

Strategic Special Section
Program PlanningImage: Section Strategic Special Section
Program Planning
for 2023









Jackie Ulloa - Client Services Specialist Darrell Davis - Vice President of Creative Services Laura Koch - Senior Graphic Designer



METRO® Themed Special Sections (TSS)

- What are Themed Special Sections
- TSS Survey Results
- The 2023 TSS Schedule
- Anatomy of a TSS
- What's New for 2023
- Localize & Sell
- TSS Success Stories & Ideas
- Where to Access TSS Content
- Q&A



METRO® Themed Special Sections (TSS)

- Fully templated and editable 12 or 20 page themed special sections (InDesign & Quark documents)
- 100% unbranded article content (average of 8 15 articles per section)
- Designed with ready-to-sell ad spots in place
- Copyright-free features to "localize" any way you like
- Promotional ad materials to market your special section
- Coordinated online themed websites & directories
- Purchase by subscription for unlimited section access or a la carte



TSS Survey Results

Fall Kans Kompany

First Responder's Coloring Book Cutest Baby Victor's Guide **WEDDINGS** LGBTO Fire Safety Business Spotlight **HOME GRADUATION** Spotlight Livestock Review RANCH Volunteer Country Fairs Reader's Choice Cyber Security for Seniors Worship Recipes Financial Outlook Women in Business



24 full TSS 13 mini sections

To accomodate all of the topics that might not fill out an enitre Ž0 page section we're

introducing the mini section!

12-page templates for hot topics.

2023 SCHEDULE **Themed Special** Sections (TSS) Expand your print and digita

METRO

ad sales with an easy-to-use, coordinated sections program! 100% unbranded article content Designed with ready-to-sell ad spots in place Copyright-free features to "localize" any way you like Purchase by subscription for unlimited section access

* All 2023 TSSs are available in

TWO SIZES: • Tab: 10.5" x 11.25" • Magazine: 8.25" x 10.75"

or a la carte

Sell earlier! Check the "available" date for each title. This is when each full section will be ready to download.

Introducing the mini section

12-page templates for fresh hot topics

Add on Coordinated Online Themed Websites & Directories available for every section







Fitness & Nutrition available May 5, 202

Spring Home & Garden

Senior Lifestyles able Dec. 20, 202 Be My Valentine (mini) **DRIVE Into Spring**

Health & Medical Guide

In the Classroom (mini)

Modern Agriculture

Health & Medical

manager the M

1st QUARTER

Weddings

Distant.

Local Fix It (mini) lable Jan. 20, 202

2nd QUARTER

Curb Appeal Paws & Claws able Feb. 20, 2023 Easter (mini) available Feb. 20, 2023

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Women Today Active Seniors (mini)

Summer Living available April 5, 2023

Cancer Awareness & Prevention available April 20, 2023 Get the Job (mini) ble April 20, 2023

CALL 800-223-1600 or EMAIL service@metro-email.com I O GET STARTED TODAY

State Great Cuble

3rd QUARTER

Tie the Knot Fun & Games

Fall Home available June 5, 2023 School Year

Pet Health (mini) la lune 20 202 Holiday Gift Guide

available July 5, 2023 Drive & Ride available July 20, 2023

Shop Local (mini) available July 20, 2023

4th QUARTER

Holiday Lifestyle available Aug. 4, 2023 Think Pink available Aug. 21, 2023

Halloween (mini available Aug. 21, 2023 Dine Out

available Sept. 5, 2023 Home Interiors

Holiday Recipes (mini) Money Matters

available Oct 5 2023 Organizing Your Home (mini) lable Oct. 20, 2023

Holiday Hosting (mini)

2nd QUARTER Curb Appeal

METRO 2023 Themed Special Sections (TSS)

vailable Feb. 6, 2023

home exteriors

Real estate professionals know there's

significant value in curb appeal. Covering a

range of topics designed to help homeowners make their homes the envy of

their neighbors. Curb Appeal provides

ample tie-in opportunities for local contractors who specialize in transforming

four-legged friends have everything they need to be happy and healthy.

Weddings available Nov. 7, 2022 As the calendar turns to a new year, engaged couples ramp up their wedding planning. Weddings has everything couple plan the perfect wedding as they get closer to saying, "I Do."

Health & Medical Guide vailable Nov. 21, 2022

Paws & Claws Millions of people begin the new year looking to turn over a new leaf in regard to their overall health. Features focusing on available Feb. 20, 2023 Pets are beloved members of the family Paws & Claws is a go-to resource for healthy living make Metro's Health & Medical Guide a go-to resource editors and advertisers won't want to miss. devoted pet owners and the many businesses who can help them ensure their

In the Classroom (mini)

available Nov. 21, 2022 Easter (mini) A new calendar years marks the start of a available Feb. 20, 2023 new semester in many schools and Easter is a festive time for the faithful. This universities. In the Classroom is the sectior students, educators and parents need as they refocus their efforts to make the school

Spring Home & Garden available Dec. 5, 2022

Homeowners know that the first signs of spring also mark the return of renovation season. Editors and advertisers can utilize Spring Home & Garden to reach readers itching to remodel their homes and get their hands dirty in the yard.

Senior Lifestyles available Dec. 20, 2022 Modern seniors are a diverse group. With

features on fitness and nutrition, activities, finance, and more, Senior Lifestyles is tailo made for older readers and the many businesses looking to help them make the most of their golden years.

Be My Valentine (mini) available Dec. 20, 2022 Few holidays are as lucrative for retailers and small businesses as Valentine's Day. Be My Valentine is the perfect conduit to connect

DRIVE Into Spring

available Jan. 5, 2023 The great outdoors beckons each spring

Modern Agriculture

available Jan. 20, 2023 The agricultural sector is ever-changing Modern Agriculture shines a light on the challenges facing today's farmers and the many innovations that are helping them overcome those obstacles

Local Fix It (mini)

available Jan. 20, 2023 Reliable contractors are a homeowner's best friend. With a handful of renovation-focused features, Local Fix It is the ideal way for local contractors to showcase their businesses and

special section is an invaluable resource to the many local businesses who help celebrants make Easter even more special

Graduation (mini) available Feb. 20, 2023 araduation season is a lucrative time of yea for local businesses. Graduation provides a great opportunity for business owners to highlight their goods and services during this busy and celebratory season. Celebrating Nurses

available March 6, 2023 Nurses are the unsung heroes of the medica community. Celebrating Nurses is a vital

community resource that highlights the many hats worn by modern nurses. Women Today available March 20, 2023 Modern women wear many hats. With

features focusing on career, family, finances, health, and more, Women Today presents a great opportunity for advertisers across various sectors to connect with a diverse and

driven consumer base. Active Seniors (mini) available March 20, 2023 available March 20, 2023 The days of seniors sitting idly by are a thing of the past. Active Seniors shines a light on the many ways modern seniors get up and go, making this an invaluable resource for

local businesses who want to connect with this influential demographic. Summer Living available April 5, 2023 The vibe is undeniably different in summer.

Summer Living is designed to facilitate connections between readers and local advertisers so both can make the most of this relaxing and potentially lucrative time of year

Cancer Awareness & Prevention available April 20, 2023

People from all walks of life are affected by

cancer every day. Cancer Awareness & Prevention is an invaluable resource for editors and local advertisers who want to educate readers about this deadly vet ofter preventable disease. Get the Job (mini)

available April 20, 2023 Whether it's a newly minted college grad looking to get a foot in the door or a seasoned professional hoping to make a

career move, everyone can use a little hele when looking for a new job. Get the Job is a go-to resource that can help people at various stages of their professional lives find the opportunity they're looking for.

4th QUARTER

3rd QUARTER

wailable May 5, 2023

Tie the Knot

available May 20, 2023

Fun & Games

Fall Home

available June 5, 2023

available June 20, 2023

Pet Health (mini)

available June 20, 2023

play in the lives of pets.

available July 5, 2023

Drive & Ride

wailable July 20, 2023

trips are safe and memorable.

ideal way for local business owners to

connect with readers looking for ways to

support the people and retailers who make their communities special.

Shop Local (mini)

available July 20, 2023

Holiday Gift Guide

The holiday season is the busiest, most

lucrative time of year for retailers. Holiday Gift Guide is loaded with gift ideas for

people from all walks of life, making it an ideal tie-in opportunity for an equally diverse of array of local businesses.

strong this fall.

available May 20th, 2023

Fitness & Nutrition

Diet and exercise are the foundations of

showcase how their services can help

Tie the Knot is a valuable resource for

care to create healthier versions of themselves.

Holiday Lifestyle vailable Aug. 4, 2023

The holiday season is a special time of year healthy living. Fitness & Nutrition provides a great opportunity for local businesses to Loaded with features focusing on decor, celebrations, and more, Holiday Lifestyle is a inique opportunity for local businesses to highlight the many ways that they can help readers and their families make this holiday readers utilize these two pillars of preventive season even more special.

Think Pink

available Aug. 21, 2023 Great progress has been made in the fight against breast cancer in recent decades. Think Pink shines a light on that progress Wedding season is a lucrative time of year for a range of local businesses. With features focusing on floral arrangements, reception venues, transportation services and more and focuses on the many things women car do to reduce their risk for the disease and vendors who can help couples ensure their special day goes off without a hitch. Halloween (mini)

available Aug. 21, 2023

Halloween might be scary for youngsters, but it's especially lucrative for retailers. Puzzles and games are as popular as ever. Fun & Games makes it easy for local businesses to capitalize on that popularity Halloween focuses on fun and safety, all the while providing ample opportunities for local businesses to cash in on this wildly popular and reach a diverse range of consumers.

Dine Out

The home renovation sector is big business. Fall Home offers tips on home projects that address every part of the home, making it an invaluable means for local contractors to vailable Sept. 5. 2023 People are passionate about the foods they eat. Offering tips on home cooking as well as dining out, Dine Out is the perfect connect with homeowners hoping to opportunity for local businesses in the food and beverage sector to make their presence known to readers who can't wait to sit dowr mprove their properties School Year for their next delicious meal

Home Interiors

Students, parents and educators know how important it is to start a new school year off vailable Sept. 20, 2023 Few things can give a home a fresh feel more effectively than some adjustments to its interior. Home Interiors is the perfect on the right foot. With features focusing on everything from study tips to balancing academics and extracurriculars and more, School Year has all students need to start place for a range of local businesses to advertise how they can help homeowners transform any room in the house.

Holiday Recipes (mini)

The health of our furry friends is of paramount importance. Pet Health is a great available Sept. 20, 2023 The kitchen is a hectic place in many homes poportunity for local businesses to advertise come the holiday season. This collection of their services to pet owners who recognize the importance role that fitness and nutrition holiday recipes can inspire home cooks to serve up something special during family dinners and holiday parties.

Money Matters

wailable Oct. 5, 2023 Effective money management is a key to long-term financial success. Money Matters covers a range of topics, from budgeting tips to retirement planning and more naking it an ideal opportunity for local finance professionals to connect with readers looking to secure their financial futures.

Organizing Your

Stunning foliage beckons millions of drivers Home (mini) to take to the highways each fall. Drive & Ride is tailor-made for readers who can't resist the call of the open road and the many available Oct. 20, 2023 As the hectic holiday season draws to a close, homeowners may need a little help local advertisers who can ensure their road getting their homes back in order. Organizing Your Home is an invaluable resource for local businesses who can help readers looking to regain control of the places they call home. Small businesses are the backbone of thriving local economies. Shop Local is the

Holiday Hosting (mini)

available Oct. 20, 2023 Holiday gatherings are back in full swing. Holiday Hosting is designed for readers who will be welcoming their loved ones with open arms between Thanksgiving and New Year's Day.

connect with homeowners looking to improve their properties.

readers with the many businesses that can help them make this Valentine's Day one to and millions of people take to the open roa to answer that call. DRIVE Into Spring is the ideal resource for automotive retailers who want to connect with drivers as the busy spring driving season begins.

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Christmas/Holiday Focused Themes

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Halloween (mini) available Aug. 21, 2023

Dine Out available Sept. 5, 2023

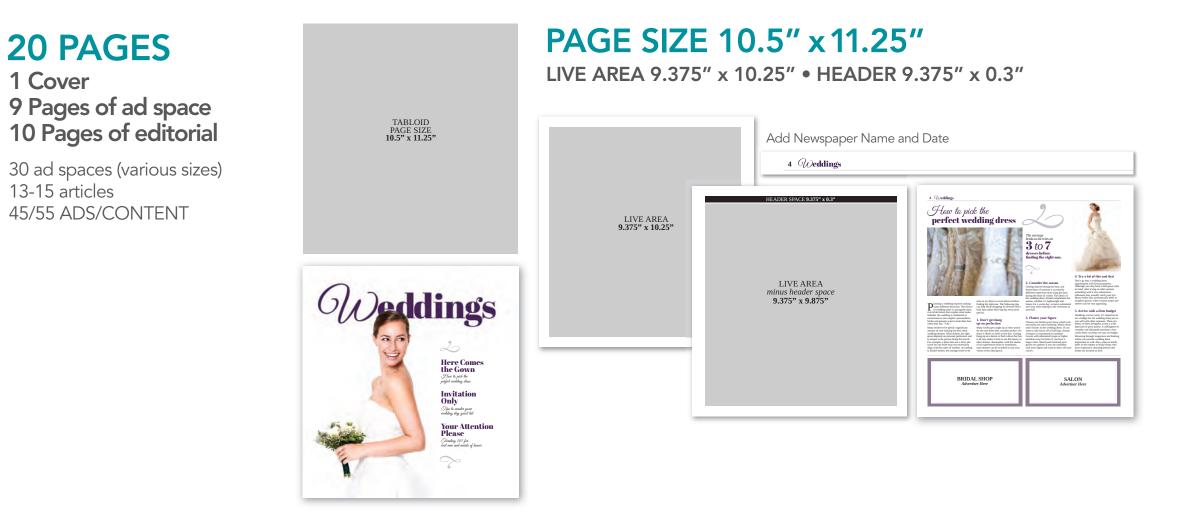
Home Interiors available Sept. 20, 2023

Holiday Recipes (mini) available Sept. 20, 2023

Money Matters available Oct. 5, 2023

Organizing Your Home (mini) available Oct. 20, 2023

Tabloid-Sized Full 20-page TSS



Tabloid-Sized Full 20-page TSS

IN EVERY SECTION

- Cover
- Table of Contents
- Ready-to-Sell Ad Spaces
- Multi-Advertiser Directory
- "Did You Know?" branded article
- Directory of Advertisers
- Back Page Ad Space



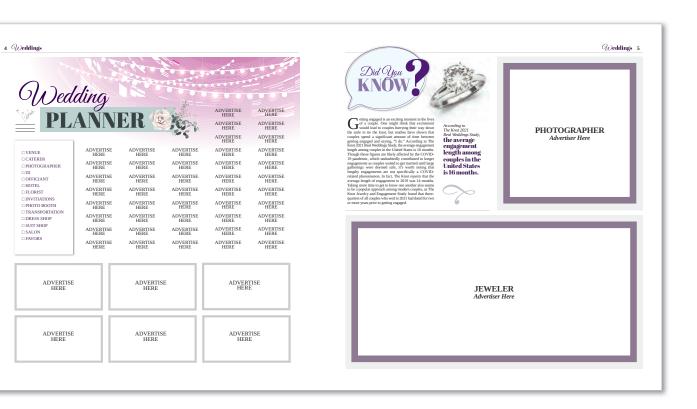
All ads spaces will have advertiser suggestions based on the article they are shown next to.

Our full page ad spaces will also have stats listed!

Tabloid-Sized Full 20-page TSS

IN EVERY SECTION

- Cover
- Table of Contents
- Ready-to-sell Ad Spaces
- NEW Multi-Advertiser Directory
- NEW "Did You Know?" branded article
- Directory of Advertisers
- Back Page Ad Space



Tabloid-Sized Full 20-page TSS

IN EVERY SECTION

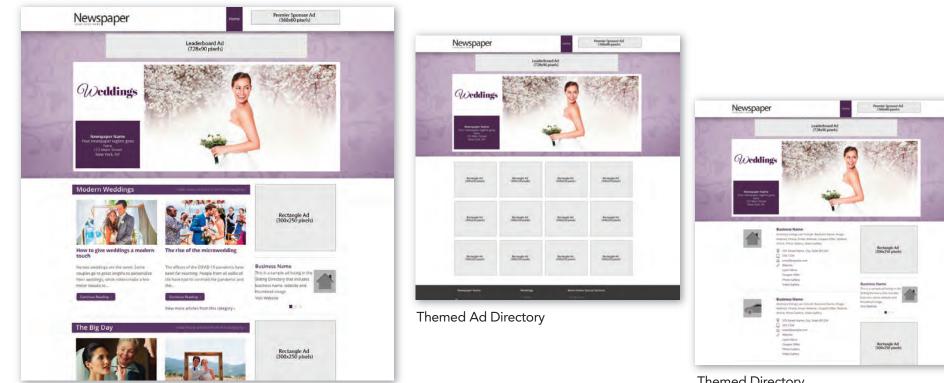
- Cover
- Table of Contents
- Ready-to-sell Ad Spaces
- Multi-Advertiser Directory
- "Did You Know?" branded article
- Directory of Advertisers
- Back Page Ad Space

| | | | | Weddings 19 | |
|--|---|---|--|---|--|
| W | Support OUP Adverses & Spankors | Anne Busines Name Busines Sumerile Highs Bood Add Sumerile Highs Bood Add Sumerile Highs Sumerile Highs Sumerile Highs | Name Business 125 Walingen Store Somewith Hights 00:040-000 See our ad on page 00 Name Business 125 Walingen Storet Somewith Hights | Name Business 122 Weilingen Stee Someric Highligh www.amsweiskinem See our of an page (J) Name Business 123 Weilighn Stee Easter Steelingen Stee | 2.6% will hire a Wedding Venue or Banquet Hall. That's \$19,942,000,000 in annual spending! |
| 1 | 2.00 | www.namewebilite.com See our ad on page 00 Name Business 1235 Wishington Street Somerville Brights 000-000 www.namewebilite.com See our ad on page 00 | www.namewebilite.com See our ad on page 00 Name Business 1235 Washington Street Somerville Heights 000-000-0000 www.namewebilite.com See our ad on page 00 | workamwohilita.com See our ad on page 00 Name Blusiness 1255 Wallingson Street Somerville Huight 000-00-000 workamwohilita.com See our ad on page 00 | |
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| Name Business 1235 Washington Street Somserville Heights 000-0000 www.namsworksite.com See our ad on page 00 | Name Business 1235 Washington Street Somserville Heights 00-00-000 www.aamewebsite.com See our ad on page 00 | Name Business 1235 Washington Street Somsarville Heights 000-000 000 www.annewsbilite.com See our ad on page 00 | Name Business 1235 Washington Street Somserville Heights 000-000-0000 www.aamewebikin.com See our ad on page 00 | Name Business 1235 Washington Street Somsevelle Heights 004-006-00600 acom www.aamevelsdia.com See our ad on page 00 | Email service@metro-email.com now to get started. If you are already an AdSeller client, go to: https://app.pulseresearch.com/a/focus/prospects/buying_power |
| Name Business 1235 Washington Street Somserville Heights 000-000-000 www.namewebsite.com See our ad on page 00 | Name Business 1235 Washington Street Somserville Heights 000-000-000 www.namewebsite.com See our ad on page 00 | Name Business 1235 Washington Street Somsarville Heights 000-000 www.namewebsite.com See our ad on page 00 | Name Business 1235 Washington Street Somserville Heights 000-000-0000 www.mamewebsite.com See our ad on page 00 | Name Business 1235 Washington Street Somserville Heights 000-000-0000 www.manswebbinc.com See our ad on page 00 | |

Digital Component

Available for **EVERY SECTION**

• Themed Website • Themed Directory



Themed Website

Themed Directory

What's New 2023 Themed Special Sections (TSS)

- 13 mini sections
- Magazine sized TSSs
- Fonts
- Alternate covers
- Graphic headers
- "Did you know?" column
- Multi-advertiser directory layout
- Additional promotional ads

13 mini sections

12-page templates for hot topics including 6-8 articles per section

1st QUARTER

Brides available Nov. 7, 2022

Health & Medical Guide available Nov. 21, 2022

In the Classroom (mini) available Nov. 21, 2022

Spring Home & Garden available Dec. 5, 2022

Senior Lifestyles available Dec. 20, 2022

Be My Valentine (mini) available Dec. 20, 2022

DRIVE Into Spring available Jan. 5, 2023

Modern Agriculture available Jan. 20, 2023

Local Fix It (mini) available Jan. 20, 2023

2nd QUARTER

Curb Appeal available Feb. 6, 2023

Paws & Claws available Feb. 20, 2023

Easter (mini) available Feb. 20, 2023

Graduation (mini) available Feb. 20, 2023

Celebrating Nurses available March 6, 2023

Women Today available March 20, 2023

Active Seniors (mini) available March 20, 2023

Summer Living available April 5, 2023

Cancer Awareness & Prevention

available April 20, 2023

Get the Job (mini) available April 20, 2023

3rd QUARTER

Fitness & Nutrition available May 5, 2023

Tie the Knot available May 20, 2023

Fun & Games available May 20th, 2023

Fall Home available June 5, 2023

School Year available June 20, 2023

Pet Health (mini) available June 20, 2023

Holiday Gift Guide available July 5, 2023

Drive & Ride available July 20, 2023

Shop Local (mini) available July 20, 2023

4th QUARTER

Holiday Lifestyle available Aug. 4, 2023

Think Pink available Aug. 21, 2023

Halloween (mini) available Aug. 21, 2023

Dine Out available Sept. 5, 2023

Home Interiors available Sept. 20, 2023

Holiday Recipes (mini) available Sept. 20, 2023

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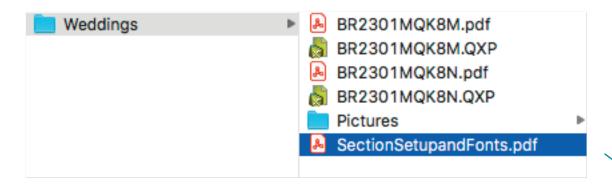


METRO. Strategic Special Section Program Planning for 2023

Using Google Free Fonts!

Google Free Fonts: https://fonts.google.com/

Google's open source fonts are free to download for personal and commercial use. In your TSS download package you will see a "SectionSetupandFonts" pdf. This document will have links to all the Google fonts used in the section. As well as other valuabe information on setting up your TSS.



Each TSS will use 2 or 3 Google fonts.

Two fonts will be used for the **Title**, Subheads and **Headlines**.

One **body copy font:** Tinos Regular will be used for body copy in all 2023 TSSs.

| Thank you for purchasing this Themed Special Section! Contents • Project Structure • Foris Used • Work With the Template • Marketing Materials • Terms of Use • Font Installation Project Structure Every product package contains: • File document in tabloid (file name ends in N) and magazine size (file name ends in M). Use the size that best file your needs. • PDFs of the the document files. • A pictures folder containing all images used in the document including black and white versions of art/images created specifically for the section (file name ends in K). • If you do not see a K version, that means you can find the black and white version. • Within the Pictures folder you will find an image named 'GraphicHeader.TIF'. This is a custom header to be used in the section or to create a smaller insert. |
|---|
| Project Structure Requirements Fonts Used Work With the Template Marketing Materials Terms of Use Font Installation Project Structure Every product package contains: File document in tabloid (file name ends in N) and magazine size (file name ends in M). Use the size that best file your needs. PDFs of the the document files. A plottures folder containing all images used in the document including black and white versions of art/images created specifically for the section (file name ends in K). If you donot see a K version, that means you can find the black and white version of that timage by entring the file number on MCC and downloading the black and white version. Within the Pictures tolder you will find an image named 'GraphicHeader.TIF'. This is a custom header to be used in the section or to create a smaller insert. |
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| |
| Requirements |
| Adobe InDesign CS5 or newer OR |
| QuarkXpress 8 or newer |
| Fonts Used |
| We are currently using Google free fonts only. You can download the fonts used in this section from Google Fonts site: |
| Tinos - https://fonts.google.com/specimen/Tinos |
| Great Vibes - https://fonts.google.com/specimen/Great+Vibes |
| Abril Fatface - https://fonts.google.com/specimen/Abril+Fatface |
| |

Alternate Cover & **Title Option**

Fonts and colors will be consistent to match interior article layouts



TSS Cover: Weddings 2023 • TSS exclusive photo



Alt Cover: I Do 2023 • Image available on MCC



Magazine sized covers

No placeholder text "Name Newspaper" month or QR code included on cover. Sell as is. METRO. Strategic Special Section Program Planning for 2023

Graphic Header



Multi-Advertiser Directory Layout

| ~ | | | | | |
|-------------------------------|-------------|-----------|-----------|-------------------|------------------|
| Wed | ding ANN | | | | |
| | | | Malue. | ADVERTISE HERE | ADVERTIS HERE |
| <u> </u> | AINN | EK 🧏 | ACR. | ADVERTISE HERE | ADVERTI HERE |
| | | | 1100 | ADVERTISE HERE | ADVERTI: HERE |
| D VENUE | ADVERTISE | ADVERTISE | ADVERTISE | ADVERTISE | ADVERTI: |
| | HERE | HERE | HERE | HERE | HERE |
| □ CATERER | ADVERTISE | ADVERTISE | ADVERTISE | ADVERTISE | ADVERTI |
| □ PHOTOGRAPHER | HERE | HERE | HERE | HERE | HERE |
| □ DJ | ADVERTISE | ADVERTISE | ADVERTISE | ADVERTISE | ADVERTI |
| □ OFFICIANT | HERE | HERE | HERE | HERE | HERE |
| HOTEL FLORIST | ADVERTISE | ADVERTISE | ADVERTISE | ADVERTISE | ADVERTI |
| | HERE | HERE | HERE | HERE | HERE |
| □ INVITIATIONS | ADVERTISE | ADVERTISE | ADVERTISE | ADVERTISE | ADVERTI |
| □ PHOTO BOOTH | HERE | HERE | HERE | HERE | HERE |
| TRANSPORTATION DRESS SHOP | ADVERTISE | ADVERTISE | ADVERTISE | ADVERTISE | ADVERTI |
| | HERE | HERE | HERE | HERE | HERE |
| □ SUIT SHOP | ADVERTISE | ADVERTISE | ADVERTISE | ADVERTISE | ADVERTI |
| □ SALON | HERE | HERE | HERE | HERE | HERE |
| □ FAVORS | ADVERTISE | ADVERTISE | ADVERTISE | ADVERTISE | ADVERTI |
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Vector background provided to add advertisers in any configuration.

Promotional Ads & Rate Card

Newspaper Logo special section advertising opportunity



Focused Bridal Advertising for Your Business

Weddings are back in a big way, and niche special section advertising is a great way to reach more couples planning to te the knot here in our community. With targeted distribution to a local audience of more than 00,0000 households, our Weddings section is a unique and effective way to put your products, services and expertise in the spotlight. To learn more about the opportunities for your business, talk to one of our helpful ad consultant today!



Space & Copy Deadline January 00 | Publication Date January www.namespaper.com | 000-000-0000 | email@newspaperadvertising.com

Rate Card





Reader Promo

Social Post









Localized & Sell - COVER

Use a custom photo with branded title or create your own title with packaged fonts.



Custom Cover

Custom Cover with Ad Placement





Localized & Sell - ARTICLES

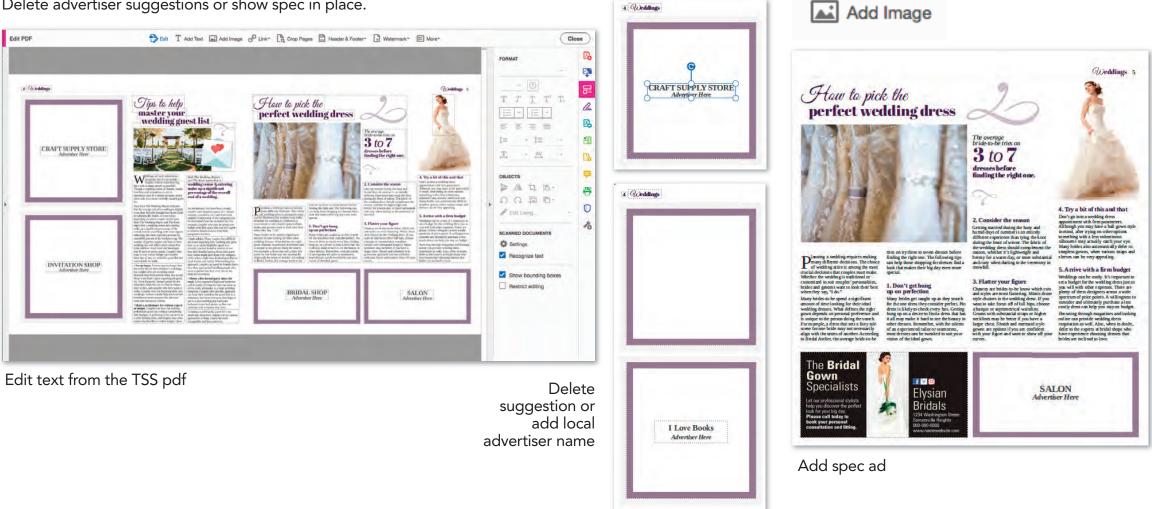
Edit photos and article text to fit your region.



Edited Spread

Localized & Sell - ADS

Delete advertiser suggestions or show spec in place.



4 Queddings

TSS Success Samples



Senior Life Pulaski Citizen





METRO **Original Cover**





Senior Lifestyles Tri-County Weekend | The Progress | Jeffersonian Democrat | Leader-Vindicator

TSS Success Samples





METRO Original Cover

Fall Home & Garden The Daily Review







METRO Original Cover

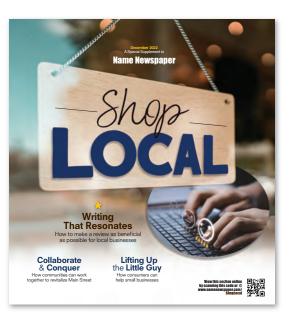






TSS Customer Request





METRO Original Cover

Shop Saraland Call News in Citronelle, AL Shop SARALAND



Section Ideas





Embrace Media, Inc



WordSearch Clermont News Leader



The Front Porch Greene Publishing, Inc.

Plus Business

METRO. Plus Business

County Fair Focus Makes Annual Section a Local Favorite With Readers and Advertisers





CREATE: Karlovec Media Group began producing their Barns, Farms and Fair special action is 2015 to coincide with the annual Geologia County Fair. The section isolates a schedular of events and other fair Information, but also focuses on local farms and 4-14 groups. The publication acids for submissions from their their schedular correct such rune local and their clubs, a great way to gain local content that contributes to the section's popularity in the community. Production manager Pamela Molnar also relies on articles from the Metro Editorial Library to applement these local features. Barns, arms and Fair runs as an insert inside the Geauga County Maple Leaf and the Middlefield Post during the week of the county fair, and is also available for free at e of the advertisers' fair booths.

ads. The paper also offers discounts to

these submissions, so the end result is professional and easy to read, and gives the section even more ultra-local content SELL: Molnar says the team's selling strategy includes an email blast to previous and prospective advertisers, which usually nets a number of repeat





Pamela J. Molnar roduction Manager Karlovec Media Group Geauga County Maple Leaf / Chesterland News / Kirtland Chronicle / Middlefield Post 440-729-7667 pam@karlovecmedia.com

Added Plus. Autor of cours, The Gauge Courty Fair is celebrating its bicenteenial anniversary in 2022, making it an expectally importunt year for Barre, Farres and Fair Production manager Panels Molrar contacted Mattor through the MetroCreativeConnection.com feedback link, requesting additional editorial content that could be used to supplement the acction's local detacter. There Metro articles – as well as new fair images, spec ads and promotions - can be be accessed by all Metro subscribers in the Metro Creative and Editorial Libraries with keyword "fair"

METRO Plus Business

"Well Being" Series of Special Sections Hits the Mark With Readers and Advertisers West Volusia Beacon DeLand, FL



CREATE: When the team at Florida's West Volusia Beacon set out to optimize their special section publication schedule, they assessed sales to determine which existing titles were performing and which were not. After removing underperforming titles from their sections program, they filled the gaps with a themed "Well Being" series, using Metro Themed Special Sections (TSS) to increase focus on their highperforming topics - health, medical and senior living under this popular umbrella title.

SELL: Beacon CFO and CTO Michael Jaeckle says that having a well-designed, ready-to-present cover ready for each TSS facilitated sales. He explains, "Not only did we no longer have to scramble for good content, we were able to sell pickups from one publication into the sections that publish later on in the year. Sales were easier too since we had a beautiful cover to show the clients. Since we also had the content beforehand, the clients could choose which article's page to appear on.

PROFIT: The Beacon's most recent "Well Being" edition was "Senior Life." The successful section included 14 clients, with ads of various sizes including full-page designs. By getting a better handle on what their local audience and advertisers want from special sections and streamlining sales and production processes, the team has been able to create a more profitable and efficient program.

22

Metro's Themed Special Sections (TSS) program features 28 popular titles, 12 of which are available with an additional magazine-size version already formatted. To learn more about fully templated print and digital special sections from Metro, call 800.223.1600 or email service@metro-email.com

Michael E. Jaeckle West Volusia Beacon 110 W. New York Avenue

Vell Being

Healthy

DeLand, FL 32720 386,734,4622 michael@beacononlinenews.com www.beacononlinenewt.com

METRO Plus Business

Local Weekly Successfully Reintroduces Wellness Section Following Pandemic Pause Pickens County Progress, Jasper, GA





CREATE: The Pickens Progress recently used a Themed Special Section (TSS) from Metro to streamline production of a successful Health & Wellness supplement. With the articles and layout already in place, the publication kicked off the section with a local touch by adding their own feature written about an area chiropractor who is competing in a national weightlifting competition. The Progress published the section as a full-color glossy magazine insert, as well as an online version.

SELL: Office manager Sheri Crowe credits the fullcolor glossy appeal of the publication with facilitating sales to many businesses who don't normally advertise in their regular weekly issue. She emailed and called all types of prospects with a connection to the health field, securing ads from a variety of advertisers that ranged from hospice, chiropractic and medical care providers to banks, a CBD shop and attorneys specializing in personal injury law and estate planning.

The Progress offered advertisers added exposure by having copies of the magazine printed for their county Visitors' Center office, as well for advertisers' waiting rooms and lobbies.

PROFIT: The special section produced around \$6,000 in gross revenue. Crowe reports that the Progress had not done a Health & Wellness publication since 2019, due to the strain put on doctors' offices and hospitals by the pandemic. She says they kept their same prices in place from 2019 and plan to do a rate increase next year.

Sheri Crowe CAP, OM Pickens County Progress 94 North Main Street Jasper, GA 30143 706.253.2457 scrowell/pickensprogress.com www.pickensprogress.com

Metro's ready-to-present-and-sell Themed Special Section (TSS) program features 28 popular titles. To learn more about print and digital special sections from Metro, call 800.223,1600 or email service@metro-email.com.

PROFIT: Molar reports that Barns, Farms and Fair has grown each year as more and more advertisers want to be included. In fact, the project was so successful in 2021, it will appear as a two-section insert this year!

advertisers who run in multiple special

sections throughout the calendar year, and this section's timing as a fall

publication makes it a popular choice

farms have markets, hay rides or other attractions, and choose to advertise

once they know they will be featured in an article. They publication also offers a peril to advertisers who buy a quarter

page or larger spot, inviting them to submit a 400-word article about their

business. The editorial staff then edits

for many of those advertisers. Each year, the publication's editorial staff writes features on historic local farms and farming families. Some of these



Thank You

Jackie Ulloa - Client Services Specialist • julloa@metro-email.com Darrell Davis - Vice President of Creative Services • ddavis@metro-email.com Laura Koch - Senior Graphic Designer • lkoch@metro-email.com

> 800-223-1600 service@metro-email.com

