

CREATE, SELL. PROFIT.



Section-builders, ima ads and promotional ideas to make holiday weekend sales boom



SUMMER

Content to capture summer recreation, destination, event and merchandise ad sales



DAIRY & **AGRICULTURE**

Quick-Sells, sponsorships, ads, ideas and images to grow revenue from local agriculture and Dairy Month advertisers

Peddle a wealth of ideas to help your local advertisers optimize sales this Father's Da



geared toward summer time, health wellness and how-to advertisers – MiAD Wizard-enabled!

Editorial Features & Templated Special Sections: Health & Wellnes • How-To • Coloring for All Ages • June Timely Features • Games & Puzzles



ON THE COVER: N1806P23010C

Capture the spirit of Father's Day in ads, pages, sections and promotions with this adorable father-and-son

Find ads, photos, illustrations, headings and even a contest to wrap up Father's Day sales.

- Recruit multiple advertisers in a double-truck gift guide layout (20).
- Ads designed for Father's Day promote sporting goods, menswear and golf gifts (21).
- Another design for a grocer or specialty food shop can spotlight goods for the grill, party platters, catering services and the like (22)
- An eye-catching full-page Infographic feature focuses on "pop culture" with Father's Day stats and history, and includes an ad for Father's Day restaurant reservations (25).
- A "Dad and me scrapbook contest" invites engagement from sponsors and readers (10).





Make July 4th and Canada Day weekend sales and events boom!

- Themed Event Packages for both July 4th and Canada Day include cover designs, promotion ads and Quick-Sell editorial components (06, 07).
- Invite local businesses to tout their independence in a "shop indie" directory and a complementary ad design to give an individual advertiser additional Independence Day exposure (32).
- Another layout can be adopted by just about any retailer for a July 4th or Canada Day sale (19).
- July 4th weekend is prime time for grocery and grilling advertisers. Find a variety of photos to meet their needs as well as a grocery ad for "sizzling July 4th savings" including 4 for \$4 and 2-4-1 specials (58, 61).
- Find ample images to inspire additional adsl.





Soak up summer sales starting June 21 (65)!

- Add up revenue with a "summer vacation and leisure" Marketplace page featuring ads for pet boarding, a winery, bait and tackle shop, summer cocktails, vacation planning services and a BOGO summer merchandise sale (14).
- Generate excitement from seasonal activity advertisers and more with a "summer staycation giveaway-a-day" contest concept (10).
- Other seasonable ads are designed for camping and outdoor stores, pool contractors, boat dealers, horseback riding, resorts, vacation planning and liquor sales (02, 03, 32).
- Dozens more summer images include frisbee, lake activities, lawn games, sprinklers, outdoor dining, surfing, tennis, road trips and more.





June is Dairy Month, and a great time to focus on agricultural advertisers.

- Themed Event Packages feature articles and promotions revolving around both dairy and local agriculture, including a "dairy days coupon guide" and "buy local" directory (04, 08).
- A "dairy days" event ad is included as part of June's Community Calendar (19).
- Feature a collection of local dairy producers in a "meet our dairy farmers" salute, and invite one of them to showcase their operation in a complementary ad design (32),
- Look for additional photos, artwork, headings and even coloring panels to create more Dairy Month ads and promotions, such as the ice cream ad provided (03, 37, 38, 54).





Find a wealth of image content and more to create ads, pages, sections and promotions related to summer fashion and beauty.

- The makings of a "summer style" section are featured in a Themed Event Package. with sponsored head-to-toe fashion and beauty tips (09).
- Ads for top advertiser prospects cove swimwear, pedicures and apparel (02, 03).
- Single Sheet designs include a summer sidewalk sale promotion perfect for fashion retailers, as well as a skincare-focused promotion for a dermatologist (28).
- A Quick-Sell "girl's guide to summer" can include various beauty and fashion advertisers. Also, find a cosmetic surgery ad to coordinate with this multi-advertiser design for premium advertiser exposure (32).



JUNE PROMOTIONAL OPPORTUNITIES





Don't miss these additional revenue opportunities featured in June:

- National Doughnut Day and International Sushi Day both take place in June. Find headings and images for both events, as well as Single Sheet designs for a doughnut shop and sushi restaurant (28, 60, 65).
- A Themed Event Package focused on day trips includes a "day trip to-do list" perfect for destination and activity advertisers (05),
- Focus on outdoor recreation with headings, images and related ads to tie in with Great Outdoors Month, National Oceans Month, National Trails Day, National Rivers Month, Fishing and Boating Week and World Environment Day in June (02, 03, 14, 17, 18, 26, 29, 30).
- Additional ads for top advertisers this month include appliance centers, liquor stores, custom stone fabrication, sewing suppliers, soccer stores and home improvement services (02, 03).



FIND THIS MONTH'S CUSTOMER-REQUESTED ART ON PAGE 641



N1806P64023C

SUDOKU, WORD FINDS, CROSSWORDS, COLORING PAGES & MORE!



Tap into a new revenue stream with popular games and puzzles perfect for recruiting sponsor advertisers. They offer unique placement that will attract plenty of focused attention from readers of all ages! Access the entire archive online from the MCC Editorial Library.



June TSSs in Print & Online:

- HEALTH & WELLNESS HOW-TO
- COLORING FOR ALL AGES

TSS are available by separate purchase. View them online in the MCC Editorial Library. Start growing sections revenue today: Call 800-223-1600 or email service@metro-email.com to order







CREATE. SELL. PROFIT.



ike Us on Facebook facebook.com/ MetroCreativeConnection



Metro Creative Graphics, Inc.

519 Eighth Avenue, New York, NY 10018 Voice 212.947.5100 Toll-free 800.223.1600 www.metrocreativeconnection.com



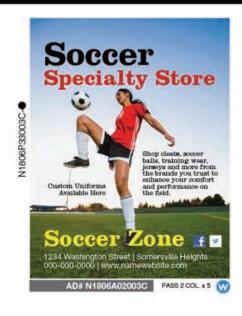


Get Web ads in the MCC Creative Library. Click the Web button to limit your search to only ads that have a Web component. Click the "W" below each thumbrail and download the Metro Web or Mobile ad as a layered Photoshop file (.psd).

METRO. Top Ad Sales Prospects









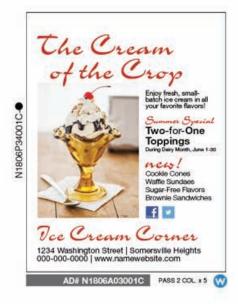
























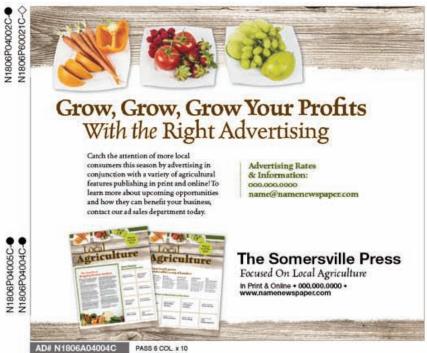




Companior

TRO. Themed Event Packages CREATE. SELL. PROFIT.



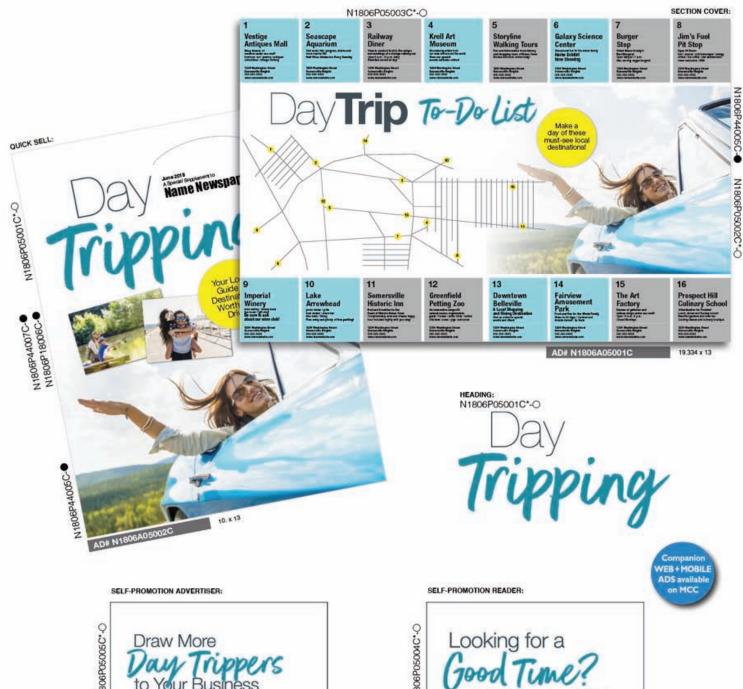




HEADING: N1806P04001C*-O

Local griculture

(MCC Creative Library / Print Ad Type: ThemedEventPackage)







TRO. Themed Event Packages







(MCC Creative Library / Print Ad Type: ThemedEventPackage)



V1806P08002C*-O

Dairy Mo savings your fav foods

Dairy Mmmonth Is Coming! Look for Dairy Month savings on everything from pizza and ice cream to grilled cheese and groceries in our Dairy Deals Coupon Guide, Dairy Deals To advertise your products in this coupon guide or other June Dairy Month promotions, contact our sales department today at 000.000.0000 or Celebra The Somersville Press **Your Local Connection** In Print & Online 000,000.0000 • www.namenewspaper.com

AD# N1806A08003C

PASS 6 COL x 10

N1806P08002C*-C

Ice Creamery BOGO 50% Off Any Jee Gream Trea

Weavers Gournet Market 20% Off

Large Cheese Pizza Oney \$8.99

Deluxe Grilles Cheese Combo Only \$2.99

Convenience Union Mart Name Bran. Mac & Chee 2 for \$3

upermarket

The benefits of including dairy in your diet

Dairy products are nutrient-rick

Feee Milkshafe With lanch or Dinner Prochase Date Statistics

N1806P08001C-

Sir Swirl Frozen Yogur Small Yogurt Only 99¢

The Cheese

10% Off

Dairy Deals **Coupon Guide**

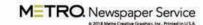
The benefits of including dairy in your diet

Only \$8.99 Dates & Better

The United Status Department of Agriculture rection that comy products provide a host of nutrients that die vital to cleaned health.

AD# N1806A08002C

AD# N1806A08001C PASS 6 COL x 21



Cody 9%

N1806P08001C-

(MCC Creative Library / Print Ad Type: ThemedEventPackage)







SELF-PROMOTION ADVERTISER:







Usage Note:

Father's Day is Sunday, June 17, A Dad & Me Scrapbook Contest asks readers to send in their favorite pictures of themselves with their fathers. The winning results can appear in a Father's Day print section or pages as well as on your website. Put a personal face on your contest sponsors' online digital ads by suggesting business owners place pictures of themselves with their fathers, or their sons or daughters, in their ads.



N1806A10001C

Usage Note:

A Summer Staycation Giveaway-a-Day Contest can give major, extended exposure to advertisers - especially those with an affinity to summer activities, family fun and area staycation options. Since the contest is a daily giveaway, you can sell long-term sponsorships or change sponsors on a weekly basis. Run it throughout the summer or limit it to a specific time, such as the middle of July through the middle of August, so you are not stepping on the toes of July 4th and Canada Day holiday advertisers. It's up to you!





N1806A10002C







View new digital ad Platform Ad Package SearchBook, which is accessible through the opening screen of the MCC Creative Library The samples pictured here are from the May 2018 SearchBook", They show the print and Web/Mobile versions of the ads on a single page

Strategies for Creating and Selling Digital Advertising

As the consumer market changes and shifts, one thing has become crystal clear: the internet is playing an increasingly important role in when, where and how people shop. This translates into a greater need for all businesses, large and small, to have a notable online footprint, and that presents a big opportunity for your publication.

Be a Partner to Prospects

Despite the prevalence of the internet, many small businesses do not have the knowledge they need to compete online. Such businesses want and need your expertise, but may balk at the suggestion of buying online ads simply because they feel intimidated by the technology.

When approaching prospects, keep in mind that you are selling advertising, whether it is online or print advertising. Rather than simply pitching an online ad, explore the prospect's needs and create a personalized program that includes an online focus. This way, you partner with your prospect and the conversation is about marketing - getting them results — rather than the buying and selling of ads. Digital advertising becomes part of that conversation as you discuss with your prospects how they can use it to reach a targeted number of potential customers.

Importance of Being Mobile

A mobile-friendly experience should be a high priority in creating and selling digital ads. Keep in mind that mobile ads are online ads, just viewed on a different platform that has its own set of requirements. Most notably, mobile phones and tablets have viewing areas much smaller than desktop screens, and broadband use — the measure of time needed to deliver and display the ad - requires even more efficient use of file size. These requirements reinforce the need to keep it simple.

Print vs. Digital

The design of digital ads differs from print ads by the very nature of the platform. Time for viewing and downloading and quality of appearance on a variety of devices limit the amount of material that can be easily conveyed in an online ad. In some ways, design for digital ads can be thought of as a hypercondensed version of a print ad. As with print, a digital layout must keep the message clear and simple. Even more than in print, the call to action must be obvious (i.e., click here or call). As a result, online ad designs can begin with the standards of what constitutes a good print ad, then go from there. Digital ad designs should:

 Limit file size to enable less broadband use for faster downloading to a device screen.

- Keep headlines short and sharply focused. The old billboard rule of seven words or less is a good rule
- Eliminate or severely limit extended copy.
- · Only use imagery that immediately supports and enhances the message. If not, leave it out.
- · Make pricing prominent only if it is most important to the ad offer or if online purchasing is immediately accessible. Otherwise, leave pricing as part of an expanded landing page.
- · Determine if a static or animated digital ad best serves the advertiser message.
- Make the call to action obvious.
- · Make all designs mobile-friendly. Digital ads are no place for complex designs, subtlety or fine print.
- · Use relevant keywords within your ad message that can assist online search engine optimization (SEO) in delivering your ad to more potential consumers.

Why Digital?

Unlike some print ads, many businesses are finding it difficult to directly relate the effectiveness of their digital advertising as a return on their investment (ROI). To a degree, this speaks to the purpose of digital advertising and what online ads are designed to do. In short, digital ads are designed to:

- Increase brand (or business) awareness.
- Change perceptions (i.e., "this business is too expensive for my budget," or "that business doesn't have what I need").
- · Illustrate product effectiveness or ease of doing business.

Get It Together

Follow these general guidelines and apply them to the requirements of your publication's website. Work with your IT team to experiment with what works best with the technical delivery resources available in your region.

There is no secret to selling and creating effective online advertising. Only the form slightly changes to protect the message. Make digital sales part of every presentation and you'll soon be optimizing digital opportunities for your publication and prospects. M







There are fresh digital ads available every month in the MCC Creative Library. Download a native Photoshop file (.psd) to complete a digital ad with your own creative touches, or open the digital ad in MiAD Wizard for instant customization with your advertiser's info. Choose from the most popular digital ad sizes: Banner, Leaderboard, Rectangle, Skyscraper and Wide Banner.

Some sources consulted in the creation of this tip page: http://biog.thecenterforsalesstrategy.com/biog/bid/104469/The-Secret-to-Selling-Oightal-Adventising https://www.entrepreneur.com/article/245487 http://smallbusiness.chron.com/axamples-advertising-objectives-strategies-3271.html





Metro Webinar Helps Spark Ideas & Revenue

Norfolk Area Shopper, Norfolk, NE

After participating in a webinar, the Norfolk Area Shopper used their Metro resources to create a profitable page idea benefitting both their advertisers' and their own bottom line!

CREATE: General manager Julie Hermsen says that participating in a Metro webinar gave her valuable insight into the tools, features and benefits offered by MetroCreativeConnection.com (MCC) and how to use them. Immediately following the webinar, Hermsen and her team were able to put together an eye-catching page that promoted an upcoming Home and Garden Show as well as participating businesses, using a ready-made layout from the MCC Creative Library.

SELL: The Shopper team was able to design, sell and complete the page in less than five hours, selling ad spots by both phone and in-person sales calls.

PROFIT: Hermsen reports that the page provided substantial additional revenue for the publication. The Shopper also created a special section to promote the 2018 Home and Garden Show, enabling them to offer a low-cost alternative to advertisers who wished to double up on exposure or were unable to advertise in the section.



Added Plus: As a Templated Special Section (TSS) subscriber, the Shopper was able to use Metro's Spring Home & Garden TSS as a platform for promoting the area's Home and Garden Show as well as local home improvement businesses.

"We will be doing additional pages and implementing other ideas using MCC. We actually have sold another page with a great layout due to the webinar."

- Julie, General Manager

Norfolk Area Shopper

Norfolk, NE General Manager Julie Hermsen 402,379,4100 jhermsen@norfolkareashopper.com

Orientation webinars and video tutorials are accessible through the Help menu of MCC, or by contacting Metro's Client Services Team at 800.223.1600.



Metro Seen Content in Action

Take a look at some of the ways Metro images and photos can enhance your special section covers and page headers!

From taking the top-of-the-page to top-of-mind and creating coverto-cover sections, these publications found what they needed in the Creative Library of MetroCreativeConnection.com.



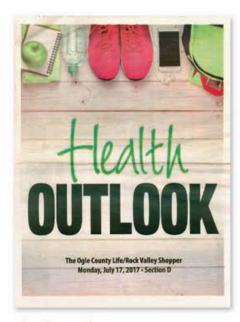
As Seen In

Berks-Mont Newspapers Tri-County Record Pottstown, PA



As Seen In

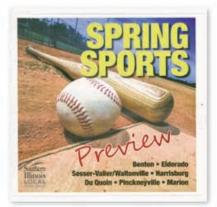
Whiteside News Sentinel The Prophetstown Echo The Review • The Fulton Journal Prophetstown, IL



As Seen In

The McDonough County Voice Macomb, IL

Take a cue from successful women



As Seen In

Southern Illinois Local Media Group Eldorado and Harrisburg, IL

As Seen In

The Ogle County Life/ Rock Valley Shopper Oregon, IL oglecountylife.com

Note: These examples show the use of eye-catching Metro photos and images by Metro clients to illustrate various editorial topics. You can search hundreds of ready-made cover designs by topic in the Creative Library of MCC by checking Spec Ads & Covers. For related editorial features, simply search the MCC Editorial Library! Remember, if your staff has any questions or needs some assistance in searches, they can always call Client Services at 1-800-223-1600. The call is free, but the help is priceless



N1806P31014C*-O N1806P14003C*-O summer · Vacation & Leisure

Paul's Pool Place

Custom Pool Designs
1234 Washington Street • Somersville Heights
000-000-0000
www.namewebsite.com

Paul's Pool Place

Custom Pool Designs
ashington Street • Somersville i
000-000-0000
www.namewebsite.com

Paul's Pool Place

Custom Pool Designs
Washington Street • Somersville Heights
000-000-000
www.namewebsite.com

Paul's Pool Place

Custom Pool Designs 1234 Washington Street • Somersville H 000-000-0000 www.namewebsite.com

Paul's Pool Place

Custom Pool Designs
1234 Washington Street • Somersville Heights
000-000-0000
www.namewebsite.com

Paul's Pool Place

Custom Pool Designs

Nashington Street • Somersville Heights
000-000-0000

www.namewebsite.com

The Coolest

Spot to Stay

& Play

Bella Boutique

Hottest Beachwear Styles 1234 Washington Street • Somersville H 000-000-0000 www.namewebsite.com

Bella Boutique

Bella Boutique

Hottest Beachwear Styles Nashington Street • Somersville Height 000-000-0000 www.namewebsite.com

Hottest Beachwear Styles Washington Street • Somersville Heig 000-000-0000 www.namewebsite.com

Hettest Beachwear Styles Nashington Street • Somersville Heig 000-000-0000 www.namewebsite.com

Bella Boutique

Hottest Beachwear Styles
Washington Street • Somersville Ho
000-000-0000
www.namewebsite.com

Adley Watersports
Kayak & Canne Specials
1234 Washington Street - Somersville Heights
000-000-0000
www.namewebsite.com

Adley Watersports

Kayak & Canoe Specials Washington Street • Somersville H 000-000-0000 www.namewebsite.com

Adley Watersports

Kayak & Canoe Specials
1234 Washington Street • Somersville Height
000-000-0000
www.namewebsite.com

Adley Watersports

Kayak & Canne Specials 1234 Washington Street • Someraville Height 000-000-0000 www.namewebsite.com

Kayak & Canoe Specials 1234 Washington Street • Somersville He 000-000-0000 www.namewebsite.com

Adley Watersports

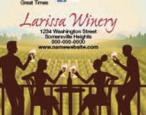
Kayak & Canoe Specials
Washington Street • Somersville H
000-000-0000
www.namewebsite.com

Usage Note:

Sell this Marketplace layout for a variety of sponsors as part of a multiple-run campaign. Advertisers will benefit from the association with fellow businesses associated with the Marketplace layout's theme while you reap the rewards of a full-color page. For your convenience, a tab-sized version of the page is available in the MCC Creative Library.

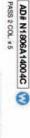






PASS 2 COL x5 AD# N1806A14003C N1806P146001C*-C

N1806P146002C*-O



AD# N1806A14002C

N1806P31011C*-O









AD# N1806A14001C AD# N1806A14008C 10 x 13

Somerwille Height PASS 6 COL. x 21

Sunset Landing



PASS 2 COL x 5 AD# N1806A14006C

PASS 2 COL x 5 AD# N1806A14007C N 1806P 15004C-0





N1806P15001C-



N1806P15003C-



N1806P15005C-



N1806P15006C-



N1806P15004C-



N1806P15009C-



N1806P15002C-



N1806P15007C-



N1806P15008C-



N1806P16001C-



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N1806P16008C-



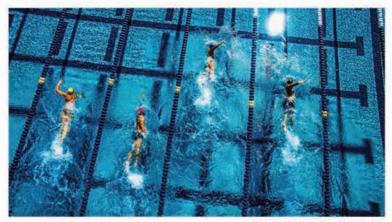
N1806P16004C-



N1806P16003C-



N1806P17008C-



N1806P17005C-



N1806P17006C-



N1806P17007C-



N1806P17002C-



N1806P17003C-



N1806P17004C-





N1806P18003C-



N1806P18002C-



N1806P18006C-



N1806P18001C-



N1806P18008C-



N1806P18004C-



N1806P18007C-



N1806P18005C-

N1806P15009C-

N1806P23005C-

N1806P19002C*

N1806P19001C*-O

N1806P60029C-<>

(MCC Creative Library / Print Ad Type: Single Sheets)

AD# N1806A 19002C PASS 3 COL x 7

N1806P60013C-



N1806P60005C-N1806P60012C-

June 01

June 02

June 00

25¢ Donuts All Day Join us in celebrEATing National Donut Day! Event

Trail Cleanup Register online for details Event details here. Event details here. Pine Ridge Trails System Bam-3pm www.namewebsite.com

Name Event Here Event details here. Event details here. Event details here. Event details here. Event details here.

N1806P15005C

N1806P60001C-

June 00

Name Event Here Event details here. Event details here. Event detail here. Event details here. Event details here. Name Event Location 0:00am-0:00pm www.manewebsite.c.

24 25 26 27 28 29 30

Community Calendar



Dairy Days Udderly Delicious the Whole Family, Admission, Event here, Event details

Jac





June 00

June 00

Name Event Here Event details here. Name Event Location 0:00am-0:00pm www.namewebsite.com

Farmers' Market Local produce, artisen footals, music & morel Ew details here. Event details here. Event details here. Event details here. Event details here.



June 00

Volleyball
Tournament
Register online to
participate, or stop by as a
spectation Event details
here. Event details here.
Event details here.
Lake Murphy Beach
10am-5pm
www.namewebsite.com

June 00

Name Event Here Event details here, Event details here, Event details here, Event details here, Name Event Location 0:00am-0:00pm

June 00

Name Event Here Event details here. Event details here. Event details here. Event details here. Name Event Location

June 00

Name Event Here Event details here. Name Event Location

Event details here.
Name Event Locatio
0:00am-0:00pm



June 00

Yoga in the Park Freel Beginners & Chik Welcome. Event details Event details here. Eve



June 00

Jazz Festival
Tickets Online Now! Event
details here. Event details
here. Event details
here. Somersville Fairground
1 am-10pm

N1806P60007C-N1806P66001C-

Companion WEB+MOBILE ADS available

on MCC

N1203P46009C*-O

N1806P42003C-

June 00

June 00

Name Event Here Event details here. Name Event Location 0:00am-0:00pm namewobsite.or

Pool Opening Party Discounted Season & Day Passes Available, Event Passes Avenue details here. Somersville Community Pool 10am-7pm

Save the Date ...

July 4th Blowout Starting Saturday June 30-July 4, 2018

June 18

Half-Price Sushi All Day Come enjoy Sur special rolls! Eve

up to 40% Off Storewide

Save all weekend on towels, bedding, tableware and home decor for every room, including the patio!

Jenson Linens & Home 1234 Washington Street | Somersville Heights

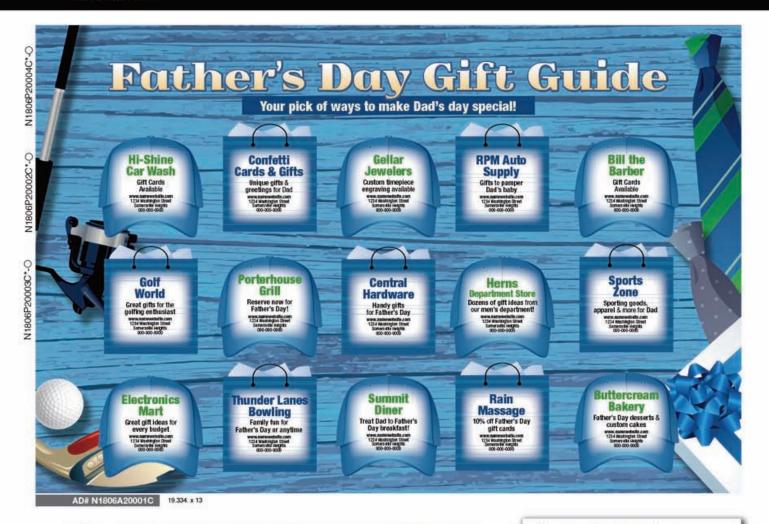
AD# N1806A19003C AD# N1806A19005C PASS 6 COL. x 3 PASS 6 COL. x 3

8

AD# N1806A19001C AD# N1806A19004C



N1806P66009C-N1806P39002C-





Usage Suggestion:

Multiple-advertiser, double truck layouts present unique opportunities for advertisers to gain more exposure while sharing the cost of appearing in color in a prime position.

At the same time, they give you a fullcolor spread. Use the alternative headings on this page to change the focus of the layout, and don't forget to repurpose the content for your Web site.

(MCC Creative Library / Print Ad Size: Doubletruck / Print Ad Type: Multiple Advertiser or Directory)

Futher's Day Specials Make Dad's Day! N1806P20005C*-O

N1806P20006C*-O





N1806P21007C-

N1806P21006C-





N1806P21005C-



N1806P21004C-



N1806P21010C-



N1806P21008C-



N1806P21002C-



N1806P21001C-











N1806P22008C*-O

N1806P22007C*-O



N1806P22001C*-O







SHOP FOR

N1806P22004C*-O

N1806P22011C*-O



N1806P22005C*-O

N1806P22003C*-O



N1806P22002C*-O



N1806P22010C*-O N1806P22014C*-O











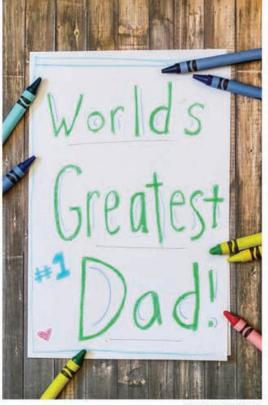
N1806P23004C-



N1806P23008C-



N1806P23001C-



N1806P23003C-



N1806P23002C-





N1806P23005C-





N1806P24006C-

N1806P24003C-



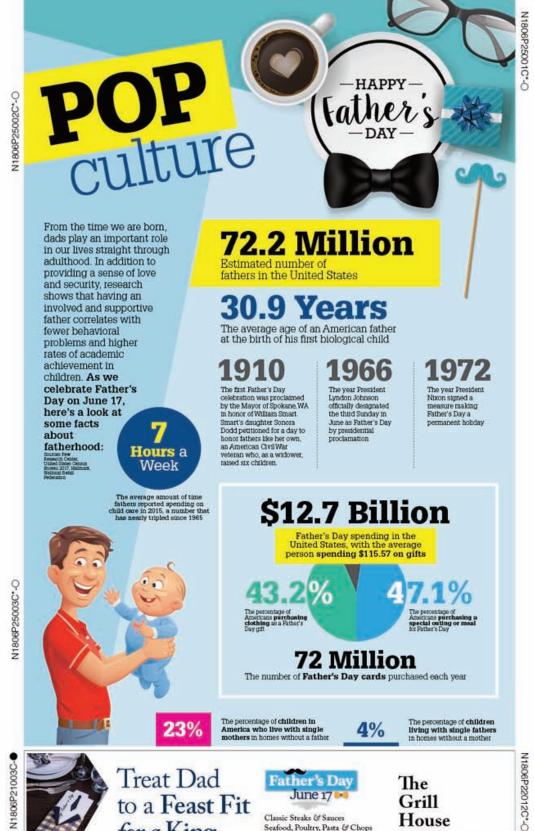








N1806P24007C-



AD# N1806A25005C PASS 6 COL x 3



AD# N1806A25001C

AD# N1806A25002C



Classic Steaks & Sauces Seafood, Poultry, Pasta & Chops Cocktails, Martinis, Beer & Wine

The Grill House

1234 Washington Street Somersville Heights 000-000-0000 website.com

PASS 6 COL. x 21

AD# N1806A25003C AD# N1806A25004C

PASS 6 COL. x 21

N1806P21003C-



N1806P26009C-



N1806P26003C-



N1806P26008C-



N1806P26007C-



N1806P26002C-



N1806P26005C-



N1806P26001C-



N1806P26010C-



N1806P26004C-



N1806P26006C-





N1806P27001C-







N1806P27008C-





N1806P27004C-

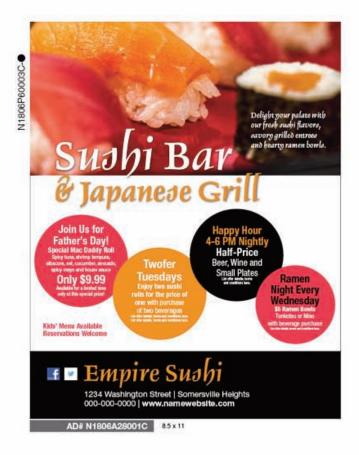




N1806P27009C-N1806P27007C-



















N1806P29003C-

N1806P29010C-

N1806P29001C-





N1806P29004C-



N1806P29009C-

N1806P29006C-



N1806P29005C-



N1806P29002C-



N1806P29008C-



N1806P29007C-







N1806P30001C-







N1806P30006C-



N1806P30004C-



N1806P30002C-



N1806P30009C-



N1806P30010C-



N1806P30008C-



N1806P30003C-



N1806P31012C*-O N1806P31013C*-O



N1806P31002C*-O



N1806P31001C*-O



N1806P31003C*-O



N1806P31005C*-O



N1806P31004C*-O



N1806P31006C*-O





N1806P31014C*-O



N1806P31007C-



N1806P31017C*-O



N1806P31010C*-O N1806P31011C*-O



N1806P31015C*-O





N1806P31008C*-O



N1806P31009C*-O



AD# N1806A32001C PASS 3 COL x 10



Please Note:

See these additional Quick-Sell opportunities created alongside timely 3-column ads to expand your coverage of these subjects in order to accommodate a wide range of price points. That means you can create, sell and profit from a 3-column ad sold to a single advertiser, and a second 3-column directorystyle ad to multiple advertisers. More exposure for them equals more revenue for your publication.







N1806P33001C-



N1806P33005C-



N1806P33003C-



N1806P33007C-



N1806P33009C-



N1806P33008C-



N1806P33002C-



N1806P33006C-



N1806P33004C-



N1806P34009C-

N1806P34002C-



N1806P34008C-



N1806P34001C-



N1806P34006C-



N1806P34004C-



N1806P34007C-



N1806P34005C-



N1806P34003C-





N1806P35001C-

N1806P35009C-







N1806P35005C-

N1806P35006C-

N1806P35008C-







N1806P35002C-

N1806P35003C-







N1806P35004C-

N1806P35010C-

N1806P35011C-

N1806P35007C-





N1806P36006C-



N1806P36003C-





N1806P36010C-



N1806P36008C-



N1806P36004C-



N1806P36007C-



N1806P36002C-



N1806P36009C-



N1806P36005C-









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N1806P37006C-



N1806P37005C-



N1806P37002C-



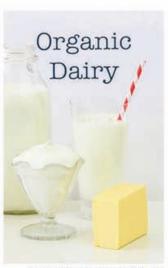
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N1806P37001C-



N1806P37010C-



N1806P37003C-





N1806P38027C*-O



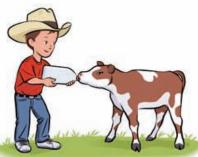
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N1806P38005C*-O



N1806P38028C*-O





N1806P38008C*-O

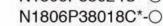




N1806P38006C*-O



N1806P38024C*-O



N1806P38019C*-O

N1806P38020C*-O

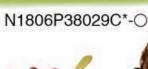
N1806P38021C*-O

N1806P38022C*-O

N1806P38023C*-O

N1806P38025C*-O

N1806P38026C*-O



N1806P38002C*-O

N1806P38001C*-O

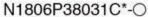


N1806P38009C*-O



N1806P38007C*-O







N1806P38004C*-O



N1806P38017C*-O



N1806P38014C*-O



N1806P38012C*-O



N1806P38011C*-O



N1806P38010C*-O



N1806P38015C*-O



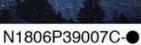








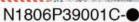






N1806P39008C-







N1806P39006C-



N1806P39005C-



N1806P39004C-



N1806P39003C-



N1806P39002C-





N1806P40006C-N1806P40007C-



N1806P40003C*-O N1806P40004C*-O



N1806P40015C*-O N1806P40016C*-O



N1806P400xxC*-O



N1806P40001C*-O



N1806P40008C*-O *



N1806P40005C*-O



N1806P40009C*-O



N1806P40013C*-O





N1806P40012C*-O



N1806P40011C*-O











N1806P41027A-





Please Note: See additional June Retro images not pictured here, and the entire Retro collection representing decades of imagery, in the MCC Creative Library.



N1806P41015A-



N1806P41012A-





N1806P41021A-



N1806P41008A-



N1806P41029A-



N1806P41020A-



N1806P41007A-



N1806P41009A-



N1806P41013A-



N1806P41028A-



N1806P41016A-



N1806P41017A-





N1806P42005C-



N1806P42004C-



N1806P42007C-



N1806P42006C-



N1806P42008C-



N1806P42001C-



N1806P42002C-



N1806P42003C-







N1806P43004C-

N1806P43005C-

N1806P43003C-



N1806P43001C-



N1806P43002C-



N1806P43007C-



N1806P43006C-



N1806P43008C-



N1806P44003C-



N1806P44006C-



N1806P44001C-



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N1806P45005C-

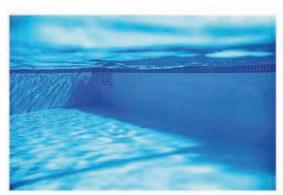
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N1806P45006C-



N1806P45002C-



N1806P45007C-



N1806P45004C-



N1806P45001C-



N1806P45003C-



N1806P46012C-



N1806P46002C-



N1806P46004C-



N1806P46005C-



N1806P46003C-



N1806P46011C-



N1806P46006C-



N1806P46008C-



N1806P46007C-



N1806P46009C-



N1806P46001C-



N1806P46010C-





N1806P47015C-N1806P47016C-



N1806P47006C*-O



N1806P47008C*-O



N1806P47007C*-O N1806P47003C*-O

AIRTINE BAGGAGE BOSTON



N1806P47014C*-O



N1806P47009C*-O





N1806P47012C*-O



N1806P47010C*-O N1806P47011C*-O

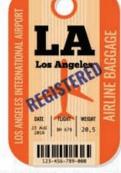
N1806P47013C*-O



N1806P47001C*-O



N1806P47004C*-O



N1806P47005C*-O





N1806P47018C*-O



N1806P47017C*-O



N1806P48001C-

N1806P48002C-



N1806P48003C-



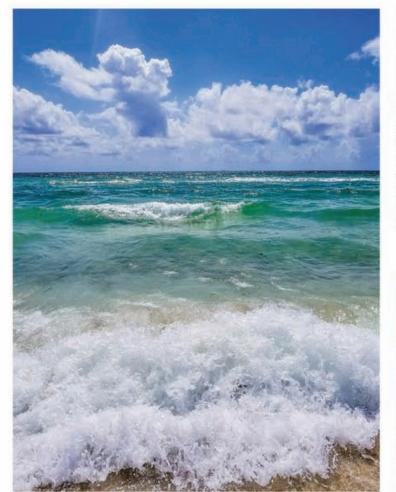
N1806P48005C-



N1806P48006C-



N1806P48010C-



N1806P48004C-



N1806P48008C-



N1806P48009C-



N1806P48007C-



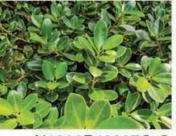


N1806P49001C-

N1806P49002C-



N1806P49009C-

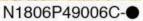


N1806P49007C-



N1806P49005C-







N1806P49008C-



N1806P49004C-



N1806P50001C-

N1806P50002C-

N1806P50003C-

N1806P50008C-

Usage Notes:

Use these backgrounds to help promote services and merchandise for Dairy Month, summer, travel, Father's Day, July 4th and Canada Day and more, for individual retail ads and campaigns, full-page directories, multiple-item merchandise ads, event schedules or cover designs.

(MCC Creative Library / Image Type: Background)



N1806P50004C-







N1806P50005C-



N1806P50007C-



N1806P50009C-



N1806P50010C-







Usage Suggestions:

These banner-style photos can be employed as backgrounds or page headers for all types of ads and pages in print and online for summer, lawn care, fruits and produce, outdoor maintenance, July 4th and Canada Day sales and events ... and more.

N1806P51003C-













Usage Note:

These frameand-heading ad starters are also presented as frames without headings for you to use in your pages and ads. They can also be used as background letterhead templates for customers of your printing business. Plus, you can repurpose them to use in HTML e-mail for newsletters and messages that require extra attention.

MCC Creative Library / Image Type: Ad Starter or Image Type: Background / Keyword: MetroBiz









PASS 2 COL. x 5.25



PASS 1 COL. x 5.25



PASS 2 COL. x 5.25









PASS 1 COL. x 5.25



MCC KEYWORD HINT: Winery N1806P53007C-



MCC KEYWORD HINT: Gollf Pro N1806P53008C-



MCC KEYWORD HINT: Doughnut Shop N1806P53009C-



MCC KEYWORD HINT: Landscape Designer N1806P53010C-



MCC KEYWORD HINT: Campground N1806P53011C-



MCC KEYWORD HINT: Swimwear Boutique N1806P53012C-

Usage Note:

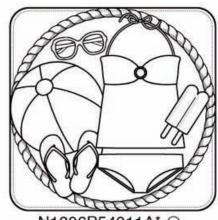
MCC Creative Library / Image Type: frame, background, photo or MetroBiz, where applicable

Use these business card photo backgrounds to help you expand your printing business. You can also employ these timely frames in print inserts, ads or online ads and pages. The banner-style frames can be used for top- or bottom-of-the-page print ads or repurposed for Web banners. Look for more seasonal and timely subjects throughout the year.



N1806P53005C*-O

N1806P53006C*-O



N1806P54011A*-O

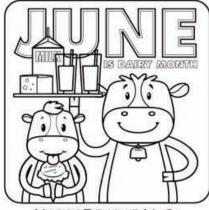




N1806P54013A*-O



N1806P54014A*-O



N1806P54015A*-O



N1806P54016A*-O



N1806P54006C*-O



N1806P54002C*-O







N1806P54008C*-O





N1806P54009C*-O





N1806P54007C*-O



N1806P54001C*-O





N1806P54010C*-O



N1806P55009C*-O



N1806P55004C*-O



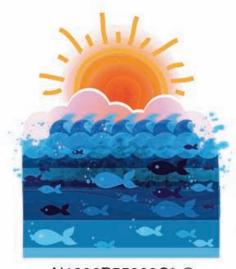
N1806P55007C*-O



N1806P55003C*-O



N1806P55002C*-O *



N1806P55008C*-O



N1806P55006C*-O



N1806P55005C*-O





MCC KEYWORD: ICON SET, July 4th N1806S56005C*-O



MCC KEYWORD: ICON SET, Travel N1806S56006C*-O



MCC KEYWORD: ICON SET, Camp N1806S56001C*-O



MCC KEYWORD: ICON SET, Dairy N1806S56002C*-O



MCC KEYWORD: ICON SET, Father's Day N1806S56003C*-O



MCC KEYWORD: ICON SET, Ice Cream N1806S56004C*-O









N1806P57020C*-O

N1806P57025C*-O

N1806P57029C*-O

N1806P57033C*-O









N1806P57014C*-O



MCC KEYWORDS: ICON SET, FATHER'S DAY N1806S57037C*-O



N1806P58006C-**HAMBURGER**



N1806P58009C-**BURGERS & HOT DOGS**



N1806P58005C-**JELLO**



N1806P58004C-**CUPCAKES**



N1806P58001C-4TH OF JULY CUPCAKES



N1806P58007C-**SORBET**



N1806P58002C-HOT DOGS

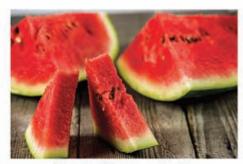


N1806P58008C-**BURGERS**



N1806P58003C-HOT DOG





N1806P59011C-WATERMELON



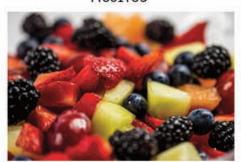
N1806P59012C-MOJITOS



N1806P59001C-**GREEK SALAD**



N1806P59003C-CORN ON THE COBB



N1806P59009C-MIXED BERRIES



N1806P59002C-**GRILLED STEAKS**



N1806P59010C-ICE CREAM SHAKE



N1806P59008C-PINA COLADA



N1806P59007C-**VEGGIE BURGER**



N1806P59004C-ASPARAGUS SOUP



N1806P59005C-LEMON MERINGUE



N1806P59006C-ASSORTED ICES

METRO. Newspaper Service to 2018 Metro Creative Graphics, Inc., Primed in U.S.A.



N1806P60018C-ROSE WINE



N1806P60012C-MILK



N1806P60002C-SUSHI



N1806P60013C-GROUP OF DAIRY



N1806P60007C-MIXED VEGETABLES



N1806P60017C-**PICNIC**



N1806P60003C-SUSHI



N1806P60014C-GLASSES OF RED WINE



N1806P60004C-**DOUGHNUTS**



N1806P60008C-CHOCOLATE PUDDING



N1806P60030C-0 CHOCOLATE ICE CREAM



N1806P60024C-<> CHOCOLATE PUDDING



N1806P60029C-◊ ICED TEA



N1806P60026C-<> CHOCOLATE ICE CREAM



N1806P60027C-<> **CUCUMBERS**



N1806P60025C-ONION RINGS



N1806P60020C-<> PLATE OF SUSHI



N1806P60019C-<> SUSHI

Strip Steak

Fresh Strawberries 3-lb. pack

\$2.99

Ground Beef 80% lean

Corn on the Cob sweet white

4 for \$1

Chicken Breast boneless

\$2.89 lb.

Seedless Watermelon in season

19¢ lb.

Spare Ribs all natural

\$1.99 lb.

N1806P58002C

Red Cherries

\$2.79 lb.

2-4-1 Specials

Name Brand Beef Franks

Name Brand Frozen Burger Patties

Name Brand Buns & Rolls

Name Brand Drink Mixes

Name Brand Ice Cream

Name Brand Shredded Cheese

Blowout

Name Brand Sauces & Dressings

Name Brand Snack Chips

Name Brand Soda

Name Brand Macaroni & Cheese

Name Brand Frozen Entrees

Name Brand Canned Beans

Top Value Grocery

1234 Washington Street Somersville Heights 000-000-0000 www.namewebsite.com





Premium Salads & Sides From Our Dell Counter

AD# N1806A61001C

PASS 6 COL. x 21

AD# N1806A61002C 10 x 13

Support for area businesses is fundamental for a strong community and the foundation of every publication's ad revenue. This valuable content is designed to position your paper as the champion of local businesses, and therefore allow you to take the lead with "shop local" advertising.



N1806P62006C-



N1806P62004C-



N1806P62005C-



N1806P62007C-



N1806P62002C-



N1806P62033C*-O N1806P62034C*-O







N1806P62003C-



N1806P62035C*-O N1806P62036C*-O



N1806P62027C*-O





N1806P62022C*-O



N1806P62028C*-O



N1806P62019C*-O



N1806P62015C*-O



N1806P62016C*-O



N1806P62021C*-O





N1806P62024C*-O



N1806P62025C*-O



N1806P62017C*-O



N1806P62018C*-O



N1806P62029C*-O N1806P62030C*-O



N1806P62012C*-O



N1806P62023C*-O





N1806P62014C*-O



N1806P62013C*-O



N1806P62031C*-O



N1806P62032C*-O



N1806P62008C*-O





N1806P62009C*-O



N1806P62011C*-O

Spiritual CREATE. SELL. PROFIT.

MCC KEYWORD HINT: week2

This is your illustration and copy for June 14, 2018.



N1806P63005C*-O

AD# N1806A63002C

PASS 2 COL. x 5.25

MCC KEYWORD HINT: week3

This is your illustration and copy for June 21, 2018.



AD# N1806A63003C

PASS 2 COL. x 5.25

MCC KEYWORD HINT: week4

This is your illustration and copy for June 28, 2018.



N1806P63007C*-O N1806P63003C*-O

AD# N1806A63004C

PASS 2 COL. x 5.25





N1806P63010C*-O

N1806P63006C*-O N1806P63002C*-O

MCC KEYWORD HINT: week1

This is your illustration and copy for June 7, 2018.



N1806P63011C*-O



N1806P63013C*-O





NAME SPONSOR

NAME SPONSOR

NAME SPONSOR

NAME SPONSOR

NAME SPONSOR NAME SPONSOR

PASS 6 COL x 7

NAME SPONSOR





N1806P64007C-(Girls Softball Batter)



N1806P64006C-(Girls Softball Batter)



N1806P64005C-(Girls Softball Champions)



N1806P64004C-(Plastic Bag)



N1806P64001C-(Recycle Bin)



N1806P64008C-(Girls Softball Batting)



N1806P64003C-(Ludwig Van Beethoven)

N1806P64012C*-O

(Carpenter Drilling)





N1806P64014C*-O (Carpenter Opening Toolbox)



N1806P64009C*-O (Carpenter Hammering)

N1806P64017C*-O

(Carpenter Using Wheelbarrow)



N1806P64013C*-O (Carpenter with Toolbox)



N1806P64026C*-O (Pheasant Hunting)



N1806P64018C*-O (Carpenter with Step Ladder)



N1806P64010C*-O (Carpenter with Step Ladder)



N1806P64016C*-O (Carpenter Using Wheelbarrow)



(Breaking News)



N1806P64025C* (Healthy Apple)



N1806P64024C*-O (Golfer)



N1806P64021C*-O (Electrician)







(WELCOME SUMMER!) N1806P65002C*-O

(4TH OF JULY) N1806P65009C*-O



(HAPPY FATHER'S DAY) N1806P65005C*-O



(LOVE YOU DAD) N1806P65007C*-O



(JUNE EVENTS) N1806P65001C*-O



(DAIRY DELIGHTS) N1806P65003C*-O





(HAPPY BIRTHDAY, AMERICA!)



(FATHER'S DAY SPECIALS) N1806P65006C*-O



N1806P65008C*-O

Use special event headings to launch or expand promotional opportunities for your advertisers. Use them in ads as a springboard to larger promotions, sections or full-page developments. (MCC Creative Library / Keyword: Event / Image Type: heading).

(LOCAL FAVORITES)

N1806P65004C*-O



N1806P65038C*-O



N1806P65020C*-O



N1806P65032C*-O



N1806P65030C*-O





N1806P65039C*-O





N1806P65036C*-O

N1806P65028C*-O N1806P65029C*-O

N1806P65027C*-O



ADOPT A SHELTER CAT MONTH

N1806P65012C*-O

N1806P65013C*-O

FLAG DAY

N1806P65015C*-O

N1806P65011C*-O



N1806P65031C*-C



N1806P65017C*-O



N1806P65034C*-O N1806P65035C*-O



N1806P65024C*-O N1806P65025C*-O



N1806P65016C*-O



N1806P65021C*-O N1806P65022C*-O



ocial Media MILLION STATE

N1806P650xxC*-O



**D-Day Anniversary

N1806P65040C*-O



N1806P65018C*-O N1806P65019C*-O



TRO: Canada CREATE. SELL. PROFIT.



N1806P66010CFACE PAINT



N1806P66005C-CONCERT/ MUSIC FESTIVAL



N1806P66008C-MUSIC FESTIVAL



N1806P66004C-FESTIVAL



N1806P66006C-PRIDE PARADE



N1806P66001C-JAZZ FESTIVAL



N1806P66002C-N1806P66009C-TATTOOED MAN CANADIAN FLAGS



N1806P66007C-CORNELL MILL



N1806P66003C-CANCER SURVIVOR







N1806P67021C*-O





N1806P67016C*-O (Dragon Boat Race)

N1806P67027C*-O N1806P67028C*-O

N1806P67010C*-O

N1806P67017C-(Blues Festival)

N1806P67005C*-O











N1806P67003C*-O











N1806P67011C*-O

N1806P67012C*-O



N1806P67006C*-O

N1806P67019C*-O

N1806P67022C*-O





N1806P67018C*-O



N1806P67023C*-O

N1806P67020C*-O







(SPEND YOUR EVENINGS OUTDOOR) N1806P67026C*-O



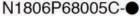
(PROUDLY CELEBRATING QUEBEC)

N1806P67024C*-O

RO. Templated Special Sections CREATE, SELL, PROFIT.

Bonus images available in the MCC Creative Library:







N1806P68004C-



N1806P68001C-



N1806P68006C-



N1806P68002C-



N1806P68003C-

Fully Templated Special Sections & Collateral Material Present. Sell. Print.

Want to grow your special sections program and ad sales, starting now? With Metro's fully templated print sections, you can (online versions also available).

These beautifully designed 24-page sections come complete with professionally written articles and eye-catching imagery surrounded by a wealth of ad positions. PLUS, a sales sheet and self-promotion ads to invite advertisers to participate in

your section are also included in the package. Adapt the ads for online use to promote the upcoming online version of the section.

View this month's Health & Wellness Templated Special Sections package in the MCC Editorial Library. If you like what you see, call 800-223-1600 or email service@metro-email.com to order and grow your special sections revenue!







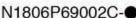


PASS 2 COL x 5 PASS 2 COL x 5

(MCC Editorial Library / Search Source: Templated Print Sections)

Bonus images available in the MCC Creative Library:







N1806P69005C-



N1806P69006C-



N1806P69003C-



N1806P69001C-



N1806P69004C-

Fully Templated Special Sections & Collateral Material Present. Sell. Print.

Want to grow your special sections program and ad sales, starting now? With Metro's fully templated print sections, you can (online versions also available). These beautifully designed 24-page sections come complete with professionally written articles and eye-catching imagery surrounded by a wealth of ad positions. PLUS, a sales sheet and self-promotion ads to invite advertisers to participate in

your section are also included in the package. Adapt the ads for online use to promote the upcoming online version of the section. View this month's How-To Templated Special Sections package in the MCC Editorial Library. Like what you see? Call 800-223-1600 or email service@metro-email.com to order and grow your special sections revenue!









PASS 2 COL x 5

Learn How To



Powerful New Image Sources to Drive More Auto Sales







Command the attention of more automotive advertisers with enhanced photography from Metro's new Stylized Auto Images Library, available now at MetroCreativeConnection. This premium collection of images has been designed to complement Metro's already extensive Auto Photo Library content — essential for everyday dealer ads — giving you all the options to close more sales from auto dealers.

Here's how Stylized Auto Images can take your automotive sections and advertising to the next level:

- Brand name images presented in manufacturer colors. You get a library of professionally-crafted brand name auto images shown from differing angles in manufacturer-approved colors. Current models are added annually to the ever-growing collection.
- Stylized Images. Enhanced with stylized effects, these realistic photo images give you and your advertisers a striking look to create impactful section covers, garner attention and inspire auto sales action.
- Advantage: Size and resolution. Each image is available in high resolution 300 dpi at a physical size large enough to easily drop into a doubletruck or full-page broadsheet layout — or even largescale advertising like billboards. The advantage for you and your advertisers is the ability to create and present image-driven designs that are packed with visual punch.

The perfect companion to Metro's Auto Photo Library, Stylized Auto Images can take your auto sections and advertising to the next level. Give your entire team access to this ever-growing library of more than 170,000 specialized images for one low subscription rate, and start revving up your publication's auto section sales today! For details, call Client Services at 800-223-1600. M



METRO NEWSPAPER SERVICE

June MNS will get your sales shining, with coverage of Father's Day, Dairy Month, the beginning of summer, summer fashions, shop local, Fourth of July and Canada Day, and more. Get even more great topics to sell in the online MCC Creative Library.



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Issue 53-65

CAMPAIGNS & CLASSIFIED



Create, Sell & Profit with Ready-to-Sell Special Sections

Cater to your community's calendar-driven activities, popular trends and top-selling interests — weddings, home improvement, real estate, automobiles, holidays, and more — with ready-to-sell Metro Special Sections. Local advertisers will jump to capture their market share.

- · 24-page, beautifully designed, fully templated print sections are ready-to-sell — saving valuable production time
- · Magazine-quality articles with relevant, motivating content
- · Fresh, eye-catching imagery
- · Wealth of ad positions and size options
- · PLUS, accompanying sales sheets and promotional ads help to generate pre-special section excitement
- Increase your profitability coordinate your print sections with mobile-responsive e-Sections

Visit metrocreativeconnection.com, email service@metro-email.com or call Client Services at 800.223.1600.



