

# TEMPLATES TO TARGET LOCAL BIZ



**Darrell Davis**VP of Creative Services



Jackie Ulloa-Thines
Client Services

- Advantages of template ads
- Start your search & filter
- Template types
- Templates in action
- Organize, customize and plan!



















# Newspaper template ads offer several advantages,

including cost-efficiency and flexibility in design and placement, localized audience targeting with high community trust, timeliness for current promotions, and a tangible, extended shelf-life for the advertisement.





























# Cost-Efficiency:

Newspaper advertising can be more cost-effective than other mediums like TV or radio, with options to suit various budgets and potential discounts for frequency and coverage.

# > Flexibility in Design and Placement:

Ads can range from small classifieds to full-page spreads and inserts, allowing for creative control and strategic placement within specific sections of the newspaper to target audience interests.

# Localized Audience Targeting:

Newspapers, especially local ones, offer a way to reach specific geographical areas and demographics, fostering a strong connection with the community.



## > Timeliness:

The daily or weekly printing schedule allows for quick turnaround, enabling advertisers to promote timely events like sales or product launches effectively.

# Community Trust & Credibility:

Newspapers have a long-standing history of trust, meaning ads placed within them benefit from this inherent credibility and a reader base actively seeking valuable content.

## > Extended Shelf-Life:

Unlike some digital ads, print ads offer a physical presence that readers can refer back to, giving the advertisement a longer lifespan and potential for continued engagement.

# > High Engagement and Conversion:

The tangible nature and community trust associated with newspapers can lead to higher reader engagement and increased conversion rates compared to other advertising methods.



If you're not using templates to sell, you're missing out on thousands in revenue and production time!

# Search for ideas, build presentations, save time and sell more

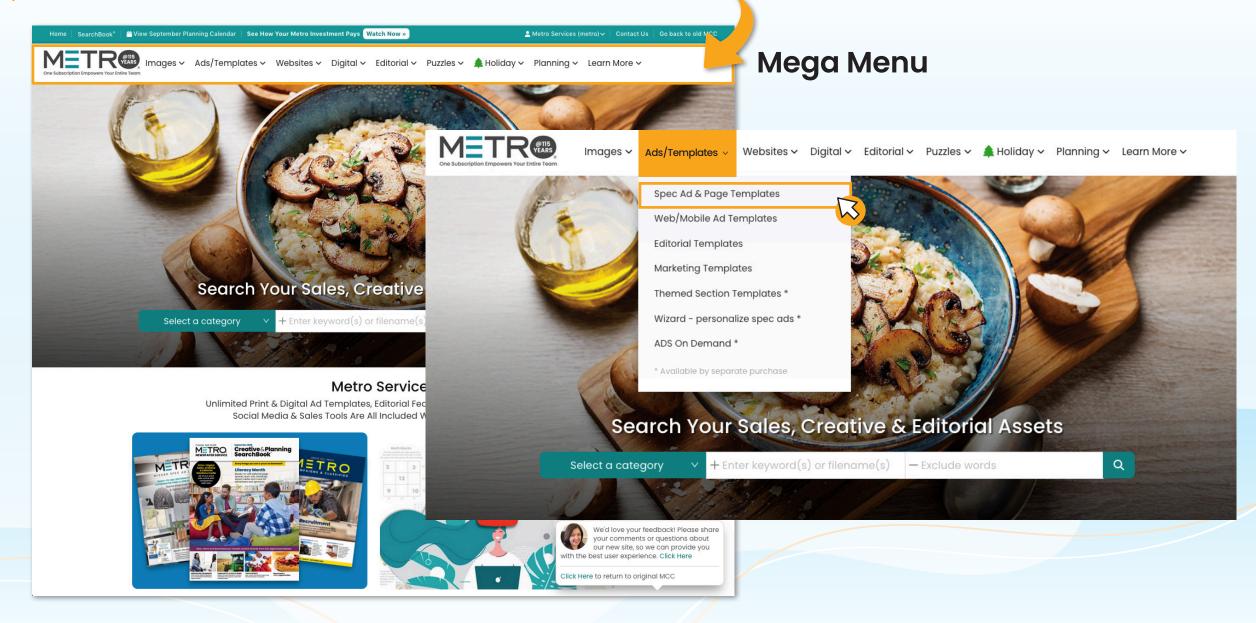
with thousands of ready-to-use templates for ads, pages and features. Your Metro subscription makes them available to everyone on your sales and creative teams!

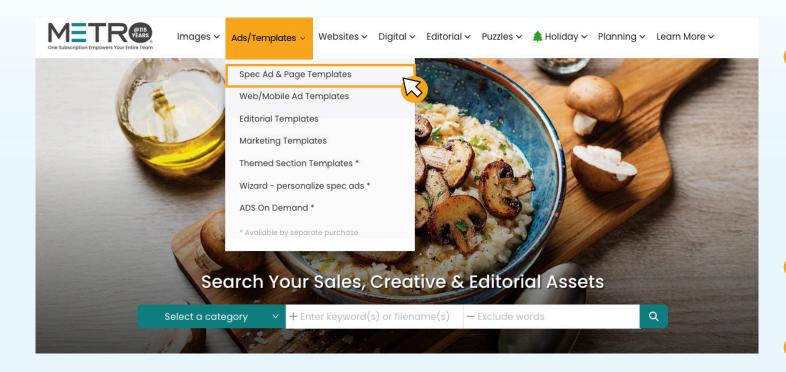
- All images included
- All fonts linked and free
- Safe, copyright-free content
- > Publish in print and online

#### **Unlimited Downloads!**



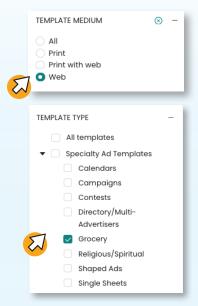
All images are included in the template download and included in your subscription for download separately.





	Filters S Reset Filt	ers 🎏 Hide Filters
$\Sigma$	CONTENT	
	Images  Spec Ad & Page Templates Include related templates Include images in templates Autos Photos Logos & Trademarks Food & Dining Metro/Getty Freedom Images Metro/Getty Freedom Videos Show unsubscribed services	
	COLOR	⊗ -
	Ocolor Black & White	
$\Sigma$	TEMPLATE MEDIUM	⊗ -
	All Print Print with web Web	
$\Sigma$	TEMPLATE TYPE	
	✓ All templates     ✓ Specialty Ad Templates     ✓ Editorial Templates     ✓ Marketing Your Publication	
	TEMPLATE SIZE	-
	1 Column 2 Column 3 Column 4 Column 5 Column 6 Column Full Page Tabloid	

7	TEMPLATE TYPE —		
<b>V</b>	All templates		
	▼ Specialty Ad Templates		
	Calendars		
	Campaigns		
	Contests		
	Directory/Multi-		
	Advertisers		
	Grocery		
	Religious/Spiritual		
	Shaped Ads		
	Single Sheets		
	▼ ☐ Editorial Templates		
	Ad Spot Fillers		
	Coloring & Activity		
	Covers		
	Infographics		
	Ready-to-Sell Editorial		
	Pages		
	Section Starters		
	▼ Marketing Your Publication		
	Advertiser Promotions		
	Section Promotions		
	Subscription Promotions		

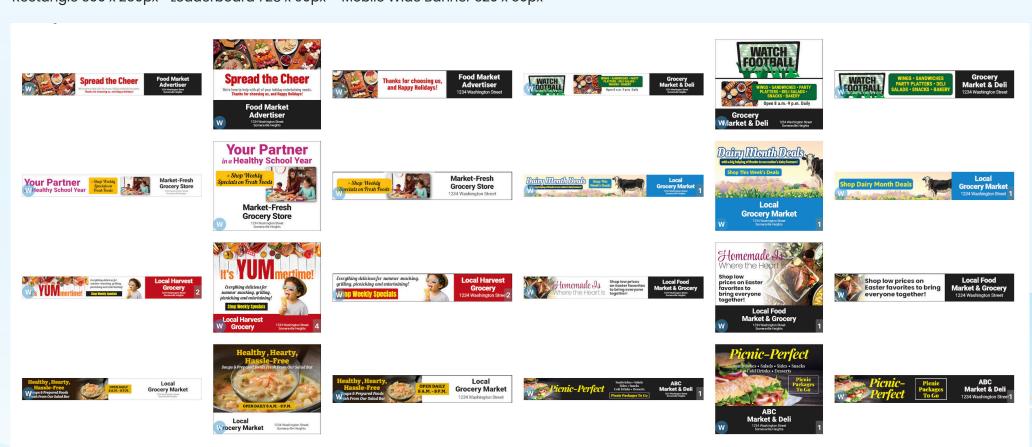


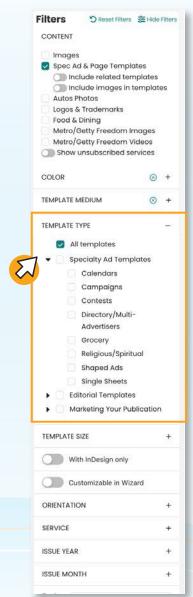
#### **▼ TEMPLATE MEDIUM: WEB**

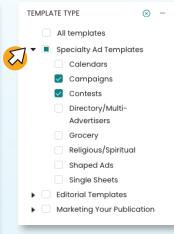
Upsell advertisers with web companion ads.

Available for most of our print templates in 3 popular sizes:

Rectangle 300 x 250px • Leaderboard 728 x 90px • Mobile Wide Banner 320 x 50px







## Campaigns

Upsell with a series for a single advertiser and don't forget web ad components

















#### Contests

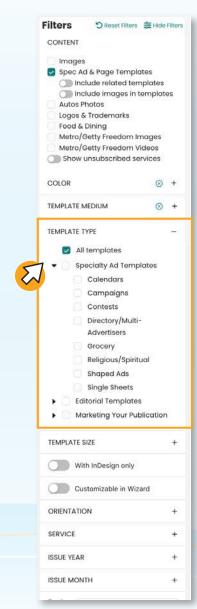
Engage readers and revenue from local business sponsors with ad and page templates

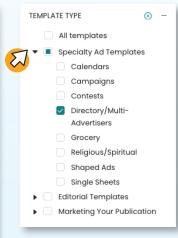
FREE

Marquis









## ☑ Directory/Multi-Advertisers

Quick-sell affordable spots around a popular theme and open the door to larger ad spends









**SENIOR HEALTH** 

CENTER

EVE SURGERY CENTER

HEARING

HOME HEALT SERVICE

FITNESS CENTER

GUIDE DIRECTORY

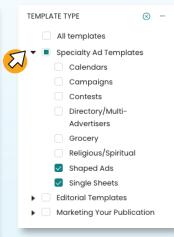
MASSAGE & DAY SPA

PRYSICAL TREBAPIST

INTERCAL SUPPLY







## Shaped Ads

Eye-catching designs with related editorial content available









## Single Sheets

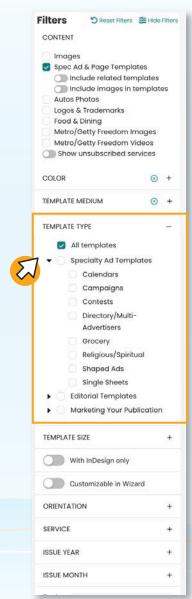
Designs that can run as inserts and flyers, and pair with companion page advertising

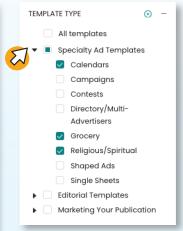












## Calendars

Customize for school districts, community events, local venues and more



# Religious

Weekly content to establish partnerships with church communities







## Grocery

Prompt repeat business with layouts promoting weekly or seasonal specials







## **SPECIALTY TEMPLATES IN ACTION**



Stamp here!

156 W 2nd St., Oswego, N

Stamp here!

Template Type: Contest, Directory/

Oswego, NY Category:

**Multi-Advertiser** 

PRINT COPPER DETET FORM

to Get Stamped and Enjoy the









Interested in advertising in the Staycation pages of the C Press, Saint James Press & Steelville Star-Crawford Mirror Contact Dailene at 573-885-7460 or email advertising@cubafreepress.com for more informa

**Cuba Free Press** 

Cuba, MO

Category: **Specialty Ad Templates** Template Type:

**Directory/Multi-Advertisers** 



Lodi News-Sentinel Lodi, CA Category: Specialty Ad Pages Template Type: Contest, Directory/Multi-Advertiser







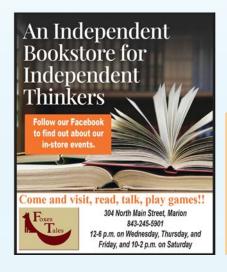
## **SPECIALTY TEMPLATES IN ACTION**

Dillon County News
Dillon, SC

Category:

**Specialty Ad Templates** Template Type:

**Variety & Religious** 













Manning Times
Manning, SC
Category:
Specialty Ad Templates
Template Type:

Web







#### **SPECIALTY TEMPLATES IN ACTION**

South Bay's Neighbor Newspapers

(Long Island Media Group)

Farmingdale, NY

Category:

**Specialty Ad Templates** 

Template Type:

**Calendars** 



#### **JULY HAPPENINGS**



Events must be submitted at least two weeks prior to the event date and will run free of charge on a space available basis. For more info. call 631, 226, 2636 x275 or send events to 27 28 29 30 31 1 2 editorial@longislandmediagroup.com

THURSDAY, JULY 31st

Thursday, July 31, and Friday, August 1

They're open late tonight -until

enjoy golden hour in the gardens,

and soak in the beauty of a summer

evening at Old Westbury Gardens, 71

Old Westbury Rd. in Old Westbury.

For more information, visit info@

11:00AM-1:00PM

WHERE TO FIND THEM

call 631-367-3418

THURSDAYS ON THE BAY

FREE SUMMER CONCERT SERIES

88 West Ave. in West Sayville

Thursdays on the Bay takes place

at the Scenic Long Island Maritime

Museum and is the perfect place to

wind down. Bring a chair or a blanket

and stay until sunset. 7/31 Tom Cilmi/

more information visit Isliparts.org, or

Country music. Free parking. For

call 631-888-3525

FANTASTICAL SEA BEASTS &

The Whaling Museum & Education

Center, 301 Main St. in Cold Spring

Harbor, No Registration Required

unicorns! Did you know that many

Potter world started their stories in

mythic creatures featured in the Harry

Fire-breathing beasts! Galloping

oldwestburygardens.org or call 516-

8pm! Come stroll the grounds.

10:00AM-8:00PM

**OLD WESTBURY GARDENS** 

**EXTENDED HOURS** 

333-0048

#### WEDNESDAY, JULY 30th 10:00AM-12:00PM

At Emma Clark Library 120 Main Street in Setauket. For families with children up to 5th grade. Free Event. Check out vehicles from different community organizations. In the case of inclement weather, please call Emma Clark Library ahead of time: 631.941.4080. Questions? Email kids@emmaclark.org

#### FREE SUMMER CONCERT SERIES

At the Bayard Cutting Arboretum Merriam will be performing. For more information visit Isliparts.org, or call 631-888-3525

#### 5:30PM-7:30PM TEENS DUNGEONS & DRAGONS at the Babylon Public Library 24 S. Carll Ave.

Join us in the library for Dungeons & Dragons! Build a character, choose your weapons, and lay waste to nasty critters with a roll of the dice. New and experienced players welcome! Grades 6-12. Registration required. For more information, please call Erin White 631-669-1624

#### 6:30PM-8:30PM TAP ROOM GOES PURPLE TO FND ALTHEIMER'S

The Alzheimer's Association Long Island Chapter is excited to partner event. Tap Room, 206 Main Street in Farminodale, Enjoy complimentary appetizers while you learn about: by the Alzheimer's Association. the latest updates on Alzheimer's research and treatments, ways you can get involved in any of our five Long Island Walks and volunteer Opportunities and valuable resources available. For more information. please call 646-793-4851

#### 6:30PM-10:00PM 2025 WEDNESDAY NIGHT SUMMER SERIES

Lot 2, in East Meadow. 7PM Start -Rain or Shine, 6:30PM Kids Fun Run Start: Long Island Road Running Club's ongoing commitment to quality racing, healthy choices and bringing friends & family together! For more information, please call 516-531-3323

#### STRAWRERRY FIFLDS REATLES TRIBLITE

The Kiwanis Club of Copiague is hosting a fundraiser on July 30th, a Night of Music, Food and Friends. Amity Harbor Civic, 100 Western Concourse, Amity Harbor, \$30 pp. pizza, wings, snacks, beer, wine & soda. Bring a lawn chair. RSVP Gene Murray 917-498-1781. or Mike Greb 631-835-7087

#### Residents Invited To **Submit Photos For Town Publications**

Oyster Bay Town of Oyster Bay. Digital Councilman Andrew submissions are preferred, Monteleone invites but high-quality photos residents to submit photos may also be submitted taken in the Town of Oyster Emailed photos should be Bay to be considered sent to photos@oysterbayfor future use in Town ny.gov. Printed photos publications. can be submitted to the

publications.

"We accept photos flowin Subbin Information year-round submitted Office, 54 Audrey by our residents which Awenue, Oyster Bay NY depict people, places, 11771. Residents should community events and make sure their name, scenery throughout our address, phone number

be taken within the publication confines of the Town

Town," said Councilman and brief description of Monteleone. "We accept the photo are included as well as other Town The photographer is publications, including responsible for the correct our website, social media apages and brochures."

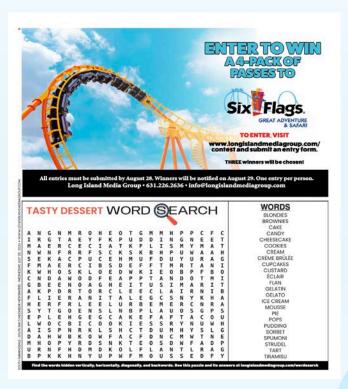
Councilman Monteleone noted that photos should they may appear in a Town

#### **Regular Eye Exams**

(NAPSI)-Protect yourself from vision loss with regular eye exams. People 65 or older concerned about eye disease and eye exam costs may be eligible for an eye exam with no out-of-pocket cost, through the American Academy of Ophthalmology's EyeCare America program. Learn more at www.aao.org/evecare-america.

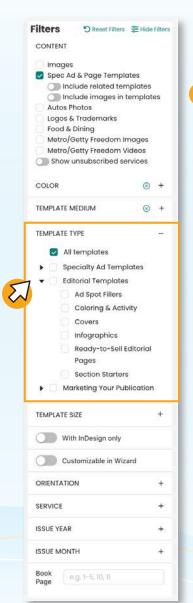


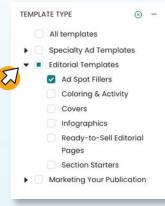




Puzzles: Word Search







Can Happen to Anyone

continued and the continued of continued to continued to continued to continued to continue the continued to continue the

town in the country, it is important to realize that bullying can acceur in the country, it is important to realize that bullying can acceur in person, online and even through devices. Rumor spreading and verbal insults are forms of bullying. Students do



Bite-size editorial features ready to run with or without sponsors as ad or image files





#### **DID YOU** Advertisements for non-alcoholic bee may never prove as prevalent as ommercials for alcoholic beers, but the arowing visibility of such promotions likely omes as no surprise to industry analysts familiar with the growing popularity of alcohol-free beer. According to the Beer Institute, the market for non-alcoholic beer

tripled in size in the half-decade preceding 2025. Indeed, an economist at the Beer Institute indicates that non-alcoholic beer is the fastest growing segment in the beer industry. In addition, a recent report from the Brewers Association indicated a 30 percent year-over-year increase in nonalcoholic beer sales in 2024, and industry experts estimate the market size for nonalcoholic beer will increase from \$20. billion in 2023 to \$40 billion in 2033

Name Sponsor

1234 Washington Street | Somersville Heights

000-000-0000 I www namewebsite com



## Name Sponsor

Do sleep needs

grow older?

change as adults

Adults know much about their health changes as they grow older, but

health experts note that sleep requirements generally remain the same throughout adulthood. According to the National Institute on Aging,

older adults need roughly the same amount of sleep as all adults. The

recommended amount of sleep for adults is at least seven hours each

day, and various organizations recommend adults get between seven

optimal health into one's golden years, but that advice is not being

ultimately found that 37.5 percent of men and 36 percent of women

were not getting enough sleep during that time period. The percentage

of individuals not getting enough sleep was particularly high among

adults between the ages of 39 and 64, among whom nearly four in 10

heeded by a significant portion of the adult population. The CDC

Behavioral Risk Factor Surveillance System (BRESS) tracked the

sleeping habits of men and women between 2013 and 2022 and

were falling short of the recommended daily amount of sleep,

and nine hours of sleep per night. Those recommendations can promote

Centers for Disease Control and Prevention notes that the

1234 Washington Street | Somersville Heights 000-000-0000 | www.namewebsite.com



**(7 (**0)



While the FDA has authorized a limited number of e-cigarette products, many are still on the market without authorization. The Truth Initiative reports that more than 86% of e-cigarettes are currently on the market illegally, which means you may not even know what chemicals are actually in your vape. What's more, the FDA emphasizes that authorization does not mean those products are considered safe. All tobacco products, including vapes, contain harmful chemicals and carry risks.



There is no definitive age when a child may need to get eyeglasses. However, the American Association for Pediatric Ophthalmology Strabismus notes that children's visual systems are still developing during the first 12 years of their life, and during this period wearing during the first Layears of their are, and during this period wearing glasses can be important for normal vision development. Glasses can help straighten crossed or misalligned eyes, bolster weak vision caused by differences in vision between a child's eyes, and even protect the stronger eye. The American Academy of Pediatrics recommends children begin vision screening around age 3 and receive annual screenings each organ vision acreeming arounts ago 3 and recommended when year at ages 4, 5 and 6. After that, acreening is recommended when children turn 8, 10, 12, and 15. Of course, parents who begin to suspect their children are baving trouble with their vision are urged to take the child to an ophthalmologist once such suspicions arise. Some notable signs include inexplicable declines in academic performance, children ng closer to the television than they once did and children' arks regarding their vision if they say anything at all.

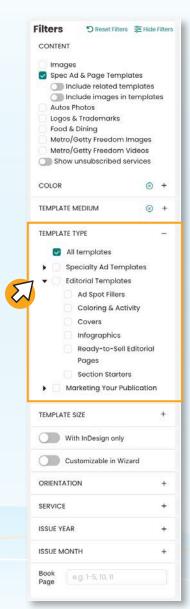
## **Organ Donors**

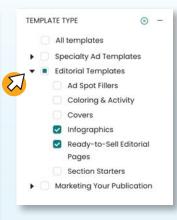
00

According to the Health Resources and Services Administration, 17 people die each day waiting for an organ transplant. More than 103,000 people, including children, are currently on the transplant waiting list in the United States. The Canadian Institute for Health Information reports that more than 3,400 Canadians were on organ transplant waiting lists at the end of 2023. Among the 681 Canadians removed from those lists in 2023, nearly one-third (31 percent) had died while waiting for a transplant. Such figures underscore the issues surrounding organ donation shortages in each country, where waiting lists grow but donor lists do not always increase, despite support for the cause. In fact, the 2019 National Survey of Organ Donation Attitudes and Practices found that 90 percent of the adult population of the United States supports organ donation, but only 60 percent have signed up as donors.

Closing that gap could save an untold number of lives.

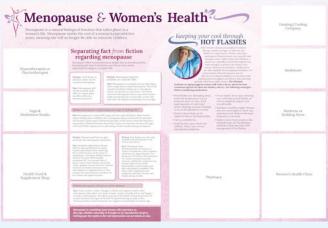






## Ready-to-Sell Editorial Pages

Themed pages and spreads designed with editorial features and ad spots in place









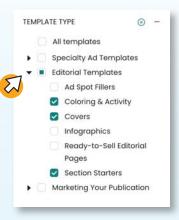


Engaging information-based layouts with ad spots in place









## Coloring & Activity

Sponsor-ready game, puzzle and coloring panels and pages for kids and adults

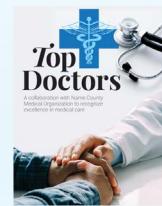






Customizable designs to front and inspire special sections





## Section Starters

Coordinated page, cover and promotional layouts to jump-start special sections













## **EDITORIAL TEMPLATES IN ACTION**

Greenup Gazette Greenup, KY

Category:

**Editorial Templates** 

Template Type:

**Ready-to-Sell Editorial Pages** 





## Complete These Vessel Inspection Points:

- √ Check fuel levels
- √ Check instrument and navigation lights
- $\checkmark$  Inspect fenders and anchor line
- $\ensuremath{\checkmark}$  Check oil and coolant levels
- √ Ensure enclosed spaces are ventilating properly
- √ Make sure your battery is charged
- √ Check bilge pump function
- √ Check the weather forecast, and make sure someone knows your float plan

## Make Sure These Items Are On Board:

- √ Personal flotation device for every passenger
- √ Food and water
- √ Distress flares
- √ Toolbox and basic spare parts
- √ Fire extinguisher
- √ Air horn, bell or whistle
- √ Flashlight
- √ First aid kit
- √ Spare batteries
- ✓ Documentation
- √ Radio to receive weather updates







#### **EDITORIAL TEMPLATES IN ACTION**

**Lodi News-Sentinel** 

Lodi, CA

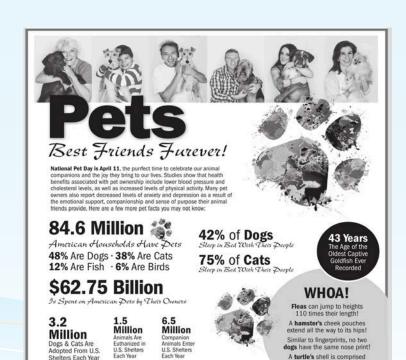
Category:

**Editorial Templates** 

Template Type:

Ready-to-Sell Editorial Pages

**Infographics** 



of 60 different bones connected together!

## **Road-Tripping With Your Pet?**



#### Condition your pet for a long drive.

Prep pets for long road trips by taking them on a series of short drives first, gradually lengthening time spent in the car.

#### Check in with your vet.

Contact your pet's veterinarian for a rabies vaccination record in case it's needed for interstate crossings, accommodations or urgent vet care. It's also a good idea to make sure your pet is up to date on any flea control medications.

#### Prep a pet-friendly travel kit.

Pack plenty of food and bottled water for your pet, along with a bowl, leash, waste bags, medication, first-aid supplies and any needed grooming supplies. Other items to consider packing include a dog bed or pillow, toys, treats and a clean blanket to protect any hotel furniture.

#### Feed your pet in advance.

Feed your pet three to four hours before departure, and walk your pet before getting into the car. Don't attempt to feed your pet while the car is in motion. Make sure your pet stays hydrated with regular access to clean water.

#### Plan for pet-friendly accommodations.

Book or research pet-friendly accommodations in advance. It's also helpful to plan for pet-friendly food and exercise stops along the way. Remember to account for extra travel time and expenses that may come with pet travel.

#### Keep pets secure in a well-ventilated crate or carrier.

A crate should be large enough for your pet to stand, sit, lie down and turn around in it. Place a comfortable pad on the floor of the crate, and secure the crate so it will not slide or shift in the event of a sudden stop. If you opt to not use a crate, secure pets in the back seat with a harness attached to a seat buckle.

#### Keep pets cool while traveling in the car.

Make sure your air conditioning is working properly before traveling in warm weather, and use it to keep the car comfortable while driving. Don't allow your pet to ride with his or her head outside the window.

#### Never leave pets in a parked vehicle.

Even with the windows open, a parked car can become dangerously hot in no time on a warm day, causing heatstroke or even death. In extreme cold weather, a parked car is also dangerous for pets.

#### Check for safety hazards.

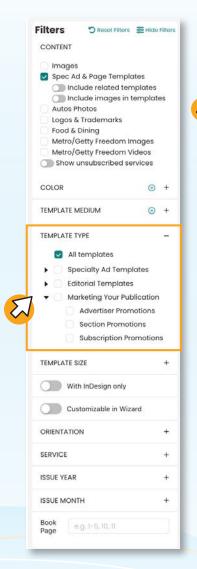
Make sure your pet is microchipped for identification and wears a collar and tag with your name, cell phone number

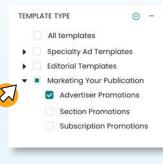
and any other relevant contact information!

In vehicles and hotel rooms, look around for potential safety hazards, such as loose items pets can swallow or electrical cords they may chew, and move them out of your pet's reach









# Advertiser Promotions

Fresh ideas for promoting print and digital advertising in your publication





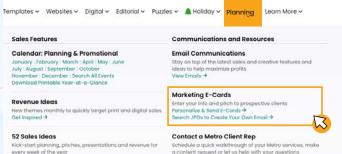


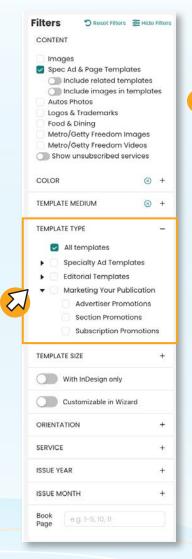


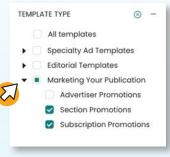
# Custom e-card format available

Instantly personalize and send this feature as an e-card promotion directly to sales prospects.









# Section Promotions

Promote popular and seasonal niche section ideas to readers and advertisers







## Subscription Promotions

Templates to showcase print and digital subscription benefits and special offers









## **MARKETING TEMPLATES IN ACTION**

#### **Mason Fulton Publishing**

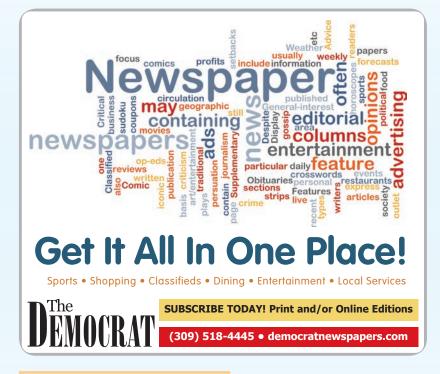
Mason County Democrat & Fulton Democrat **Havanna, IL** 

Category:

**Marketing Templates** 

Template Type:

**Subscription Promotion** 









## **MARKETING TEMPLATES IN ACTION**

Lodi News-Sentinel Lodi, CA

Category:

**Marketing Your Publication** 

Template Type:

Advertiser Promotion/Campaign

# STAY TOP OF MIND

# With Local Consumers

Being the first name that comes to mind for customers in your market is key to driving new and returning business. Whether you are just beginning to build your brand or have an established clientele, reminding consumers about the value and availability of your products and services requires an ongoing effort that is instrumental to your success.

#### It's a Smart Investment

Stay Top of Mind and Save With Our Monthly and Annual Ad Contract Specials!

Learn more about our cost-effective marketing and advertising solutions geared toward building top of mind awareness today. Call (209) 369-2761 or email info@lodinews.com to get started with a free consultation.



info@lodinews.com • (209) 369-2761



Here's why consistent advertising with us is a great way to build top of mind awareness:



Print newspaper ads inspire action.

7 out of 10 newspaper readers report taking action after seeing an ad in a circular.

Newspaper advertising helps you reach an engaged audience and build trust within the community.

>> Our local circulation reach gives you more bang for your advertising buck.

>> Flexible ad sizes, formats, placement and frequency are available to fit your needs and budget.

>> Our expert team can help you develop and design an effective ad or campaign.

Data sources: Nielsen Scarborough, Coda Ventures Newspaper Ad Effectiveness Service











Name Newspaper Advertising Sales Departme



## **SHARE & ORGANIZE YOUR TEMPLATES**





## Great for sales presentations to advertisers



➡ Present/Print/Share

Download JPEG Preview Image

Add to Project

! Report a problem

**View PDF** 

② Add to Lightbox

☑ E-mail File Link

## For internal sharing

Present/Print/Share

Download JPEG Preview Image

☐ Add to Project

! Report a problem

0.

View PDF

☑ E-mail File Link

## Keeps favorite content organized

Present/Print/Share

POF View PDF

Download JPEG Preview Image

O Add to Lightbox



Add to Project

! Report a problem



## **CUSTOMIZE YOUR TEMPLATES**

## MiAD® Wizard

- 1. Enter or select advertiser info, including logos
- 2. Choose an ad template based on business type
- 3. Preview and present the personalized ad











Images v Ads/Templates v Websites v Digital v Editorial v Puzzles v & Holiday v Planning

Learn More v

# **Metro SearchBooks**



Clickable pages connect you directly to every idea, image, ad and editorial feature for team sharing and sales presentations

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#### **Explore Your Planning Tab** Resources

Get to know the valuable marketing tools and sales support features you see here

Watch Video 🖽



#### Sales Features

#### Calendar: Planning & Promotional

January February March April May June July | August | September | October November December Search All Events Download Printable Year-at-a-Glance



#### Revenue Ideas

New themes monthly to quickly target print and digital sales Get Inspired →

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Kick-start planning, pitches, presentations and revenue for every week of the year Start Selling →

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#### Plan Your Special Sections Program for the Year \*

Themed special section titles and publication dates Download Schedule → Learn More →

\* Available by separate purchase

#### **Communications and Resources**

#### **Email Communications**

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#### Marketing E-Cards

Enter your info and pitch to prospective clients Personalize & Send E-Cards → Search JPGs to Create Your Own Email →

#### Contact a Metro Client Rep

Schedule a quick walkthrough of your Metro services, make a content request or let us help with your questions Let's Connect →

#### Succe\$\$ Stories

A look at moneymaking program ideas from peer publications

Read This Month's Sales Success Story → Share Your Success Story →





# **Thank You**

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