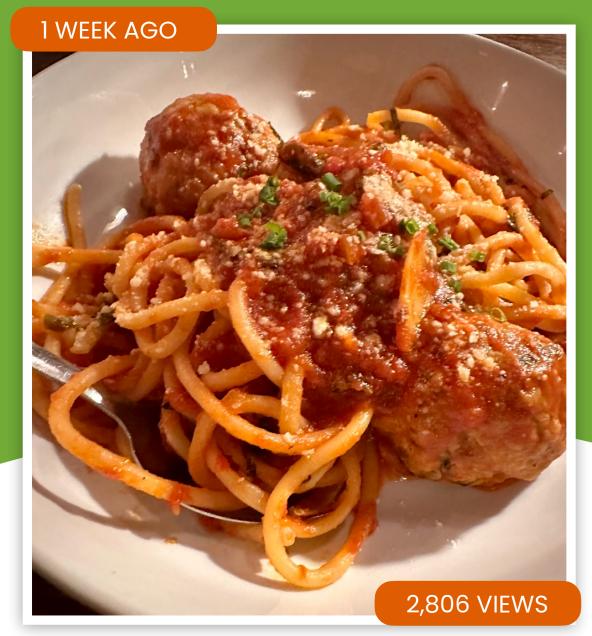
A tool for exploring and discovering local areas, whether you're at home or traveling



#### **Best** Practices

- Outside Front View
- No People in Photos
- Close up photos





# Digital News Readership & Advertising



# 86%

#### Get news from a computer smartphone, or tablet.



Data from 2024 Pew Research Center

25%

Prefer news websites as a source for news.

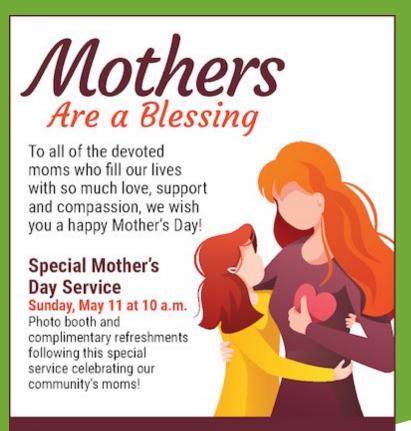


Data from 2024 Pew Research Center

# Advertising Online With Web& Mobile Ads



#### Print With Web & Mobile Ads



Every print ad includes three web-size options, allowing you to create coordinated campaigns for your advertisers.





Church

1234 Washington Street

Somersville Heights



Name Church 1234 Washington Street

#### Name Church

1234 Washington Street | Somersville Heights 000-000-0000 | www.namewebsite.com



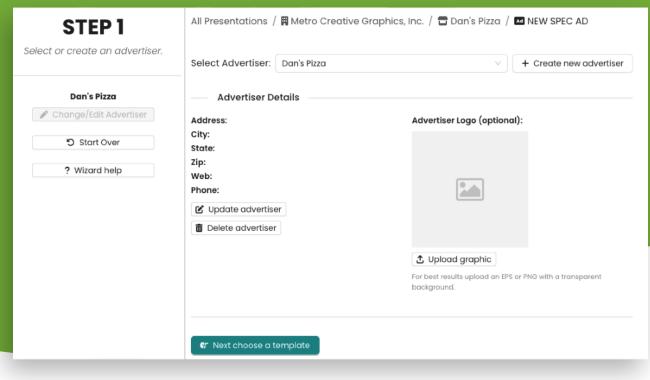


To all of the devoted moms who fill our lives with so much love, support and compassion, we wish you a happy Mother's Day!

Name Church

#### MiAD<sup>®</sup> Wizard

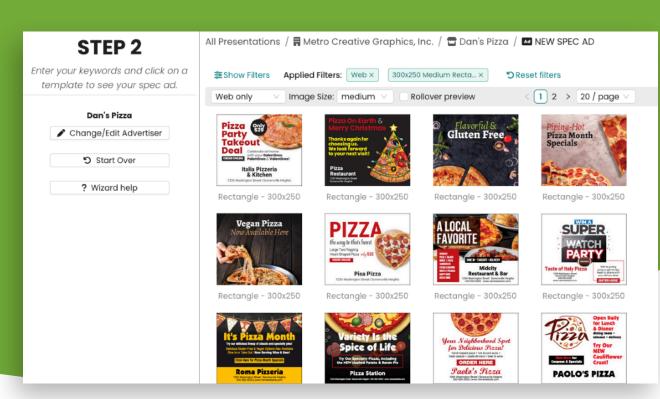
Create custom web and print ads in just three simple steps—no design skills required.





#### MiAD<sup>®</sup> Wizard

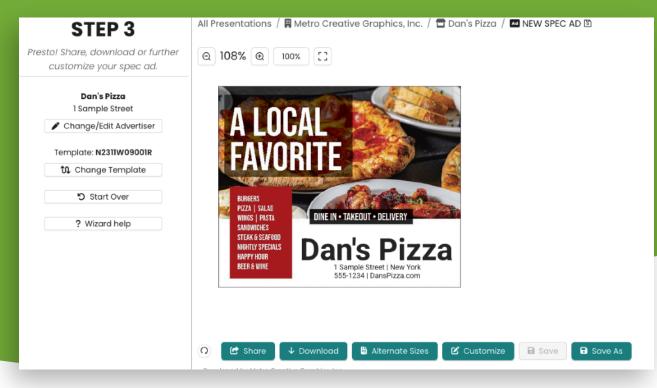
Create custom web and print ads in just three simple steps—no design skills required.





#### MiAD® Wizard

Create custom web and print ads in just three simple steps—no design skills required.





#### ADS On Demand

Request custom print, web, and mobile ads with a fast turnaround.



#### Native Advertising

- Community Features:

  Best Of The Best

  Day in the Life

  Video Highlights
- Interactive elements: Sponsored Downloads Contests



#### Downloadable Resources

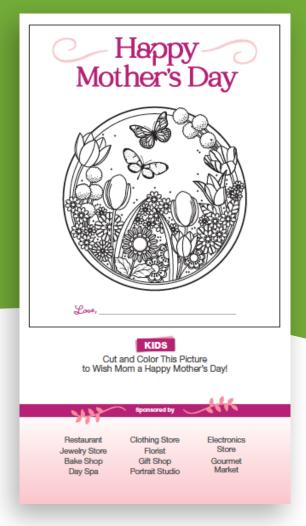


These highly shareable, downloadable resources create prime sponsorship opportunities for local advertisers looking to engage with your audience.

#### Tips to make Mother's Day extra special



Mother's Day is celebrated each May and marks a perfect opportunity to show Mom how much she's loved and appreciated. Mother's Day has been celebrated for more than 100 years, and in that time mothers have grown accustomed to certain staples of the holiday. A bouquet of fresh flowers, Sunday brunch at a local restaurant and some gifts from a partner and the children have become standards each Mother's Day.



## QR Codes

Bridging Print and Digital:



**SCAN QR CODE** 

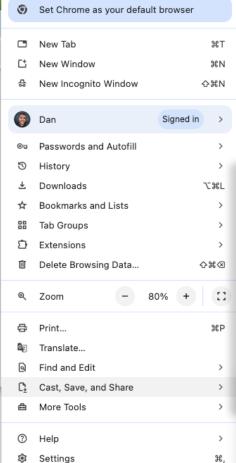
# Bridging Print and Digital:

- Content Extensions:
   Special Features
   Video Interviews
   Photo Galleries
- Customer Incentives: Coupons/Discounts Post a Review

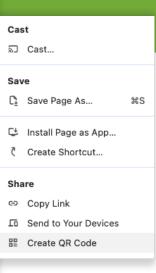


# Generating Trustworthy OR COGES









# Social Media

Beyond Just Facebook



# Remind Local Businesses

- Limitations of relying solely on a Facebook page.
- Use social media as a traffic driver to websites.
- Short form highlight videos
- Image Tiles



#### Social Media Tiles

Ready-to-post JPGs for your Facebook, Instagram and X accounts





#### Marketing e-Cards

Quickly personalize and send customized email promotions, making it easy to reach advertisers with special offers, promotions, and sponsorship opportunities.





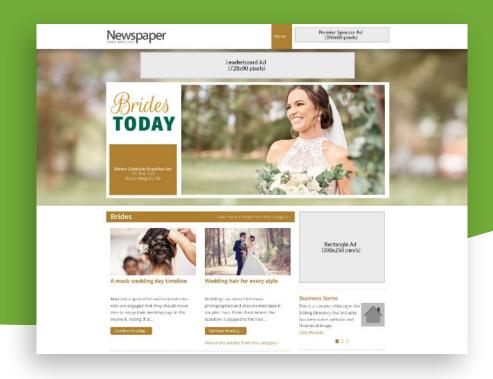
Call today about reserving an ad in our Mother's Day Special Section.

Sample Newspaper

Dan Perez <u>555-1234</u> email@sample.com

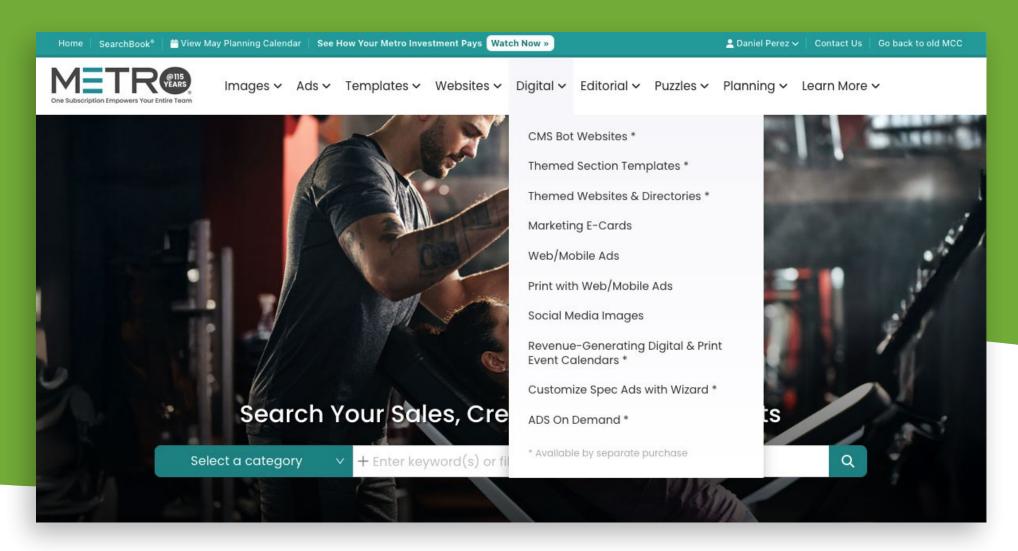
# Themed Websites, Directories & Sections

Use ready-made themed websites and directories to target audiences, increase traffic to your website and expand online revenue.





#### Mega Menu: Digital



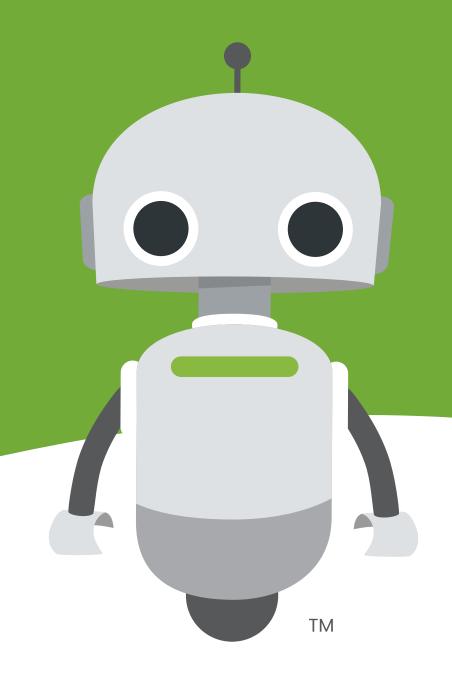
## cmsbot

#### Metro's Digital Marketing Game Changer

Offer local businesses professional websites and coordinated digital advertising, all from our effortless, all-in-one platform.









We're seeing huge potential with **cmsbot** for boosting our digital sales. It's priced well, so we can make a good profit and add marketing bundles for our clients – **everyone wins**.

Rick Craig, Publisher, The Daily Sentinel







#### Questions & Comments







**cmsbot** 

# Contact Us For More Information

Metro's Client Services Team

800.223.1600

(Mon-Fri 8:45am - 5:45pm EST) (Outside U.S. and Canada 212.947.5100, ext. 253)





